

AGENDA

CCESP Advisory Council Meeting

June 3, 2025 at 9:00 am – 10:30 am

Clinton County Office Annex, 111 S. Nelson Avenue, Wilmington OH 45177

Entrance B, Community Room A

<https://zoom.us/j/98740979487?pwd=BwjZopchbVp8cEhqsbo41UzBkEySa1.1>

Meeting ID: 987 4097 9487 | Passcode: 940783

CALL TO ORDER	9:00	Nicole Rodman
APPROVAL OF MINUTES ❖ February 18, 2025 Minutes (Action Needed)	9:00-9:05	Nicole Rodman
QUARTERLY REPORTS ❖ Program Dashboard & Financial Report ❖ Program Update Report ○ Katy's Home Care Violation ○ HUD Grant Update ○ CC Community Action – Accordion Door Update	9:05-9:15 9:15-9:20	Ken Wilson & Ronnie Spears Jennifer Heck Ken Wilson Ken Wilson
OLD BUSINESS ❖ Fixed Cost Sharing Proposal (Action Needed) ○ ESP Pilot Sliding Fee Scale ❖ Senior Center Grant Responses/Recommendation (Action Needed) ○ New Vienna – HVAC ○ Blanchester – Tree Removal ○ CC Senior Center – Parking Lot Repair ○ CC Senior Center – Concrete Replacement ○ Restoration ADS – Wheelchair Accessible Van	9:20-9:35 9:35-10:00	Ken Wilson & Ronnie Spears Nicole Rodman
NEW BUSINESS ❖ Annual Report ❖ Five-Year Levy Projections ❖ Federal/State Updates ❖ Laundry Delivery Evaluation	10:00-10:10 10:10-10:15 10:15-10:20 10:20-10:25	Paula Smith Ronnie Spears Ken Wilson Ken Wilson
HEARING THE PUBLIC	10:25-10:30	Nicole Rodman
ADJOURNMENT (Action Needed)	10:30	Nicole Rodman

NEXT MEETING: September 16, 2025

MINUTES
CCESP ADVISORY COUNCIL MEETING
TUESDAY, FEBRUARY 18, 2025 @ 9:00 A.M.

ATTENDANCE

Members Present:	COA Staff:	Guests:
Sue Caplinger Stella Cramer Donald Gephart Timothy Hawk David Moore Nicole Rodman	Haley Allgood Stephanie Seyfried Ronnie Spears	Tim Blackburn Derrico Steels
Excused:	Facilitator:	Scribe:
Jeffrey Orth	Nicole Rodman	Christina Adams
Absent:		

CALL TO ORDER / WELCOME

The February 18, 2025 meeting of the CCESP Advisory Council was called to order by Nicole Rodman, Chair, at 9:00 a.m.

APPROVAL OF MINUTES

The minutes from the December 3, 2024 CCESP Advisory Council meeting were presented for approval. Nicole asked for any questions, additions, or corrections. Tim Hawk noted that he was not in attendance on December 3, 2024. Nicole Rodman called for a motion to approve the minutes.

Motion: Stella Cramer made a motion to approve the December 3, 2024 minutes as presented.

Second: Sue Caplinger seconded the motion.

Action: The December 3, 2024 minutes were unanimously approved as presented.

QUARTERLY REPORTS

Program Dashboard & Financial Report

Stephanie reviewed the Program Dashboard which covers the fourth quarter (October-December 2024). Please see handout for full details. Ending census was 448 for ESP, which was a decrease of eight compared to last year ending census. Census for FTH was slightly down in the Q4 at four (down from nine in Q3).

Nicole asked why there was a decline in the census. Stephanie noted that staffing changes may have contributed to the lower FTH enrollment. We are working to fill positions.

Tim Hawk asked if there is a trend for enrollment to be down in the fourth quarter. Stephanie noted that there was a similar decrease in the census in Q4 of 2023.

Tim Blackburn asked how individuals become aware of the program(s) and are enrolled. Stephanie shared that individuals can call our Aging and Disability Resource Center (ADRC) to be screened for eligibility, a family member or a professional can make a referral, or individuals can be enrolled into ESP from the FTH program.

David asked why we saw a reduction in the average number of days from intake call to enrollment assessment in Q4. Haley noted that an assessor was filling in and assisting with intakes while another staff member was out in Q4. The assessor was able to move through the process more quickly as they do not carry a caseload.

Ronnie shared the Q4 (October-December 2024) Financial Report (please see handout for full details). We had budgeted \$1.9M of tax levy appropriations only needed \$1.8M, leaving a balance of \$116,998 in the fund to be used for future years.

Program Update Report

Stephanie and Ronnie reviewed the Program Update Report (please see handout for full details).

Nicole asked if Katy's Home Care violation was a financial or service violation. Stephanie is going to look into what the violation was specific to and report back.

Action: Stephanie to find out the details of Katy's Home Care violation and share at the next meeting. Tri-State Maintenance will be added for non-permanent ramps to meet capacity issues with this service.

Nicole asked if we have an Adult Day Service provider in Clinton County. Haley noted that we are authorized to go to Otterbein if an individual can provide their own transportation to Otterbein.

Tim asked what it means to have a waiver of competitive bidding. Stephanie shared that typically we put out an RFP to bring on new providers, but when we have a capacity issue, the competitive bidding process can be waived if a provider meets all of the guidelines, qualifications and requirements.

Maximum Reimbursement Rates

Ronnie shared the Maximum Reimbursement Rates (see handout for details).

Provider Quality Report

Ronnie reviewed the Provider Quality Report (please see handout for details). The report is provided quarterly. Clients are surveyed to ensure that services are being provided in a quality manner.

Nicole asked if Blackstone and Heavenly Helpers is no longer providing services. Stephanie shared that Heavenly Helpers closed. Ronnie added that Blackstone may not have enough clients for a statistically relevant sample size. Haley noted that Blackstone has two clients in Clinton County.

Tim asked how many of the providers are Clinton County based. Nicole noted that Gabriel's Angels is Clinton County based. Haley added that Katy's Home Health Care is based in Highland County and Senior Helpers is based out of Dayton. Senior Helpers is fairly new to the program and we have been very pleased with them as a provider.

OLD BUSINESS

CC Community Action – Accordion Door Update

Ronnie provided an update on the replacement of the accordion door. At the December 3, 2024 meeting, the Advisory Council approved the replacement of the accordion door. The door is not functioning properly and is damaging the floor that was replaced in 2024. The new door is expected to arrive on March 31, 2025.

NEW BUSINESS

Updated Sliding Fee Scale

Ronnie reviewed the Updated Sliding Fee Scale (see handout for details). This scale is based on the federal poverty level and is used to determine a client's copayment, taking their income and the number of people in the household into consideration.

Nicole requested a motion to approve the Updated Sliding Fee Scale.

Motion: Tim Hawk made a motion to approve the Updated Sliding Fee Scale.

Second: Don Gephart seconded the motion.

Action: The Updated Sliding Fee Scale was unanimously approved.

Fixed Copayment Proposal

Stephanie and Ronnie shared the Fixed Copayment Proposal (see handout for full details). Copayments collected are reinvested in the program to serve more older adults. Copayment collections have been declining, and COA is evaluating changes to the copayment process. Goals of the changes being considered are to simplify the process and reduce complexity, maintain or increase copayment revenue, and ensure the process addresses individual hardships appropriately. Multiple models were tested, and the current model uses a flat fixed monthly cost versus a percentage copay. This model is being piloted with new enrollments in Hamilton County.

A detailed implementation plan and timeline is being developed as a next step. A final proposal will be presented to the Advisory Council for approval at the June 17, 2025 meeting.

Tim suggested a brochure or pamphlet that clearly outlines the copayment process and is easy to understand. Stephanie shared that the copayment process will be explained to a client at the initial home visit.

Following discussion of the proposal, Ronnie noted that the proposal was shared today to introduce the new model and to get feedback. This will be brought back in June for approval.

Confidentiality and Conflict of Interest Forms

Nicole noted that the confidentiality and conflict of interest forms are in the Advisory Council member's packets. These are required to be completed annually.

HEARING THE PUBLIC

No one from the public was present.

ADJOURNMENT

With no further business to discuss, Nicole requested a motion to adjourn the meeting at 9:40 a.m.

Motion: Don Gephart made a motion to approve the replacement of the room dividing door.

Second: David Moore seconded the motion.

Action: The meeting was adjourned at 10:01 a.m.

NEXT MEETING

June 17, 2025



**Clinton County ESP
Program and Financial Report
Quarter 1, 2025 (Jan - Mar 2025)**

Highlighted Findings

1. Census Trends

- A. Compared to last year (Quarter 1, 2024), census decreased by -14 clients (from 457 to 443) or -3.06%.
- B. Compared to last quarter (Quarter 4, 2024), census increased by -5 client (from 448 to 443) or -1.12%.

2. Fast Track Home

- A. Average length of stay has decreased by -3 days compared to Quarter 3, 2024 (from 52 to 49).
- B. New Enrollments increased by 1 when compared Q4, 2024 (16 from to 17).
- C. Total clients who transferred to ESP from FTH decreased by -4 from Quarter 4, 2024 (from 13 to 9).

3. Financials

- A. Total Levy Revenue: The amount projected to drawn down from the levy is \$2.0 million in 2025, as compared to the budgeted amount of \$2.2 million. The variance as compared to budget is under by \$159,563 or 7.4%
- B. Total Expenses: The projected expenses are \$2.1 million as compared to \$2.3 million in the budget. The variance as compared to budget is under by \$176,791 or 7.8%
- C. Purchase Services: The projected expense for in home services is lower by \$201,869 or 11.8% as compared to budget

Quarter-End Census by Program

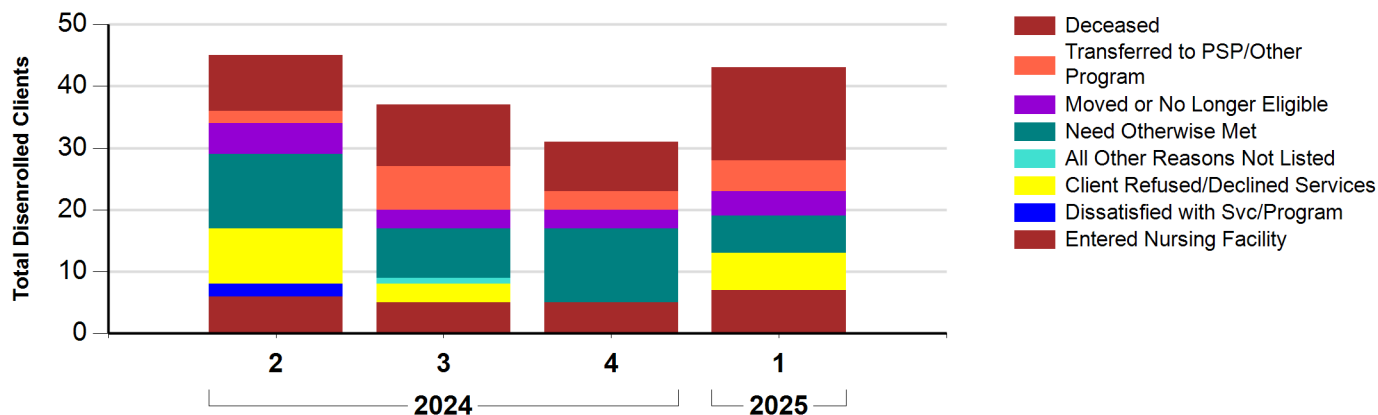
Year	2024			2025
Quarter	2	3	4	1
ESP	444	451	448	443
FTH	10	9	4	11
Medicaid Programs	145	153	147	157
Passport	16	20	20	19
Assisted Living	2	2	4	2
Molina	58	59	54	59
Aetna	69	72	69	77

Quarter-End Census, New Enrollments, and Disenrollments

Year	2024			2025
Quarter	2	3	4	1
Quarter-End Census	444	451	448	443
New Enrollments	34	41	29	38
Disenrollments	45	37	31	43

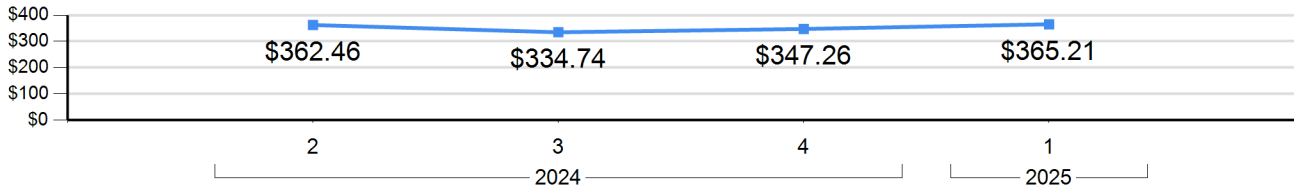
Disenrollment Outcomes

Year	2024			2025
Quarter	2	3	4	1
Client Refused/Declined Services	9	3	0	6
Deceased	9	10	8	15
Dissatisfied with Svc/Program	2	0	0	0
Entered Nursing Facility	6	5	5	7
Moved or No Longer Eligible	5	3	3	4
Need Otherwise Met	12	8	12	6
Transferred to PSP/Other Program	2	7	3	5
All Other Reasons Not Listed	0	1	0	0
Total	45	37	31	43



Clinton County ESP
Quarter 1, 2025 (January - March 2025)
TRADITIONAL ESP SERVICE TRENDS

Average Monthly Cost per Client



Distinct Clients Served by Service Group¹

Year	2024			2025
Quarter	2	3	4	1
Consumer Directed Care	27	22	24	26
Electronic Monitoring	248	256	259	269
Home Care Assistance	266	251	236	244
Home Delivered Meals	164	177	173	191
Home Medical Equipment	17	7	16	14
Home Modification	1	4	2	8
Other Services	1	1	1	0
Transportation	16	11	16	12
All Services (Unduplicated)	446	438	435	461

Units Billed by Service Group *Please see the notes page for unit of measure descriptions by service.*

Year	2024			2025
Quarter	2	3	4	1
Consumer Directed Care	2,158	1,893	1,643	1,406
Electronic Monitoring	803	835	750	723
Home Care Assistance	4,845	4,407	4,501	4,302
Home Delivered Meals	10,714	11,176	11,474	12,283
Home Medical Equipment	17	7	22	22
Home Modification	1	4	2	9
Other Services	2	1	3	0
Transportation	63	37	61	42

Dollars Paid by Service Group (Purchased Services)

Year	2024			2025
Quarter	2	3	4	1
Consumer Directed Care	\$42,704	\$36,173	\$34,186	\$29,796
Electronic Monitoring	\$18,666	\$18,877	\$15,489	\$15,798
Home Care Assistance	\$175,307	\$154,887	\$163,782	\$156,238
Home Delivered Meals	\$117,200	\$122,029	\$130,083	\$138,563
Home Medical Equipment	\$7,813	\$1,327	\$9,163	\$8,649
Home Modification	\$90	\$6,820	\$6,150	\$10,740
Other Services	\$300	\$250	\$375	\$0
Transportation	\$5,928	\$4,177	\$5,976	\$3,920
All Services	\$368,008	\$344,540	\$365,204	\$363,704

Clinton County ESP FTH

Quarter 1, 2025 (January - March 2025)

FAST TRACK HOME CENSUS TRENDS

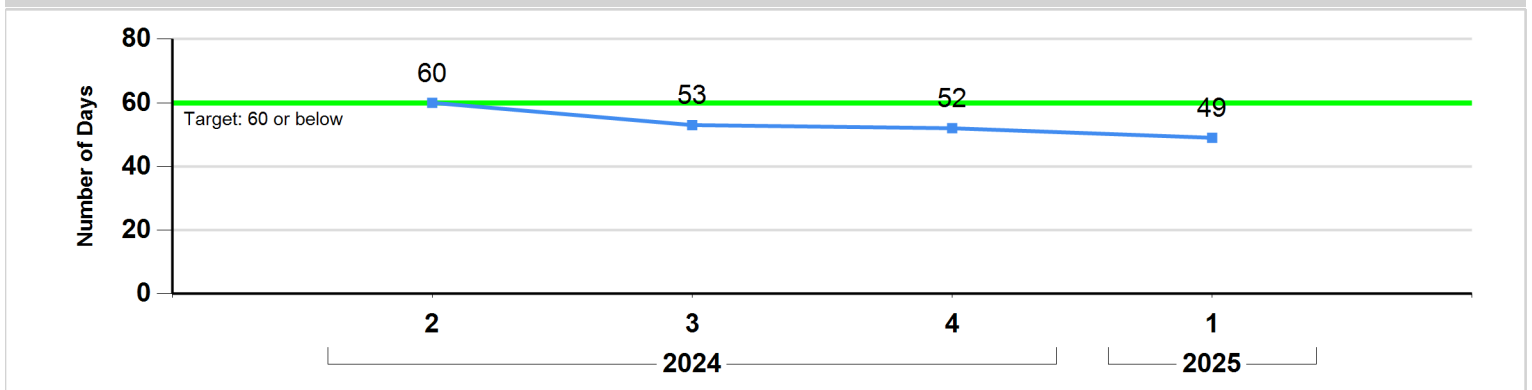
Total Clients Served, New Enrollments, Disenrollments

	2024			2025
	Quarter 2	Quarter 3	Quarter 4	Quarter 1
New Enrollments	14	19	16	17
Disenrollments	13	21	19	12
Clients Transferred to ESP	5	12	13	9
	38.46%	57.14%	68.42%	75.00%

Enrollment by Setting

	2024			2025
Enrollment Setting	Quarter 2	Quarter 3	Quarter 4	Quarter 1
Miami Valley Hospital	0	4	1	1
Spousal Meals	1	2	4	0
Community	7	0	0	2
Clinton Memorial Hospital	3	7	8	8
The Christ Hospital	1	1	2	2
TriHealth Hospital Network	0	0	0	1
Other Hospital	0	1	0	0
Skilled Nursing Facilities	1	2	1	2
Rehabilitation Facilities	0	0	0	1
Skilled HHC	0	1	0	0
Not Captured	1	1	0	0
Total	14	19	16	17

Average Length of Stay



Clinton County ESP FTH
Quarter 1, 2025 (January - March 2025)
FAST TRACK HOME SERVICE TRENDS

Distinct Clients Served by Service Group

Year	2024			2025
Quarter	2	3	4	1
Electronic Monitoring	1	4	3	3
Home Care Assistance	8	4	1	4
Home Delivered Meals	10	18	9	12
Home Medical Equipment	2	2	4	0
Home Modification	0	0	0	1
Transportation	1	0	1	1
All Services (Unduplicated)	14	19	12	15

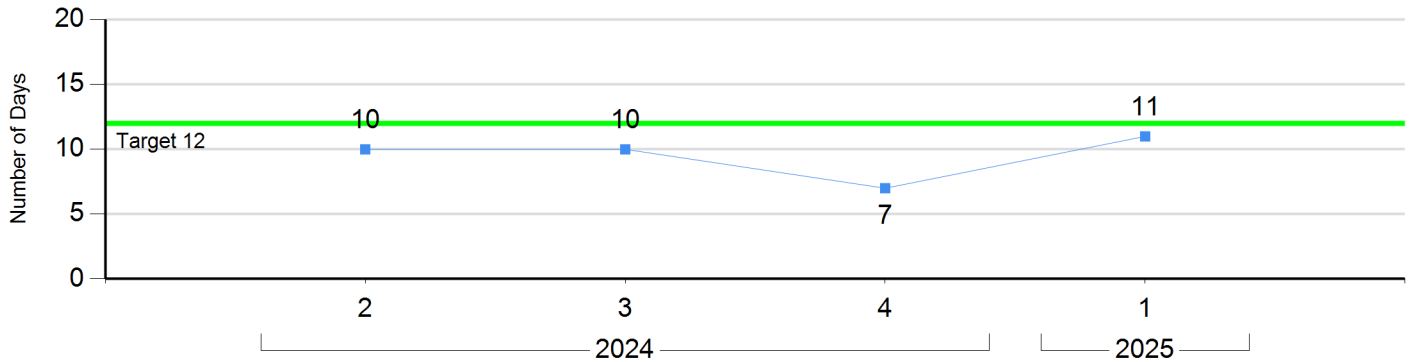
Units Billed by Service Group *Reference: Please see page 9 for unit of measure descriptions by service.*

Year	2024			2025
Quarter	2	3	4	1
Electronic Monitoring	2	6	4	3
Home Care Assistance	70	47	2	8
Home Delivered Meals	276	458	245	348
Home Medical Equipment	2	2	5	0
Home Modification	0	0	0	1
Transportation	2	0	2	2

Dollars Paid by Service Group (Purchased Services)

Year	2024			2025
Quarter	2	3	4	1
Electronic Monitoring	\$50	\$150	\$76	\$52
Home Care Assistance	\$2,444	\$1,635	\$70	\$271
Home Delivered Meals	\$3,039	\$5,034	\$2,792	\$3,989
Home Medical Equipment	\$215	\$2,650	\$420	\$0
Home Modification	\$0	\$0	\$0	\$755
Transportation	\$330	\$0	\$200	\$250
All Services	\$6,078	\$9,468	\$3,558	\$5,318

Average Number of Days from Intake Call to the Enrollment Assessment¹



Home Care Provider Network Referrals and Capacity

Year	Quarter	#Clients in Need of HCA & CDC	#Clients Not Matched with a Provider	% of Clients Not Matched with a Provider	% of Clts Receiving Traditional HCA	% of Clts Receiving CDC
2024	2	341	20	6%	85%	9%
2024	3	323	26	8%	81%	11%
2024	4	304	17	6%	83%	11%
2025	1	348	49	14%	77%	9%

Home Delivered Meals - Client Satisfaction Survey Results

Year	2024			2025
Quarter	2	3	4	1
Overall Satisfaction	97.51%	97.08%	99.34%	98.60%
Good Choice of Meals Available	94.00%	92.31%	100.00%	95.24%

Medical Transportation - Client Satisfaction Survey Results

Year	2024			2025
Quarter	2	3	4	1
Overall Satisfaction	95.00%	96.00%	100.00%	100.00%
Service Returns Client Home Promptly	100.00%	100.00%	100.00%	100.00%

Home Care Assistance - Client Satisfaction Survey Results

Year	2024			2025
Quarter	2	3	4	1
Overall Satisfaction	96.39%	93.51%	92.48%	91.64%
Aide is Dependable	97.44%	91.67%	97.33%	92.21%

Clinton County ESP
Quarter 1, 2025 (January - March 2025)
MEDICARE BENEFIT COST SAVINGS

Referrals				
Year	2024	2024	2024	2025
Quarter	Q2	Q3	Q4	Q1
Number of Members Assisted	3	5	5	7
Over the Counter (OTC)	3	5	5	6

Services Awarded				
Year	2024	2024	2024	2025
Quarter	Q2	Q3	Q4	Q1
Emergency Response Service	2	5	4	3
Medical Transportation	3	2	2	4

Total Cost Savings by Quarter				
Quarter _ Year	Q2_2024	Q3_2024	Q4_2024	Q1_2025
Total Cost Savings(as of qtr. end date)	\$9,900	\$9,300	\$3,300	\$1,200

Total Annual Cost Savings	2024	2025
	\$24,000	\$1,200

Clinton County ESP
Quarter 1, 2025 (January - March 2025)

Based on Actual Revenue & Expenses as of March 31, 2025

	Annual Projected	Annual Budget	Budget Variance	Percent Budget Variance
Revenue				
Tax Levy Appropriations	\$2,000,451	\$2,160,014	(\$159,563)	-7.4%
Federal & State Funding				
Title III B	\$14,886	\$14,886	\$0	0.0%
Title III C2 - Home Delivered Meals	18,685	18,685	(0)	0.0%
Title III E - Caregiver Support	0	19,364	(19,364)	-100.0%
Alzheimer's	0	3,467	(3,467)	-100.0%
Nutrition Services Incentive Program (NSIP)	14,115	11,524	2,591	22.5%
Senior Community Services (SCS)	0	0	0	
Other Federal (AARPA)	0	0	0	
Client Contributions				
Client Donations	0	0	0	
Co-Pays Received	39,212	36,201	3,012	8.3%
Total Revenue	\$2,087,349	\$2,264,140	(\$176,791)	-7.8%
Expenses				
Operating Expenses				
COA Administrative	\$131,987	\$143,166	\$11,179	7.8%
Intake & Assessment	6,122	5,689	(434)	-7.6%
FTH Case Management	79,111	70,014	(9,096)	-13.0%
Case Management	355,991	329,264	(26,727)	-8.1%
Total Operational Expenses	\$573,211	\$548,133	(\$25,078)	-4.6%
Purchased Services				
Home Care Assistance	\$617,220	\$776,309	\$159,089	20.5%
Consumer Directed Care	151,240	174,541	23,301	13.3%
Home Medical Equipment	39,505	48,054	8,549	17.8%
Emergency Response Systems	63,462	81,702	18,240	22.3%
Minor Home Modifications	35,185	7,818	(27,367)	-350.0%
Chore	671	9,002	8,331	92.5%
Home Delivered Meals	537,879	543,786	5,907	1.1%
Medical Transportation	18,976	24,795	5,819	11.6%
Senior Center Funding	50,000	50,000	0	0.0%
Gross Purchased Services	\$1,514,138	\$1,716,007	\$201,869	11.8%
Gross Program Expenses	\$2,087,349	\$2,264,140	\$176,791	7.8%
Client Census	467 *	481	14	2.9%
Cost of Services per Client	\$266.29	\$279.67	\$13.39	4.8%

* projected year end census

1. Census Trends

- A. Quarter-End Census by Program is a client count based on a one-day snapshot of clients with a status of 'Enrolled' or 'Suspended' on the last day of the quarter. It is used as an approximation of how many clients are being served on any given day.
1. The Service Trends section shows the client count based on billing data. This shows the number of clients whom services were delivered and invoiced. Given these differences, the quarter-end census and the client count for all services will not match.
- B. New Enrollments are calculated by taking the total number of clients who have an enrollment date during the quarter and an approved care plan.
- C. Disenrollment Outcomes
1. All Other Reasons Not Listed includes: Dissatisfied with Service/Program, Refused Cost, Share/Verification, Health/Safety, and Unable to Meet Client Need.
 2. Client Non-Compliant includes: Declined Call/Visit, Delinquent Balance, Refused, Transfer to Passport/Other Program and Unable to Contact.
 3. Adding the difference between *New Enrollments* and *Disenrollments* in a given quarter to the previous *Quarter-end Census* may result in a discrepancy due to the timing of census reporting and back dating client enrollments and disenrollments.

2. Service Trends

- A. Average Monthly Cost per Client is based on the average monthly cost of Intake and Assessment, Administration, Care Management and Provider Services divided by the quarter-end census.
- B. Clients Served by Service Group is based on billing data. These numbers represent the unduplicated client counts within each service group and overall. The All Services client count will not equal the sum of the service group subtotals because many clients receive more than one service.
- C. Home Care includes homemaking, personal care, companion, and respite services.
- D. Other Services includes Environmental Services.
- E. Dollars Paid by Service Group represents the total from the financial system. Clients Served and Units Billed represent when service was provided, dollars paid represents when services were paid.

3. FTH Census Trends

- A. Clients Enrolled in ESP is calculated by taking the clients who disenrolled from Fast Track Home within the quarter then determining the clients who have an active registration with the traditional ESP.
- B. Community Enrollment may include emergency referrals to ESP FastTrack service such as: Community Paramedicine, APS referral or other agency referral for FTH specific services.

4. FTH Service Trends

- A. Other Services includes Pest Control.

5. Unit of Measure Descriptions by Service

- A. Adult Day - Number of Days
- B. Consumer Directed Care - Number of Hours
- C. Electronic Monitoring - Number of Months
- D. Home Care - Number of Hours
- E. Home Delivered Meals - Number of Meals
- F. Medical Transportation - Number of Trips

6. **N/A:** This is displayed on a case-by-case basis, but is most frequently related to a rate or unit change. The metric should display data in subsequent quarters after the change has taken effect.

7. Benefit Cost Savings:

OTC Medicare cards help cover the cost of over-the-counter drugs for seniors enrolled in certain Medicare Advantage plans. Not every Medicare Advantage plan offers this benefit, and limitations vary between the plans that do.

Clinton County Program Update Report

June 2025

Adult Day Services (ADS)

Restoration ADS became an approved ESP provider on April 1st due to capacity issues. Restoration provides transportation to all counties including Clinton County for ADS services. Restoration Adult Day Services - 7 Triangle Park Drive, Cincinnati, Ohio 45246

Electronic Monitoring Systems (EMS)

No change since the last report.

Environmental Services

No change since the last report.

Home Care Assistance (HCA)

An HCA Partnership meeting was held 5/21/25. We were able to come together to discuss the best practices and ways to improve the HCA service. Providers came to the table with valuable questions/comments/recommendations for the program to discuss further. The meeting successfully brought together the HCA providers and COA so that we can continue to develop the HCA service to better meet current needs.

Answer Care has successfully completed a precertification review and is currently in the contracting phase to become an HCA Provider. The contract start date is tentatively scheduled to be 6/1/25.

Home Delivered Meals (HDM)

No updates since last report.

Home Medical Equipment (HME)

On 4/16/25 Janz Medical Supply was placed on hold for new referrals due to a lack of communication and not fulfilling their current orders.

We have trained new Janz staff on the use of the CareDirector Provider Portal and the steps to complete billing. We will continue to monitor their progress.

Minor Home Modification and Repair (MHM)

No change since the last report.

Senior Farmers Market Nutrition Program (SFMNP)

Senior Farmers Market applications went live April 15th with benefits available May 15th to all qualifying participants.

Applications for 2025 SFMNP are online only this year in order to streamline the benefit process and allow participants to redeem benefits faster.

Clinton County already has over 50 participants signed up for SFMNP benefits.

Transportation Services

No changes since the last report

Clinton County Senior Services Grant

Up to \$50,000 (county wide) is available to fund requests for delivering services to older adults over the age of 60 in Clinton County. Uses of the funding could include capital projects, or startup expenses for Senior Centers, within Clinton County. Applications were due 5/23/25.

Four grant applications were received from:

New Vienna Community Center
Blanchester Senior Citizens Center
Clinton County Community Action Program (2 grant submissions)

2025 Provider Monitoring Schedule

CLINTON COUNTY ESP PROVIDER MONITORING SCHEDULE

(Please find below the list of Clinton County Providers of ESP Services and the tentative dates for annual review for 2025.)

Clinton County ESP Providers	Review Type	Review Tentative Date
Active Day Cincinnati	Annual	Dec-24
American Ramp Systems	Biennial	Nov-25
Arrow Heating Cooling and Home Maintenance, LLC	Annual	Nov-25
Bayley Adult Day	Annual	Aug-25
Bernens Medical Pharmacy	Biennial	Dec-25
Clinton County Community Action Program	Annual	Sep-25
Custom Home Elevator	Biennial	Aug-25

First Community Health Care Services, LLC	Annual	Dec-25
Gabriel's Angels	Annual	Aug-25
Guardian Medical Monitoring (PAA4 home PAA)	Biennial	Nov-25
Home First Non-Medical	Biennial	Dec-25
Janz Medical Supply FKA Mullany's	Annual	Jun-25
Katy's Home Health Care LLC	Annual	Aug-25
Milt's Termite & Pest Control (PAA 2)	Biennial	Jul-25
PWC People Working Cooperatively, Inc.	Biennial	May-25
Senior Helpers of Dayton	Annual	Sep-25

2025 Draft Request for Proposal (RFP) Schedule

COA is not currently proposing to post any RFPs during 2025.

We will continue to monitor client service needs as the year progresses to determine if any additional RFPs need to be published this year.



No-cost home repairs and safety modifications for Clinton County homeowners



Are you 62 or older and own your home in Clinton County? Council on Aging's Older Adult Home Modification Program may be able to help you age in place.

Offering qualified older adults:

No-cost minor home repairs and modifications to reduce the risk of falling, improve general safety and increase accessibility. Examples include lighting improvements, railings, grab bars, raised toilet seats, temporary ramps, gutter cleaning and durable medical equipment.

Eligibility requirements

- 62 years or older
- Own your home (and the land it's located on) in Clinton County
- Household income of (proof of income required):
 - \$48,350 or less for a single-person household
 - \$55,250 or less for a two-person household
 - \$62,150 or less for a three-person household
 - \$69,050 or less for a four-person household

Modifications are approved and completed based on findings from an in-home safety assessment.



"The ramp's made my life easier. Before, I had a step out there and I'd miss the step and fall into the yard. With the ramp I haven't fallen at all."

Emeline, Sabina



"I'd tell others that the program really helps, and we seniors need all the help we can get. I'd recommend it to anybody."

Sharon, Wilmington

For more information and to find out if you qualify, contact Council on Aging at (937) 584-7200, or apply online by scanning the code or visiting www.help4seniors.org/cchomemods



Council on Aging

2333 Rombach Ave., Wilmington, OH 45177

(937) 584-7200 | (800) 252-0155

www.help4seniors.org

Fixed Cost Sharing Proposal – Clinton County ESP June 2025

Background:

The Council on Aging has evaluated changes to improve the cost-sharing process over the past two years. Our agreement with the county requires that older adults above a certain income threshold share in their service costs. All collected payments are reinvested in the program to provide more services. However, collections have been flat or declining. Scripps Gerontology evaluations suggest considering changes to the process for simplification.

The goals are:

1. Simplifying the process,
2. Maintaining or increasing cost sharing revenue,
3. Appropriate cost sharing amount that addresses economic hardships

The Current Process:

Cost sharing is determined by the case manager during the in-home assessment. Income and expenses are reviewed and inputted into the Care Director system, and a cost sharing % is calculated. A monthly invoice is mailed from COA to the client for payment. 100% of the payments are re-invested into the ESP program as another source of revenue that allows us to serve more county residents.

With this proposal, this process will largely remain the same, but with streamlined steps and improved calculation methodology to ensure a proper cost share amount based on their economic means to contribute towards the cost of the services they are receiving.

The Current Model:

1. The cost sharing amount that clients pay represents a percentage of actual costs applied to payments made to providers. This process results in substantial monthly fluctuations in invoice amount due to various factors.
2. The basis for the cost sharing model is rooted in the federal poverty guidelines, starting at 150% of poverty and increasing to 400% and above at 5% increments.
3. The calculations are hard-coded into Care Director, making it challenging to quickly determine the bill amount for discussion purposes at the time of enrollment.
4. Does not contemplate hardships related to the cost of housing.

5. 100% of out-of-pocket medical expenses are deducted from income.
6. Liquid assets (savings, IRA, investments, etc.) are not considered in the cost sharing calculation. The cost sharing amount is based only on monthly income minus any ongoing medical expenses.
7. The cost sharing amount is established upon program enrollment and evaluated annually and every time the service plan is modified.

The Proposed Model:

1. The cost share amount that clients pay is a flat predictable amount.
 - a. The change is going from a variable amount to a fixed amount.
 - b. This addresses many of the current issues.
 - c. Predictable amount works better for older adults living on a fixed income, is more understandable, and easier to collect.
2. The basis for the cost sharing model is identical with the exception of 10% increments instead of 5%. See attached table.
 - a. Minor change that decreases the number of steps from 20 down to 10.
3. The calculations are made in an excel workbook that includes skip logic so that information that doesn't impact the cost sharing amount is not requested.
 - a. Process change that saves time.
 - b. Expedites program enrollment with clarity about cost share amount.
 - c. Easily modified on the fly as the care manager talks to the family about increasing or decreasing a service, adding a housing hardship, etc.
 - d. Future adjustments to factors and thresholds can easily be modified.
4. Allows for the deduction of excessive (above 20% of income) housing expenses that includes rent, mortgage, and property taxes.
 - a. Added factor that addresses approximately 10% of applicants who have an excessive amount of their income spent on housing costs.
 - b. Housing affordability is an increasing economic issue with older adults.
 - c. 10% of applicants in the pilot had a housing expense deduction.
5. Deducts medical expenses that are in excess of 7.5% of income.
 - a. This reduces the amount of time spent collecting medical expense information and only focuses on those (7%) who have excessive expenses.

- b. 7% of applicants in the pilot had a medical expense deduction.
- 6. Liquid assets (savings, IRA, investments, etc.) that are above 6 months of nursing home care (\$55,800) are calculated into the cost share. 10% of the asset value above \$55,800 is applied to the monthly income.
 - a. Added factor for ~10% of applicants who have sufficient liquid assets available to pay for living expenses and services.
 - b. 10% of applicants in the pilot had an asset adjustment.
 - c. Older adults with sufficient savings should contribute toward the cost of their services.
- 7. The cost sharing amount is established upon program enrollment. It is only re-evaluated when there is a significant change event such as an additional service, or in the rare event that there is a new source of income or assets.
 - a. Significant savings in administrative time and effort. The cost sharing amount is locked in for the time they are enrolled in the program. Only adjusted when there is a significant change in services or income.

Proposed Implementation:

- Fall 2025 implementation after CareDirector build and staff training.
- All existing cost sharing clients would be converted into a fixed amount based upon their current average monthly cost sharing bill.
- The new process and calculation would apply to all new program enrollments starting Fall 2025.

Case Examples from the pilot results:

- 54% of the new enrollments did not have any copayment because their monthly income was below \$2,042 (one person) \$2,761 (two person) per month.
- Mr. S has \$6,334 in monthly income, and lives with his wife. He does not have any assets, or hardship with housing or medical expenses. He receives home care assistance and medical transportation. His care plan authorization is \$526 per month, and his monthly cost share is **\$201.23**.
- Mr. C has \$2,856 in monthly income, \$120,000 in (assets) in his bank accounts, and lives alone. He receives home care assistance, and an emergency

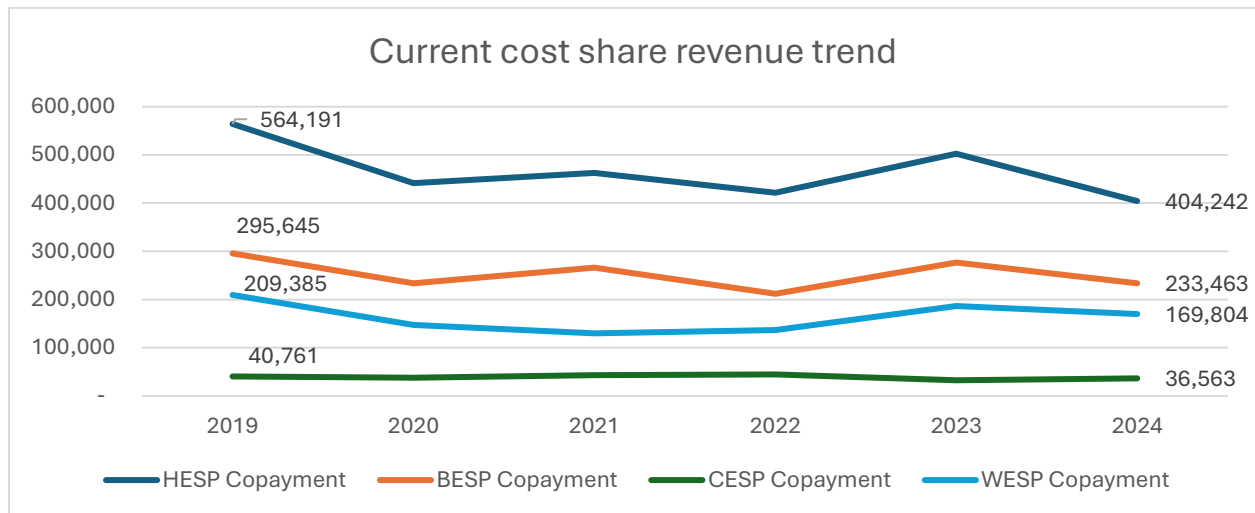
response service for a care plan authorization of \$570.65 a month. His monthly cost share amount is **\$257.99**, which is adjusted \$103.19 higher because of his assets.

- Mrs. P has \$5,068 in monthly income, does not have any assets, and lives with her spouse. She receives home care assistance and medical transportation at a monthly authorization of \$755.31. She has extensive out of pocket medical expenses which deducts \$1,338 per month from her income. Her monthly cost share is **\$166.38** per month which is \$166 less because of her medical expense hardship deductions.
- Mrs M. has \$1,921 in monthly income and lives alone. She has \$530,000 in assets. She receives home care assistance with a care plan cost of \$546.65. Her monthly cost share is **\$491.99**. Without the assets, she would not have any copayment.

Supplemental Data:

County Comparison with Current Cost Share process:

County:	% w/ cost share:	Avg amount / month:	Annual Revenue:
Butler	35.1%	\$26.41	\$233,463
Clinton	33.9%	\$33.09	\$36,563
Hamilton	25.6%	\$56.15	\$404,242
Warren	33.7%	\$30.63	\$169,804
Total:	30.4%	\$36.57	\$844,072



Results to date (Hamilton County Pilot):

Category:	Baseline:	New Scale:	Implication
% with a cost share	26%	46%	Higher Revenue
Avg monthly amount collected	\$56.15	\$114.46	Higher Revenue
% with asset adjustment	2%	11%	Improved calculation, Higher Revenue
% clients with medical deduction*	43%	7%	More efficient and Higher Revenue
% clients with housing expense deduction*	0.9%	10%	More efficient, Lower Revenue,
% who have tax filing	NA	32%	Lower Effort and Accuracy

*These %s are dropping b/c of some adjustments to improve the process beginning in mid-January 2025.

	1 Person		2 People		3 People		4 People		5 People	
<i>FPL (100%)</i> >>>	\$ 15,650		\$ 21,150		\$ 26,650		\$ 32,150		\$ 37,650	
Copay	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
0%	\$ -	\$ 2,042	\$ -	\$ 2,761	\$ -	\$ 3,478	\$ -	\$ 4,196	\$ -	\$ 4,913
10%	\$ 2,043	\$ 2,385	\$ 2,762	\$ 3,224	\$ 3,479	\$ 4,062	\$ 4,197	\$ 4,900	\$ 4,914	\$ 5,738
20%	\$ 2,386	\$ 2,729	\$ 3,225	\$ 3,689	\$ 4,063	\$ 4,648	\$ 4,901	\$ 5,607	\$ 5,739	\$ 6,566
30%	\$ 2,730	\$ 3,074	\$ 3,690	\$ 4,155	\$ 4,649	\$ 5,234	\$ 5,608	\$ 6,314	\$ 6,567	\$ 7,394
40%	\$ 3,075	\$ 3,418	\$ 4,156	\$ 4,620	\$ 5,235	\$ 5,821	\$ 6,315	\$ 7,022	\$ 7,395	\$ 8,223
50%	\$ 3,419	\$ 3,762	\$ 4,621	\$ 5,085	\$ 5,822	\$ 6,407	\$ 7,023	\$ 7,729	\$ 8,224	\$ 9,051
60%	\$ 3,763	\$ 4,106	\$ 5,086	\$ 5,550	\$ 6,408	\$ 6,993	\$ 7,730	\$ 8,436	\$ 9,052	\$ 9,879
70%	\$ 4,107	\$ 4,451	\$ 5,551	\$ 6,016	\$ 6,994	\$ 7,580	\$ 8,437	\$ 9,144	\$ 9,880	\$ 10,708
80%	\$ 4,452	\$ 4,795	\$ 6,017	\$ 6,481	\$ 7,581	\$ 8,166	\$ 9,145	\$ 9,851	\$ 10,709	\$ 11,536
90%	\$ 4,796	\$ 5,139	\$ 6,482	\$ 6,946	\$ 8,167	\$ 8,752	\$ 9,852	\$ 10,558	\$ 11,537	\$ 12,364
100%	\$ 5,140	\$ 9,999,999,999	\$ 6,947	\$ 9,999,999,999	\$ 8,753	\$ 9,999,999,999	\$ 10,559	\$ 9,999,999,999	\$ 12,365	\$ 9,999,999,999

Agency Name:	Score:
1. Provide a brief explanation of your agency's experience and commitment to the aging population, including the percentage of those served being 60+.	
2. Why is the project or request needed?	
3. How will the project or request benefit Clinton County residents 60+?	
4. How will this project or request help to grow your services to Clinton County Residents 60+?	
5. Provide the estimated number of Clinton County residents 60+ who will benefit from this project or request.	
6. Explain how this project or request benefit those not currently engaged in service due to access barriers.	
7. Sufficient Budget breakdown provided?	
8. Budget Narrative Provided: This should include an explanation of hwat other funding options have been explored and how much funding the requesting agency can contribute. If the agency cannot contribute, this is explained in detail.	
9. There are two Quotes attached to the application	
Total points:	

<u>Scoring Scale:</u>
Total Available Points: 50
0-1: No experience with the aging population 2-3: Less than 5 years experience with the aging population and/or less than 50% of their served population is 60+ 4-5: More than 5 years experience with the aging population and/or more than 50% of their served population is 60+
0-1: Insufficient information provided 2-3: Minimal/adequate information provided 4-5: An abundance of information provided
0-1: Little to no benefit 2-3: Some benefit 4-5: Much to great benefit
0-1: Zero to little growth expected from investment 2-3: Some to moderate growth expected from investment 4-5: Strong to above average growth expected from investment.
0-1: 0-10 residents 60+ will benefit 2-3: 20-50 residents 60+ will benefit 4-5: More than 50 residents 60+ will benefit
0-1: Insufficient information provided 2-3: Minimal/adequate information provided 4-5: An abundance of information provided
0-1: Insufficient information provided 2-3: Minimal/adequate information provided 4-5: An abundance of information provided
0-1: Insufficient information provided 2-3: Minimal/adequate information provided 4-5: An abundance of information provided
0: less than two quotes 5: Two quotes, but need additional information 10: Two quotes, no additional information is needed.

Clinton County Senior Services Grant

Please include the following information when submitting the attached application for the Clinton County Senior Services Grant. All completed documents should be submitted to: Provider_Services@help4seniors.org.

Explain the proposed purchase or project:

- Provide a brief explanation of your agency's experience and commitment to the aging population.
- Why is the project or request needed?
- How will the project or request benefit Clinton County residents 60+?
- How will this project or request help to grow your services to Clinton County Residents 60+?
- Provide the estimated number of Clinton County residents 60+ who will benefit from this project or request.
- Explain how this project or request benefits those not currently engaged in service due to access barriers.?
- How long has this need gone unaddressed?

Proposed project budget breakdown

- Provide as much detail as possible, as insufficient details may be reason to deny the request.
 - Provide an explanation of what other funding options have been explored.
 - Provide an explanation of how much funding your agency can contribute to the overall project expense.
 - If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.
- Attach a minimum of two quotes to the application for any purchased equipment or services.

Budget narrative:

- Provide a breakdown of expenses.

Service Quotes:

- Attach two service quotes for requested use of funds.

Owner approval letter (if applicable)

- If senior center operates in a community building not owned by the senior center, attach owner approval letter to seek grant funding for specified project.

Applications are due by [May 23, 2025](#)

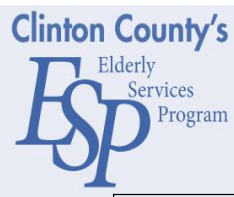
Please direct any questions or concerns to Provider_Services@help4seniors.org

Clinton County Senior Services Grant Application:

Non-Profit Agency Name	New Vienna Planning Committee / Community Center
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Clinton County Senior Services Grant

Address:	12 West Main Street
Contract Person:	Russell Hatter
Contract Email:	hatter.russell@yahoo.com
Contact Phone Number:	937-509-4836
Explain the Proposed Purchase or Project:	<p>HVAC for the Community Center</p> <p>Our HVAC was installed in 1970. They were only 60% efficient. Only one of the AC units works. Everyone we have had look at these units have said they have exceeded their life expectancy. We have quotes for 2 new 96% efficient units.</p> <p>If we are not able to replace them, we will not be able to keep the community center open. The center provides the elderly with monthly meals and we operate a ADA loan equipment for those in need and we offer our space for end of life celebrations. We also have various events through out the year for the elderly.</p> <p>Currently we have many of the local elderly that attend on a regular basis for meals and events. We also have had other elderly come from neighboring towns as well.</p>
Proposed Budget Breakdown and Narrative:	<p>We are in need of approximately \$24,000. This would be for the total of 2 units and includes installation. We only have enough funds in our budget to support the cost of Utilities for the year. We are a fully donation based 501C3 and only have one fundraiser that supports our mission.</p>
What other funding options have been explored?	<p>We applied for a grant from Peoples bank to help with this project.</p>
Provide an explanation of how much funding your agency can contribute to the overall project expense. If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.	<p>We would have an approved grant for \$2500 to use towards the project if necessary.</p>



Clinton County Senior Services Grant

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*Attach two service quotes for requested use of funds.

ESTIMATE

Cummings continuous comfort
826 crestview ave
wilmington, oh 45177

cummingsrepairllc@gmail.com
+1 (937) 725-8818

Bill to
New Vienna Community Center

Estimate details

Estimate no.: 1010
Estimate date: 03/24/2025

#	Product or service	Description	Qty	Rate	Amount
1.	Furnace/AC Replacement	<div>Unit#1: Existing 3-ton system (Front room area)<ul style="list-style-type: none">Recover the refrigerant from the existing systemRemove the existing furnace and A/CInstall a new 95%. 100 MBH gas furnaceInstall a new 4-ton, R-410A A/C unitInstall a new 4-ton, R-410A cased evaporator coilRun new 3" PVC flue for the new furnace out of the sidewallThe new equipment will be located in the same location as the oldRe-pipe new ¾" gas line to the new furnaceInstall a new ¾" PVC drain for the condensateInstall a new condensate pump to push the condensate, both winter and summerInstall a new single Phase fused disconnectInstall a new pad for the outdoor unitInstall a new electrical whipInstall a new 7/8-3/8 copper linesetMake all the necessary electrical and piping connectionsInstall low voltage wiring for thermostat, and outdoor unitInstall a new Honeywell Pro 8000 stat for Wi-FiExtend the existing 20X8 trunk line into another roomRun 8" round pipe into the bathroomInstall (2) 2X2 lay-ins, one in each bathroomInstall (1) branch run into storage room, and install a 4X10 diffuser</div>	1	\$23,587.00	\$23,587.00

- Insulate the new ductwork
- Do the start up on the new equipment

2.	2nd Unit	Recover the refrigerant from the existing 4-ton system <ul style="list-style-type: none"> • Remove the existing furnace and A/C • Install a new 95%. 100 MBH gas furnace • Install a new 4-ton, R-410A A/C unit • Install a new 4-ton, R-410A cased evaporator coil • Run new 3" PVC flue for the new furnace out of the sidewall, next to the other furnace • The new equipment will be located in the same location as the old • Install a new ¾" PVC drain for the condensate • Install a new condensate pump to push the condensate. nst aner ang su has lused disconnect • Make all the necessary electrical and piping connections • Install low voltage wiring for thermostat, and outdoor unit • Install a new Honeywell Pro 8000 stat for Wi-Fi Repipe 3/4" gas line to new furnace Install a new pad for outside unit Install a new electrical whip Install a new 7/8-3/8 copper inset Do start up on new equipment	1	\$0.00	\$0.00
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Total **\$23,587.00**

Note to customer

There will be a 10 year Warranty on the new equipment
 There will be a 1 year Labor Warranty
 30% down will be required

Accepted date

Accepted by

ESTIMATE

Southern Ohio air llc
16 east church street
New Vienna, OH 45159

jschutte57@icloud.com
+1 (937) 302-8008



Bill to
Russel Hatter

Estimate details

Estimate no.: 1082
Estimate date: 04/02/2025

#	Date	Product or service	Description	Qty	Rate	Amount
1.		Weatherking 95% 115k BTUH furnace	Warranty -3year labor -10year parts	1	\$3,100.00	\$3,100.00
2.		Weather King 15 Seer 5ton ac	Warranty -3yr labor -10yr parts	1	\$3,800.00	\$3,800.00
3.		100k BTUH Weather King heat pump 95%	Warranty 3yr labor 10yr parts	1	\$3,200.00	\$3,200.00
4.		4ton Weatherking ac 15seer	Warranty 3yr labor 10yr parts	1	\$3,200.00	\$3,200.00
5.		MSC material/duct work		1	\$1,800.00	\$1,800.00
6.		2 workers labor		1	\$4,000.00	\$4,000.00
7.		furnace / AC replacement	Unit#1: Existing 3-ton system (Front room area) <ul style="list-style-type: none">• Recover the refrigerant from the existing system• Remove the existing furnace and A/C• Install a new 95%. 100 MBH gas furnace• Install a new 4-ton, R-410A A/C unit• Install a new 4-ton, R-410A cased evaporator coil• Run new 3" PVC flue for the new furnace out of the sidewall• The new equipment will be located in the same location as the old• Re-pipe new ¾" gas line to the new	1	\$0.00	\$0.00

furnace

- Install a new ¾" PVC drain for the condensate
- Install a new condensate pump to push the condensate, both winter and summer
- Install a new single Phase fused disconnect
- Install a new pad for the outdoor unit
- Install a new electrical whip
- Install a new 7/8-3/8 copper lineset
- Make all the necessary electrical and piping connections
- Install low voltage wiring for thermostat, and outdoor unit
- Install a new Honeywell Pro 8000 stat for Wi-Fi
- Extend the existing 20X8 trunk line into another room
- Run 8" round pipe into the bathroom
- Install (2) 2X2 lay-ins, one in each bathroom
- Install (1) branch run into storage room, and install a 4X10 diffuser

8.	furnace / AC replacement	<p>Recover the refrigerant from the existing 4-ton system</p> <ul style="list-style-type: none"> • Remove the existing furnace and A/C • Install a new 95%. 100 MBH gas furnace • Install a new 4-ton, R-410A A/C unit • Install a new 4-ton, R-410A cased evaporator coil • Run new 3" PVC flue for the new furnace out of the sidewall, next to the other furnace • The new equipment will be located in the same location as the old • Install a new ¾" PVC drain for the condensate • Install a new condensate pump to push the condensate. nst aner ang su has lused • Make all the necessary electrical and piping connections • Install low voltage wiring for thermostat, and outdoor unit • Install a new Honeywell Pro 8000 stat for Wi-Fi <p>Repipe 3/4" gas line to new furnace Install a new pad for outside unit Install a new electrical whip Install a new 7/8-3/8 copper inset Do start up on new equipment</p>	1	\$0.00	\$0.00
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Subtotal \$19,100.00

Sales tax \$1,384.75

Total \$20,484.75

Clinton County Senior Services Grant

Please include the following information when submitting the attached application for the Clinton County Senior Services Grant. All completed documents should be submitted to: Provider_Services@help4seniors.org.

Explain the proposed purchase or project:

- Provide a brief explanation of your agency's experience and commitment to the aging population.
- Why is the project or request needed?
- How will the project or request benefit Clinton County residents 60+?
- How will this project or request help to grow your services to Clinton County Residents 60+?
- Provide the estimated number of Clinton County residents 60+ who will benefit from this project or request.
- Explain how this project or request benefits those not currently engaged in service due to access barriers.?
- How long has this need gone unaddressed?

Proposed project budget breakdown

- Provide as much detail as possible, as insufficient details may be reason to deny the request.
 - Provide an explanation of what other funding options have been explored.
 - Provide an explanation of how much funding your agency can contribute to the overall project expense.
 - If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.
- Attach a minimum of two quotes to the application for any purchased equipment or services.

Budget narrative:

- Provide a breakdown of expenses.

Service Quotes:

- Attach two service quotes for requested use of funds.

Owner approval letter (if applicable)

- If senior center operates in a community building not owned by the senior center, attach owner approval letter to seek grant funding for specified project.

Applications are due by [May 23, 2025](#)

Please direct any questions or concerns to Provider_Services@help4seniors.org

Clinton County Senior Services Grant

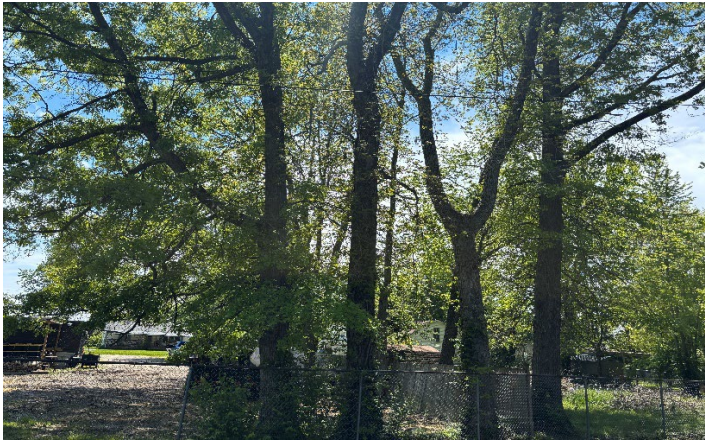
Clinton County Senior Services Grant Application

Non-Profit Agency Name	Blanchester Senior Citizens
Address:	707 N. Broadway Blanchester Ohio 45103
Contract Person:	Ron Voris
Contract Email:	revoris@gmail.com
Contact Phone Number:	513-500-4678
Explain the Proposed Purchase or Project:	<p>Blanchester Senior Citizens Center has been serving the senior citizens of Blanchester and the surrounding communities since 1970. Its purpose is to promote a center where those people aged 50 and older may come for companionship, socialization, and recreation. The Center provides activities which promote health and community. The building was built in 1994 and the trees surrounding it were present when it was constructed. Currently many trees have grown tall and have branches which overhang the parking lot of the Senior Citizen building. There is one extremely large tree on the front corner of the property. Due to the many recent storms and the devastation seen to buildings due to falling limbs and trees, this has caused great concern. There is fear of the potential damage falling limbs or trees could have to cars in the lot, the building, or to patrons visiting the center for one of the many activities held there. We believe it would be prudent to be proactive and remove the larger trees and trim the limbs on the other trees surrounding the property (see attached photos). The grant would be used to remove the three large trees on the property as well as trim back the many branches which hang over onto the property. This would limit the chance of harm to people or property.</p>
Proposed Budget Breakdown and Narrative:	<p>We have received two estimates (see attached files). The Outdoor Authority LLC: \$6500 Lakeside Tree Service: \$4900</p> <p>Both bids include the removal of 4 trees, trimming of limbs to several trees and removal of brush.</p> <p>While there is a difference between the two estimates, we would prefer to use The Outdoor Authority as they have also provided a more detailed estimated, proof of liability insurance in case of an accident, and a good reputation in the community and Clinton County.</p>
What other funding options have been explored?	Not at this time.

Clinton County Senior Services Grant

Provide an explanation of how much funding your agency can contribute to the overall project expense. If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.	The Blanchester Senior Citizen Center is willing to put up \$500 of our own money towards this project.

*Attach two service quotes for requested use of funds.





Lakeside Tree Service

889 Rhude Road
Blanchester, OH 45107
Telephone (937) 725-7612

DATE _____

DATE 4-29-25
Blanchester Senior Citizens
707 N Broadway A-HW-Carly 937-218
6355

TOTG	1	2400	00
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TOTAL	1300	00
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Complete Total	4900 ⁰⁰
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Contract between:

The Outdoor Authority, LLC

289 W. Fancy Street

Blanchester, Ohio 45107

Phone: 937.418.9198

Website: www.theoutdoorauthority.net

Email: jeremy@theoutdoorauthority.net



and

Blanchester Senior Center

707 North Broadway Street

Blanchester, Ohio 45107

codycarlson2002@yahoo.com

Scope of work:

- East side of the building
 - Remove lower limbs for clearance to the parking lot
- North side of the building
 - Remove the double-stem maple tree. All wood and brush to be removed.
- West side of the building
 - Remove lower limbs for clearance to the parking lot and away from the building
- South side of the building
 - Remove three trees. All wood stays, brush to be removed.

Price:

- \$6500

Notes:

- Heavy equipment may be used, but every reasonable precaution will be taken to minimize any impact to the landscape
- The individual prices above do not include any applicable State and County taxes.

This quote is valid for 60 days. By signing, I authorize "*The Outdoor Authority, LLC*" and any employees to perform the work described above and agree to payment upon completion of the project.

Owner or Agent



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

04/02/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Curt Warner
Trusty Insurance Agency	PHONE (A/C, No, Ext): (937)382-7270
2750 US Highway 22	FAX (A/C, No): (937)383-2499
Wilmington, OH 45177	E-MAIL ADDRESS: curtis@trustyins.com
	INSURER(S) AFFORDING COVERAGE
	INSURER A: United Ohio Insurance
	INSURER B:
	INSURER C:
	INSURER D:
	INSURER E:
	INSURER F:

COVERAGES CERTIFICATE NUMBER: 95950686-250402085442 REVISION NUMBER: 1

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY		BP 0047654	06/16/2024	06/16/2025	EACH OCCURRENCE \$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000
						MED EXP (Any one person) \$ 5,000
						PERSONAL & ADV INJURY \$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE \$ 2,000,000
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC					PRODUCTS - COMP/OP AGG \$ 2,000,000
	OTHER:					\$
	AUTOMOBILE LIABILITY					COMBINED SINGLE LIMIT (Ea accident) \$
	<input type="checkbox"/> ANY AUTO					BODILY INJURY (Per person) \$
	<input type="checkbox"/> OWNED AUTOS ONLY	<input type="checkbox"/> SCHEDULED AUTOS				BODILY INJURY (Per accident) \$
	<input type="checkbox"/> HIRED AUTOS ONLY	<input type="checkbox"/> NON-OWNED AUTOS ONLY				PROPERTY DAMAGE (Per accident) \$
						\$
	UMBRELLA LIAB	<input type="checkbox"/> OCCUR				EACH OCCURRENCE \$
	EXCESS LIAB	<input type="checkbox"/> CLAIMS-MADE				AGGREGATE \$
	DED	RETENTION \$				\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	Y/N	N/A			PER STATUTE
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)					OTH-ER
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. EACH ACCIDENT \$
						E.L. DISEASE - EA EMPLOYEE \$
						E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Evidence of Insurance

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Curt Warner

(HCW)

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APPLICATION



Clinton County Senior Services Grant

Please include the following information when submitting the attached application for the Clinton County Senior Services Grant. All completed documents should be submitted to: **Provider_Services@help4seniors.org**.

Explain the proposed purchase or project:

- Provide a brief explanation of your agency's experience and commitment to the aging population.
- Why is the project or request needed?
- How will the project or request benefit Clinton County residents 60+?
- How will this project or request help to grow your services to Clinton County Residents 60+?
- Provide the estimated number of Clinton County residents 60+ who will benefit from this project or request.
- Explain how this project or request benefits those not currently engaged in service due to access barriers.?
- How long has this need gone unaddressed?

Proposed project budget breakdown

- Provide as much detail as possible, as insufficient details may be reason to deny the request.
 - Provide an explanation of what other funding options have been explored.
 - Provide an explanation of how much funding your agency can contribute to the overall project expense.
 - If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.
- Attach a minimum of two quotes to the application for any purchased equipment or services.

Budget narrative:

- Provide a breakdown of expenses.

Service Quotes:

- Attach two service quotes for requested use of funds.

Owner approval letter (if applicable)

- If senior center operates in a community building not owned by the senior center, attach owner approval letter to seek grant funding for specified project.

Applications are due by May 23, 2025

Please direct any questions or concerns to **Provider_Services@help4seniors.org**

Clinton County Senior Services Grant Application:

Non-Profit Agency Name	Clinton County Community Action Program, Inc.
------------------------	---

Clinton County Senior Services Grant

Address:	789 N. Nelson Avenue
Contract Person:	Jane Newkirk
Contract Email:	janenewkirk@clintoncap.org
Contact Phone Number:	937-382-8365
Explain the Proposed Purchase or Project:	<p>The parking lot at the Aging Up Center (Clinton County Senior Center) is in need of repair. Over the years we have been able to maintain the lot by doing patch work of spots needing attention as well as seal coating to maintain the asphalt. With the lot being 25 years old more attention is needed to keep the lot in usable condition. With the lot being maintained for this long it is in need of more permanent repairs. We obtained bids from three companies. We also obtained two quotes for sealcoating. While all companies contacted were shown the same areas the bids are completely different. The one bid reflects major repairs which should extend the life of the lot for several years while the remaining quotes reflect addressing less areas of repair.</p>
Proposed Budget Breakdown and Narrative:	<p>The quote of \$21,000 provided by HMB is to address all issues with the lot. It does not cover the cost of sealcoating and striping the lot which would be an additional \$3,992 from Hester Asphalt.</p> <p>Total for all services - \$24,992</p>
What other funding options have been explored?	<p>We have applied for foundation funds for another project that would enhance the center so we have not sought any additional funding for this project.</p>
Provide an explanation of how much funding your agency can contribute to the overall project expense. If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.	<p>With funding for the senior center being under the cost of operation and Community Action responsible for carrying the shortfall the parking lot repair is not financially feasible.</p>



Clinton County Senior Services Grant

*Attach two service quotes for requested use of funds.

ASPHALT REPAIR QUOTES

- 1. GradeCo – Ron Potts**
- 2. Brown Paving &
Construction (HMB)**
- 3. Simmons Paving & Seal
Coating, Inc.**

GradeCo of Clinton County

585 W. Washington St.

Sabina, Ohio 45169

(937) 584-4823

Fed ID# 20-4533660

Estimate

Date	Estimate
5/8/25	No 8410

CUSTOMER

Clinton Co. Community Action

Senior Center

717 N. Nelson Ave

Wilmington, OH

Carol

(937) 725-6071

224sq

DESCRIPTION

Remove existing asphalt from (2) areas in parking lot.
Approx. 9'w x 106'L and 10'w x 106'L. Haul off site. Grade
stone base for 3" of compacted 448 type 1 asphalt.

\$11,130.00 25% deposit required
\$2,782.50

Thank you,

Ron Potts (937) 218-3290



payment due upon completion

We guarantee all work to be completed in a neat and workmanlike manner. No warranties expressed on materials supplied by vendors. If bid is acceptable, please sign and return one copy. Contract void after 60 days from signing.

Signature _____

Date _____

ESTIMATE

HMB Paving (dba) BROWN Paving
3007 Ogden Dr
Middletown, OH 45044-7537

brownpaving@icloud.com
+1 (513) 910-2279
1800asphaltohio.com



Bill to

Carol Ewing
717 North Nelson Ave
Wilmington, Ohio 45177
United States

Ship to

Carol Ewing
717 North Nelson Ave
Wilmington, Ohio 45177
United States

Estimate details

Estimate no.: 1003
Estimate date: 04/26/2025

#	Product or service	Description	Qty	Rate	Amount
1.	Asphalt Overlay & Paver Patch	Overlay of front lot & Paver Patch Sqft Approx- 8,525 Mill transitional areas for a level surface. We then will clean all debris and haul off. Apply SSH1 tack for bonding the old and new asphalt together. Thereafter leveling any low areas as needed. Finally install 2" of #448 ODOT surface asphalt, where it will then get rolled and compacted.	1	\$21,000.00	\$21,000.00
2.	Asphalt Patches	Asphalt Patches Sqft Approx- 4,170 We will Mill transitional areas to given patches, to make them square and uniform. Clean areas and haul debris off. Apply SSH1 tack to bond the asphalt together. Install 2-3" of #448 ODOT surface asphalt, depending on depth of the patches. We then will roll and compact. Finally seal all edges with a hot tar edge seal to better ensure the life of the patches.	1	\$16,000.00	\$16,000.00
Total					\$37,000.00

Accepted date

Accepted by

1

Simmons Paving and Seal Coating, Inc.

7050 Hightop Rd
Hillsboro, OH 45133
+19374021096



Estimate

ADDRESS

Clinton County Community Action Senior Center
717 N Nelson Ave
Wilmington, Ohio 45177
Attn: Carol Ewing

ESTIMATE

1183

DATE

04/24/2025

PRODUCT/SERVICE	AMOUNT
Asphalt Repairs	18,991.00
Scope of Work: Asphalt Repairs (approx. 2000 sq ft) and re-stripe affected areas	
*Remove and cut back all vegetation	
*Prep and clean all asphalt with high-powered industrial blower	
*Crack fill using commercial-grade hot pour per specification on new lot only	
*Apply seal coat	
*Re-stripe to existing layout	
Equipment Used:	
24" Bobcat asphalt planer	
T650 track machine	
CAT industrial vibratory roller	
Hamm industrial vibratory roller	
High power industrial blower	

Thank you for your business!

TOTAL

\$18,991.00

Accepted By

Accepted Date

SEALCOATING QUOTE

hester asphalt sealcoating and line stripping

8889 Grimsley Rd
Leesburg, OH 45135-9236 USA
hesterasphalt@yahoo.com

Estimate

ADDRESS
melissa

ESTIMATE 1022
DATE 05/05/2025

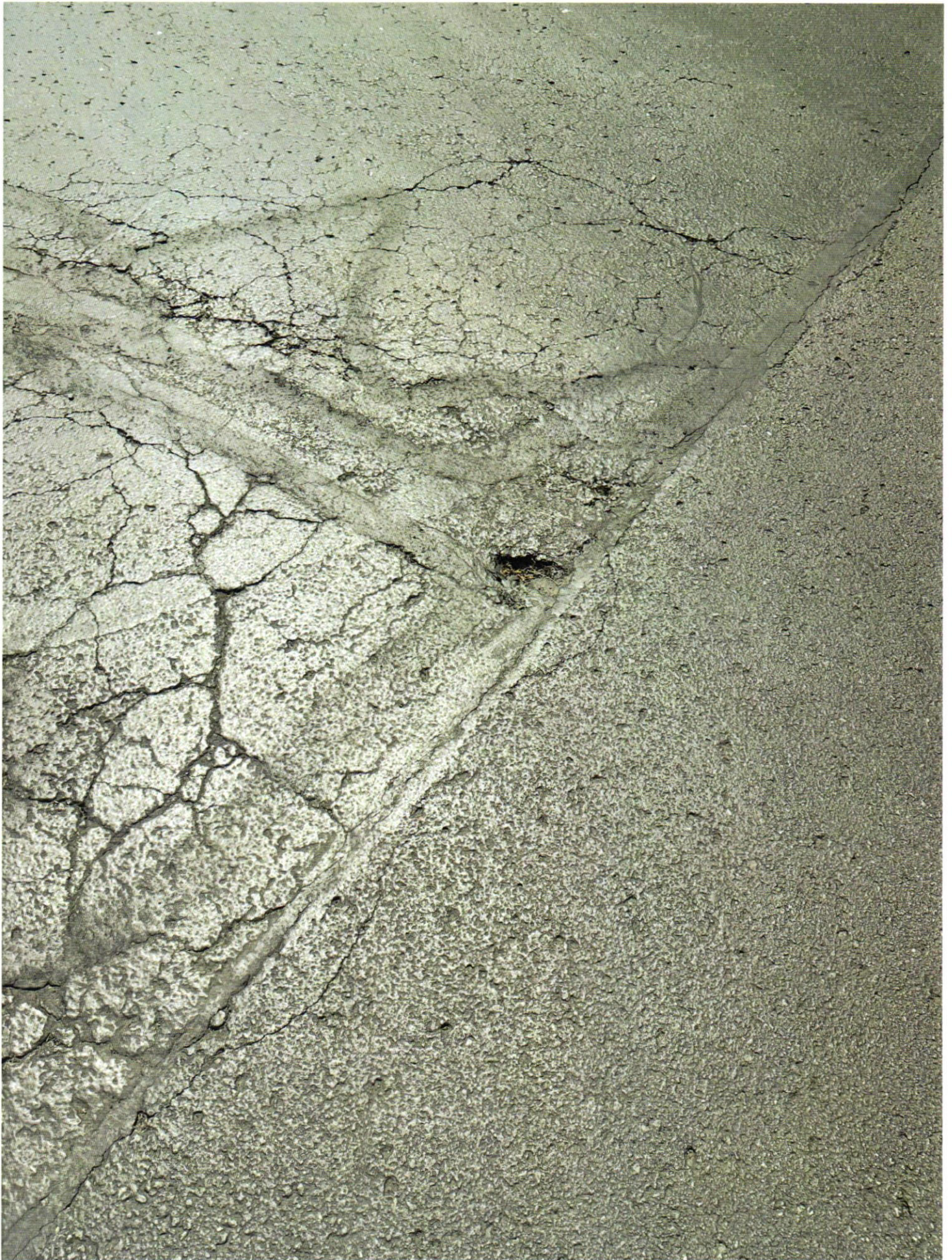
SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
sealcoat and restripe	we will take the grass back, clean the lot, fill the cracks as needed with hot tar, seal coat the lot then restripe lines back as is		3,992.00	3,992.00
SUBTOTAL				3,992.00
TAX				0.00
TOTAL				\$3,992.00

Accepted By

Accepted Date

ASPHALT PICTURES











APPLICATION



Clinton County Senior Services Grant

Please include the following information when submitting the attached application for the Clinton County Senior Services Grant. All completed documents should be submitted to: **Provider_Services@help4seniors.org**.

Explain the proposed purchase or project:

- Provide a brief explanation of your agency's experience and commitment to the aging population.
- Why is the project or request needed?
- How will the project or request benefit Clinton County residents 60+?
- How will this project or request help to grow your services to Clinton County Residents 60+?
- Provide the estimated number of Clinton County residents 60+ who will benefit from this project or request.
- Explain how this project or request benefits those not currently engaged in service due to access barriers.?
- How long has this need gone unaddressed?

Proposed project budget breakdown

- Provide as much detail as possible, as insufficient details may be reason to deny the request.
 - Provide an explanation of what other funding options have been explored.
 - Provide an explanation of how much funding your agency can contribute to the overall project expense.
 - If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.
- Attach a minimum of two quotes to the application for any purchased equipment or services.

Budget narrative:

- Provide a breakdown of expenses.

Service Quotes:

- Attach two service quotes for requested use of funds.

Owner approval letter (if applicable)

- If senior center operates in a community building not owned by the senior center, attach owner approval letter to seek grant funding for specified project.

Applications are due by May 23, 2025

Please direct any questions or concerns to **Provider_Services@help4seniors.org**

Clinton County Senior Services Grant Application:

Non-Profit Agency Name	Clinton County Community Action Program, Inc.
------------------------	---

Clinton County Senior Services Grant

Address:	789 N. Nelson Avenue
Contract Person:	Jane Newkirk
Contract Email:	janenewkirk@clintoncap.org
Contact Phone Number:	937-382-8365
Explain the Proposed Purchase or Project:	<p>Replacement of the concrete area leading from the back parking lot to the kitchen door of the Aging Up Center. This area is utilized for delivery of Home Delivered Meals as well as loading the Home Delivered Meals for Delivery to clients. It is also utilized for delivery of Congregate Meal groceries. The area is 25 years old and is beginning to deteriorate. Over the years it has been necessary to complete patch work, but this only holds for a period of time.</p>
Proposed Budget Breakdown and Narrative:	<p>We have obtained 4 bids, attached and the least expensive is Corbett's Contracting at \$9,500.</p>
What other funding options have been explored?	<p>We have applied for foundation funds for another project that would enhance the center so we have not sought any additional funding for this project.</p>
Provide an explanation of how much funding your agency can contribute to the overall project expense. If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.	<p>With funding for the senior center being under the cost of operation and Community Action responsible for carrying the shortfall this repair is not financially feasible.</p>



Clinton County Senior Services Grant

*Attach two service quotes for requested use of funds.

CONCRETE QUOTES

- 1. Rock Solid**
- 2. HMB Paving – Brown's**
- 3. Corbett's Contracting**
- 4. Domain**



4505 St. Rt. 73
Hillsboro, OH 45133
937.212.7881
Rocksolidconcrete1985@gmail.com

May 1st, 2025

717 N. Nelson Ave.-Carol Ewing

SCOPE:

Based on the project plan in the bid request and our thorough review of the location, I have developed this proposal.

This bid includes:

- Tear out and replace existing walk/delivery drive. Replace with 4" 4000 PSI concrete and fiber reinforcement.
- All spoils to be hauled away from job.
- Labor and materials included in bid.

Total Cost for Project- \$16,275.50

- Bid is also subject to additional charges for unforeseen obstacles

Thank you for the opportunity to bid your project. If you have any questions, please give me a call.

Thanks,

Preston Boggs
Owner
Rock Solid Concrete, LLC

ESTIMATE

HMB Paving (dba) BROWN Paving
 3007 Ogden Dr
 Middletown, OH 45044-7537

brownpaving@icloud.com
 +1 (513) 910-2279
 1800asphaltohio.com



Bill to

Carol Ewing
 717 North Nelson Ave
 Wilmington, Ohio 45177
 United States

Ship to

Carol Ewing
 717 North Nelson Ave
 Wilmington, Ohio 45177
 United States

Estimate details

Estimate no.: 1002
 Estimate date: 04/26/2025

#	Product or service	Description	Qty	Rate	Amount
1.	Concrete	Concrete Sqft Approx- 928 Complete Tear out/ Replace We will tear out existing concrete and haul off debris. We then will form and final prep the area that's receiving new concrete. Finally we will pour 4" of concrete in given area with a broom finish.	1	\$10,500.00	\$10,500.00
Total					\$10,500.00

Accepted date

Accepted by

Please review the estimate to accept or reject

Reject Estimate

Accept Estimate

ESTIMATE



Corbett's Contracting LLC
(513) 537-3116
3233 pansy road
clarksville, Ohio 45113
corbettscontracting.com

Billed to
Carol Ewing
(937) 725-7745
WILMINGTON, OH 45177

Estimate No	EST-294
Issue Date	May 6, 2025
Expiry Date	May 20, 2025

ITEM NAME	SUBTOTAL
concrete drive \$9,500.00 x 1 this includes tearing out and pouring concrete back as is. 4 inches of 4000 psi concrete with fiber	\$9,500.00
Subtotal	\$9,500.00
Amount Due (USD)	\$9,500.00

Terms & Notes:

This estimate does not include finished landscaping

Domain Roofing and Construction
1 Davids Dr
Wilmington, OH 45177
+19375273851
tony@domainroofingandconstructi
on.com



4

Estimate

ADDRESS

Clinton County
Community Action

ESTIMATE # 2686

DATE 05/02/2025

ACTIVITY	QTY	RATE	AMOUNT
Concrete Amount includes all labor and material	1	10,500.00	10,500.00

Concrete pad behind Community Action

- Demo and remove existing concrete pad (attempt to save section near shed).
- Add additional gravel base if needed.
- Compact gravel base.
- Forms for new concrete to match existing design.
- Reinforce rebar if needed.
- Pour concrete pad, same design as existing (1050 total square feet). Broom finish with finished-edge and joints.
- Remove forms. Clean up and haul away all debris.

Estimates are valid for 30 days.
Please review this estimate and let me know how you'd like to proceed.
Thank you for considering us for your project!
Domain Roofing and Construction

TOTAL **\$10,500.00**

Accepted By

Accepted Date

CONCRETE PICTURES













Clinton County Senior Services Grant

Please include the following information when submitting the attached application for the Clinton County Senior Services Grant. All completed documents should be submitted to: Provider_Services@help4seniors.org.

Explain the proposed purchase or project:

- Provide a brief explanation of your agency's experience and commitment to the aging population.
- Why is the project or request needed?
- How will the project or request benefit Clinton County residents 60+?
- How will this project or request help to grow your services to Clinton County Residents 60+?
- Provide the estimated number of Clinton County residents 60+ who will benefit from this project or request.
- Explain how this project or request benefits those not currently engaged in service due to access barriers.?
- How long has this need gone unaddressed?

Proposed project budget breakdown

- Provide as much detail as possible, as insufficient details may be reason to deny the request.
 - Provide an explanation of what other funding options have been explored.
 - Provide an explanation of how much funding your agency can contribute to the overall project expense.
 - If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.
- Attach a minimum of two quotes to the application for any purchased equipment or services.

Budget narrative:

- Provide a breakdown of expenses.

Service Quotes:

- Attach two service quotes for requested use of funds.

Owner approval letter (if applicable)

- If senior center operates in a community building not owned by the senior center, attach owner approval letter to seek grant funding for specified project.

Applications are due by [May 23, 2025](#)

Please direct any questions or concerns to Provider_Services@help4seniors.org

Clinton County Senior Services Grant Application:

Non-Profit Agency Name	Restoration Adult Day Services LLC
------------------------	------------------------------------

Clinton County Senior Services Grant

Address:	7 Triangle Park Dr, Cincinnati OH 45246
Contract Person:	Francisca Wilson
Contract Email:	admin@restorationcare.net
Contact Phone Number:	513-291-8155
Explain the Proposed Purchase or Project:	I have included explanation for Proposed Purchase or Project in a separate document.
Proposed Budget Breakdown and Narrative:	I have included the Proposed Budget Breakdowns and narratives in separate documents.
What other funding options have been explored?	I have included my AARPA Grant funding information in separate documents. Restoration Adult Day Services LLC was not awarded this grant.
Provide an explanation of how much funding your agency can contribute to the overall project expense. If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.	I have included explanation in the documents attached.

Clinton County Senior Services Grant

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*Attach two service quotes for requested use of funds. I have attached two quotes in the documents attached.

EXPLAIN THE PROPOSED PURCHASE OR PROJECT.

Provide a brief explanation of your agency's experience commitment to the aging population:

At Restoration Adult Day Services LLC, we are dedicated to enriching the lives of older adults through compassionate, personalized care. With years of experience serving the aging population, our team is committed to promoting independence, dignity, and quality of life. We offer a safe, supportive environment where seniors can engage socially, receive health and wellness services, and participate in meaningful activities tailored to their needs. Our commitment is rooted in respect, empathy, and a deep understanding of the unique challenges and joys of aging.

Why is the project or request needed?

Our utmost challenge is the provision of transportation services for our participants. Transportation is indispensable, especially wheelchair accessible vans but due to constraints such as cost, we delayed this necessity until additional capital can be raised.

How will the project or request benefit Clinton County residents 60+?

Wheelchair transportation can bring significant benefits to Clinton County by improving accessibility, equity, and quality of life for residents with mobility challenges. Here's a concise breakdown of the key benefits:

1. **Promotes Accessibility and Independence:** Wheelchair transportation ensures that seniors and individuals with disabilities can access essential services—such as medical care, grocery stores, community centers, and employment—without relying solely on family or caregivers.
2. **Reduces Healthcare Costs:** Reliable transportation helps reduce missed medical appointments, which can prevent health complications and emergency room visits, ultimately lowering public healthcare expenses.
3. **Supports Aging in Place:** Transportation services allow older adults to remain in their homes and communities longer, reducing the need for costly institutional care and supporting a higher quality of life.

4. Enhances Community Participation: Accessible transport empowers the elderly to engage in social, recreational, and civic activities, fostering a more inclusive and connected community.

5. Stimulates Clinton County: By enabling more people to access businesses, services, and job opportunities. Wheelchair transportation contributes to increased economic participation and consumer spending.

How will this project or request help to grow your services to Clinton County Residents 60+?

1. Increases Access and Enrollment: Many seniors and individuals with disabilities are unable to attend adult day care programs simply due to a lack of accessible transportation. By offering wheelchair transportation, more participants in Clinton County can reliably attend, leading to higher enrollment and program growth.

2. Enhances Consistency and Retention: Reliable transportation ensures that clients can attend regularly, which improves engagement in services and contributes to better outcomes. Consistent attendance also supports operational stability and long-term retention.

3. Expands Reach to Underserved Areas: With transportation in place, adult day care centers can serve clients beyond walking or transit-accessible distances—including rural or underserved parts of the county—broadening their impact and community footprint.

4. Strengthens Partnerships and Funding Opportunities: Transportation services demonstrate a commitment to holistic care and accessibility, making adult day care programs more attractive to families, healthcare providers, and grant funders looking to invest in comprehensive senior services.

5. Improves Health and Quality of Life: By enabling access to therapeutic activities, social interaction, meals, and medical oversight, wheelchair transportation directly supports clients' physical and mental well-being—making adult day care a more vital and visible community asset.

Provide the estimated number of Clinton County residents 60+ who will benefit from this project or request:

According to Miami University, in 2020, Clinton County, Ohio, had an estimated 10,830 residents aged 60 or older who will benefit from the transportation. Therefore, wheelchair transportation is needed for the elderly population in Clinton County.

Explain how this project or request benefits those not currently engaged in service due to access barriers.

Wheelchair transport services provide critical support for individuals, particularly the elderly and those with disabilities—who are not currently using these services due to access barriers such as physical limitations, cost, lack of information, or availability. Here's how these services can benefit those currently excluded:

1. **Increased Mobility and Freedom:** People facing access barriers often remain homebound. Wheelchair transport services remove these physical and logistical hurdles, enabling them to leave their homes for essential and social activities safely and comfortably.
2. **Access to Healthcare:** Transportation barriers are a leading cause of missed medical appointments. Providing accessible, reliable wheelchair transport ensures timely access to doctors and specialists, and therapy - leading to better long-term health outcomes.
3. **Reduced Social Isolation:** Social engagement is vital for mental health. Those with access barriers are at a higher risk of loneliness and depression. Wheelchair transport enables participation in community, family events, and social groups, fostering emotional well-being.
4. **Improved Quality of Life:** With reliable transport, individuals can resume activities they value - grocery shopping, attending religious services, visiting parks—which restores a sense of normalcy and dignity in daily life.
5. **Support for Independence:** Even when caregivers are involved, individuals value self-reliance. Wheelchair transport services allow users to manage appointments and errands with minimal dependence on friends or family.
6. **Equitable Access:** Many who face financial or geographic barriers—such as rural residents—are disproportionately affected by a lack of accessible transport. Expanding

wheelchair transport services levels, the playing field and supports fair access to community resources.

7. Reduced Burden on Emergency Services: Without access to non-emergency transport, some turn to ambulances for routine travel. Accessible transport services reduce unnecessary emergency calls, freeing up resources and lowering public health costs.

How long has this need gone unaddressed?

This need has gone unaddressed since Restoration Adult Day Services commenced in 2024.

Provide an explanation of what other funding options have been explored.

We applied for the Ohio ARPA Grant in 2024 but unfortunately, we were not awarded. Please see attachments for ARPA Grant application.

Provide an explanation of how much funding your agency can contribute to the overall project expense. If your agency cannot contribute to the overall project expenditure, provide an explanation as to why not.

We hope to start generating profits soon but at the moment, Restoration Adult Day Services is running at a loss since it is a growing start up. Unfortunately, we are unable to contribute to the overall project expenses due to financial constraints.

Please see attached Profit and Loss Statements.



Quote

Proposal #:Q398031

WMK LLC dba MobilityWorks
 11755 Mosteller Rd
 Sharonville, OH 45241
 (513) 791-4000
 EIN#: 31-1502439
 fax: (513) 686-1153

Price Quote Valid for 14 Days

Matt Milheim Email: matt.milheim@mobilityworks.com Phone:

Billing Name Restoration Adult Day Services LLC	Buyer Name Restoration Adult Day Services LLC	Stock # STQ-48113
Address 7 Triangle Park Drive	Address 7 Triangle Park Drive	Quote # Q398031
City, State ZIP Cincinnati, OH 45246	City, State ZIP Cincinnati, OH 45246	Proposal Date 05/22/2025
County HAMILTON	County HAMILTON	Accepted date
Telephone 513-291-8155	Telephone 513-291-8155	

New/Used Fleet	Make Chrysler	Model / Trim Voyager LX	Year 2024	Color Silver	To Be Delivered On Or About	
Type of Vehicle Mini Van	VIN 2C4RC1CG2RR197897		Mileage 1	Job Reference: Customer P.O.:		
Chassis, Conversion and Additional Equipment (See Page 2 for detail):					\$61,655.00	
Protection Products:					\$0.00	
			MBW Rewards		(\$0.00)	
			Total		\$61,655.00	
			Documentary Fee		\$380.00	
			Registration Fee		\$42.50	
			Electronic Filing Fee		\$36.80	
			Delivery		\$0.00	
			Sales tax		\$4,746.70	
			Total Cash Delivered Price		\$66,861.00	
			Note 1 Rebate(s)		(\$0.00)	
			GPC		(\$0.00)	
Third Party Payor(s)		(\$0.00)				
		Cash Down	Check/PO	-	-	
		Payment	Deposit Amount + Cash Down Payment		(\$0.00)	
		Total Credits		(\$0.00)		
Trade-In(s)						
Year	Make	Model	Vin	Payoff Amount	Allowance	
ONLY THOSE ITEMS AND SERVICES SPECIFICALLY WRITTEN ON THIS ORDER ARE INCLUDED IN THE STATED PRICE. ANY OTHER AGREEMENTS, UNLESS IN WRITING, ARE NOT BINDING ON SELLER.				Amount Due Upon Delivery		\$66,861.00

The first and second pages of this Order comprise the entire agreement affecting this purchase and no other agreement or understanding of any nature concerning this purchase has been made or entered into, or will be recognized. I hereby certify that no credit has been extended to me for the purchase of this motor vehicle except as appears in writing on the face of this agreement.

I have read and understand the second page of this agreement and agree to it as a part of this order the same as if it were printed above my signature. I certify that I am of legal age, or older, that I have legal capacity and authority to execute this agreement on behalf of my company, and hereby acknowledge receipt of a copy of this order.

Buyer's Signature Restoration Adult Day Services LLC

Approved By: Matt Milheim

Co-Buyer's Signature

This order is not valid unless signed and accepted by dealer and is only valid for 14 days.

Note 1 OEM Incentives and availability are subject to change and the end user must meet qualifications by OEM to qualify.



WMK LLC dba MobilityWorks
11755 Mosteller Rd
Sharonville, OH 45241
(513) 791-4000
EIN#: 31-1502439
fax: (513) 686-1153

Quote

Proposal #:Q398031

Price Quote Valid for 14 Days

Matt Milheim Email: matt.milheim@mobilityworks.com Phone:

Billing Name	Restoration Adult Day Services LLC	Buyer Name	Restoration Adult Day Services LLC	Stock #	STQ-48113
Address	7 Triangle Park Drive	Address	7 Triangle Park Drive	Quote #	Q398031
City, State ZIP	Cincinnati, OH 45246	City, State ZIP	Cincinnati, OH 45246	Proposal Date	05/22/2025
County	HAMILTON	County	HAMILTON		
Telephone	513-291-8155	Telephone	513-291-8155		

New/Used Fleet	Make Chrysler	Model / Trim Voyager LX	Year 2024	Color Silver	To Be Delivered On Or About
Type of Vehicle Mini Van	VIN 2C4RC1CG2RR197897		Mileage 1	Job Reference: Customer P.O.:	

Additional Equipment Summary

2024 Chrysler Voyager - VIN# 2C4RC1CG2RR197897		
1	2024 Converted Year Chrysler Voyager/Pacifica - Braun Commercial ADA Compliant Long-cut Rear-Entry floor with 2 Wheelchair securement locations, 56" Power (OEM) Door, Vertical Stow Foldout Ramp, ADA Ramp Lighting, Transit Vinyl Flooring in Pan Area, 2nd Row Flip & Fold Seating, QRT MAX Slide-n-Click Wheelchair/Occupant Securement System (1), Transmission Interlock, Back Up Alarm, Emergency Rear Hatch Release.	
1	QRT Electric 360 Retractors	
1	QST:Q-10009_Q8-6325-A KIT QRT-360 RETCRS W/ SNC and LAP & SHLDR BELT REGLR	
1	MobilityWorks Commercial Van Prep Kit	

Buyer's Signature Restoration Adult Day Services LLC

Approved By: Matt Milheim

Co-Buyer's Signature

This order is not valid unless signed and accepted by dealer and is only valid for 14 days.



Quote

Proposal #:Q398026

WMK LLC dba MobilityWorks

11755 Mosteller Rd

Sharonville, OH 45241

(513) 791-4000

EIN#: 31-1502439

fax: (513) 686-1153

Price Quote Valid for 14 Days

Matt Milheim Email: matt.milheim@mobilityworks.com Phone:

Billing Name	Restoration Adult Day Services LLC	Buyer Name	Restoration Adult Day Services LLC	Stock #	STQ-48114
Address	7 Triangle Park Drive	Address	7 Triangle Park Drive	Quote #	Q398026
City, State ZIP	Cincinnati, OH 45246	City, State ZIP	Cincinnati, OH 45246	Proposal Date	05/22/2025
County	HAMILTON	County	HAMILTON	Accepted date	
Telephone	513-291-8155	Telephone	513-291-8155		

New/Used Fleet	Make Chrysler	Model / Trim Voyager LX	Year 2024	Color Silver	To Be Delivered On Or About	
Type of Vehicle Mini Van	VIN 2C4RC1CG1RR197986		Mileage 7	Job Reference: Customer P.O.:		
Chassis, Conversion and Additional Equipment (See Page 2 for detail):					\$61,655.00	
Protection Products:					\$0.00	
			MBW Rewards		(\$0.00)	
			Total		\$61,655.00	
			Documentary Fee		\$380.00	
			Registration Fee		\$42.50	
			Electronic Filing Fee		\$36.80	
			Delivery		\$0.00	
			Sales tax		\$4,746.70	
			Total Cash Delivered Price		\$66,861.00	
			Note 1 Rebate(s)		(\$0.00)	
			GPC		(\$0.00)	
Third Party Payor(s)		(\$0.00)				
		Cash Down	Check/PO	-	-	
		Payment	Deposit Amount + Cash Down Payment		(\$0.00)	
		Total Credits		(\$0.00)		
Trade-In(s)						
Year	Make	Model	Vin	Payoff Amount	Allowance	
ONLY THOSE ITEMS AND SERVICES SPECIFICALLY WRITTEN ON THIS ORDER ARE INCLUDED IN THE STATED PRICE. ANY OTHER AGREEMENTS, UNLESS IN WRITING, ARE NOT BINDING ON SELLER.				Amount Due Upon Delivery		\$66,861.00

The first and second pages of this Order comprise the entire agreement affecting this purchase and no other agreement or understanding of any nature concerning this purchase has been made or entered into, or will be recognized. I hereby certify that no credit has been extended to me for the purchase of this motor vehicle except as appears in writing on the face of this agreement.

I have read and understand the second page of this agreement and agree to it as a part of this order the same as if it were printed above my signature. I certify that I am of legal age, or older, that I have legal capacity and authority to execute this agreement on behalf of my company, and hereby acknowledge receipt of a copy of this order.

Buyer's Signature Restoration Adult Day Services LLC

Approved By: Matt Milheim

Co-Buyer's Signature

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Note 1 OEM Incentives and availability are subject to change and the end user must meet qualifications by OEM to qualify.



WMK LLC dba MobilityWorks
11755 Mosteller Rd
Sharonville, OH 45241
(513) 791-4000
EIN#: 31-1502439
fax: (513) 686-1153

Quote

Proposal #: Q398026

Price Quote Valid for 14 Days

Matt Milheim Email: matt.milheim@mobilityworks.com Phone:

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Address	7 Triangle Park Drive	Address	7 Triangle Park Drive	Quote #	Q398026
City, State ZIP	Cincinnati, OH 45246	City, State ZIP	Cincinnati, OH 45246	Proposal Date	05/22/2025
County	HAMILTON	County	HAMILTON		
Telephone	513-291-8155	Telephone	513-291-8155		

New/Used Fleet	Make Chrysler	Model / Trim Voyager LX	Year 2024	Color Silver	To Be Delivered On Or About
Type of Vehicle Mini Van	VIN 2C4RC1CG1RR197986		Mileage 7	Job Reference: Customer P.O.:	

Additional Equipment Summary

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1	MobilityWorks Commercial Van Prep Kit	

Buyer's Signature Restoration Adult Day Services LLC

Approved By: Matt Milheim

Co-Buyer's Signature

This order is not valid unless signed and accepted by dealer and is only valid for 14 days.



33 N. Third Street, Columbus, OH 43215
Phone 614-221.4736 Fax 614.221.4739

May 22, 2025

To Whom It May Concern,

I am writing to express my full support for the grant application submitted by Restoration Adult Day Services LLC, a tenant at 7 Triangle Park Dr Cincinnati OH 45246, for funding related to the development and operation of a transportation bus system. As the owner of the premises they currently lease, I can attest to the value this proposed initiative will bring not only to the organization, but to the broader community as well.

Restoration Adult Day Services LLC has been a responsible and community-oriented tenant at our property since November 2024. Their commitment to accessibility, community engagement, and service excellence is evident in their operations and interactions with the aging population.

The proposed transportation bus system aligns with these values by improving mobility options for the underserved elderly populations and facilitating easier access to critical services. It is our understanding that the grant funding will support the acquisition and/or operation of vehicles to provide mobility services for the elderly to and from their homes to the center. This will go a long way to improve the older adult's overall wellbeing. For example, reducing social isolation, improving independence or wellness.

As the owner, I have no objections to the development or implementation of the transportation bus system operating in connection with Restoration Adult Day Services LLC at our property. We are fully supportive of their mission and will work cooperatively with them to ensure the successful integration of this system into their operations.

Please feel free to contact me directly at dbishoff@evbco.com should you require any additional information or verification.

Sincerely,
E. V. Bishoff Company
Triangle Park LLC
David W. Bishoff





2024

**ANNUAL
REPORT**

Clinton County *Elderly Services Program*



Welcome

As chair of the Clinton County Elderly Services Program (ESP) Advisory Council, I am pleased to share our program's 2024 Annual Report. In 2024, ESP, which is funded by the county's senior services tax levy, served 637 of our friends, neighbors and loved ones.

ESP is administered by Council on Aging (COA), our region's state-designated Area Agency on Aging. I am proud to share that across COA's service area, Clinton County ESP continues to be the least impacted by the national home care workforce shortage. In fact, in partnership with COA, we've found opportunities to expand or offer new services while maintaining a balanced budget.

For example, Clinton County homeowners like Emeline, an ESP client and Army veteran whose story is featured in our report, are benefiting from a \$1.25 million federal grant secured by COA to provide home modifications and safety upgrades aimed at preserving independence in the home. This funding frees up local tax dollars for other important services including homecare assistance, transportation and meals.

Additionally, a \$220,000 Healthy Aging grant awarded by the state helped offset costs for critical services delivered through ESP and provided the opportunity to address some of the unmet needs of older adults in the county, such as utility assistance and technology training.

Also in 2024, we identified opportunities for cost savings, which helped us stretch tax dollars to serve more people.

- A competitive bidding process for Electronic Monitoring Service allowed COA to leverage regional volume and lower costs. This process resulted in \$105,137 in savings for our program, bringing in a monthly service rate of \$19 – a rate 42% lower than the Medicaid rate.
- Following ESP's payor of last resort model, we saved \$24,000 in 2024 by helping clients access benefits provided and paid for by Medicare.
- COA-led advocacy with Ohio's Common Sense Initiative relieved regulatory burdens impacting home-delivered meals clients and providers. This initiative played a significant role in reducing meal costs by 12% in Clinton County ESP during 2024.

Another key component of our program's success is the community outreach conducted by ESP and COA staff members. In a rural county such as ours, it is important for program staff to be out in the community, meeting and talking with people where they live, work and congregate, so they know who to call when they need help. Staff members conducted approximately 90 outreach activities in Clinton County in 2024.

On behalf of this advisory council and the many older adults and families served by our program, thank you for reading our report and for your continued support of the Clinton County Elderly Services Program.



Nicole Rodman
Chair, Clinton County
Elderly Services Program
Advisory Council

ESP is a Community Partnership

Clinton County Commissioners

Brenda K. Woods, Kerry R. Steed, Mike McCarty

Clinton County Elderly Services Program Advisory Council

Nicole Rodman, Chair; Sue Caplinger; Stella Cramer;
Donald Gephart; Timothy Hawk; David Moore; Jeffrey Orth

Council on Aging

2333 Rombach Ave., Wilmington, OH 45177
(937) 584-7200 www.help4seniors.org





2024

Client Stats

Clinton County ESP clients are caught in the middle: with income too high to qualify for Medicaid, but too low to pay for private in-home care. They need help with basic activities like personal care and transportation. Between raising a family and going to work, family members help as much as they can, but ESP fills in gaps in care so our older neighbors and loved ones can continue to live independently in their homes and communities. ESP is a program that benefits our entire community.

637 Clients Served


67%
FEMALE


33%
MALE



53%
LIVE ALONE



\$427
MONTHLY
OUT-OF-POCKET
MEDICAL EXPENSES



90%
AGE 70+ (1100+)



\$1,958
MEAN MONTHLY
INCOME



606
AVERAGE DAYS
ON THE PROGRAM

Demographic data includes individuals enrolled in ESP and FastTrack Home.



Success Stories

To read these full success stories and more, scan the code with your mobile device or visit www.help4seniors.org/ccesp2024

Healthy Aging grant helps fill unmet needs of Clinton County older adults

In 2023, Clinton County commissioners received \$220,000 from the state's Healthy Aging grant to support programs and services to keep at-risk older adults in their homes and communities. Council on Aging worked with county leaders to develop a plan to use grant dollars to address unmet needs in the county, including technology classes for adults age 60+. COA and county service providers successfully delivered the services supported by the grant, serving nearly 600 older adults.

HUD grant saves local tax dollars while helping homeowners with age-friendly modifications

A \$1.25 million federal grant secured by Council on Aging is helping older homeowners in Clinton County make modifications that can help them remain in their homes as long as possible. ESP client and Army veteran, Emeline, qualified for assistance and received grab bars, a raised toilet seat with handrails, a light replacement and a ramp to her front door. "Putting all these things in, it actually makes you feel emotionally better. I have more independence," Emeline said.

Competitive bidding yields big savings for ESP

As ESP's administrator, Council on Aging's goal is to contract with the highest quality providers at the lowest possible price to serve as many individuals as possible with the tax dollars available. A competitive bidding process completed in 2024 for Electronic Monitoring Systems resulted in \$105,137 in savings for Clinton County ESP.

COA-backed rule change benefits home-delivered meals clients; cuts expenses

As the Area Agency on Aging for Clinton County, Council on Aging advocates on behalf of older adults and the provider network that serves them. In 2024, after 10 years of unsuccessful advocacy with the Ohio Department of Aging, COA worked through Ohio's Common Sense Initiative to change unnecessary and burdensome rules that required a prescription for older adults to receive meals that met their dietary needs. The rule change contributed to a 12% reduction in home-delivered meals expenses in Clinton County ESP.

Senior services levy funds maintenance projects at two senior centers

Grants were awarded to the New Vienna Senior Center and the Clinton County Community Action Program's Aging Up Center in Wilmington for much-needed maintenance projects. The goal of the grants, which were funded by the county's senior services levy, was to improve services to older adults in the county.



Expenses + Revenue

How tax dollars are spent

ESP would not exist without the generous support of voters. A county tax levy in place since 1998 provides 71% of ESP's funding. The current 2.35-mill property tax levy was approved by 60% of voters in 2021 and was estimated at that time to cost \$64.28 per \$100,000 of property valuation annually. COA's goal is to ensure the highest quality services at the lowest cost in order to serve as many people as possible with the tax dollars available.

As the Area Agency on Aging for southwestern Ohio, including Clinton County, COA leverages state and federal funding to cover 19% of ESP expenses. Additional funding comes from voluntary client donations and client co-payments.

Revenue

Federal and State (via Council on Aging)	\$48,702
Client Donations and Co-payments	\$36,563
Healthy Aging Grants	\$220,066
HUD Grant	\$418,958
Clinton County Elderly Services Levy	\$1,777,458
TOTAL REVENUE	\$2,501,747

Expenses

SERVICE	CLIENTS SERVED	SERVICE UNITS	COST
Care Management	592	5,471 months	\$306,454
Home-Delivered Meals ¹	404	45,459 meals	\$502,145
Home Care Assistance	332	18,621 hours	\$663,380
Electronic Monitoring Systems	318	3,239 months	\$73,228
Healthy Aging ²	178	N/A	\$71,020
HUD Home Repairs and Modifications ³	94	54 jobs	\$418,958
FastTrack Home Care Transitions	72	168 months	\$42,005
Home Medical Equipment	63	78 items	\$32,063
Minor Home Repairs	51	65 repairs	\$12,782
Consumer-Directed Care	35	7,164 hours	\$144,108
Transportation	30	217 one-way trips	\$21,986
Overnight Respite ⁴	4	28 nights	\$9,208
Environmental Services ⁵	3	9 jobs	\$3,925
Senior Center Funding ⁶	N/A	N/A	\$81,488
Administration	N/A	N/A	\$117,201
Intake and Assessment	N/A	N/A	\$1,796
TOTAL EXPENSES			\$2,501,747

¹ Services funded in whole or in part by Healthy Aging Grant

² Utility assistance, technology training and benefits enrollment assistance funded by Healthy Aging Grant

³ Funded by federal grant drawn down by Council on Aging. Levy dollars were not used for this service.

⁴ Service funded in whole or in part by Federal Older Americans Act, drawn down by Council on Aging

⁵ Pest control, major housekeeping and waste removal

⁶ Funding distributed to senior centers for capital improvement projects

What is ESP?

The Elderly Services Program (ESP) helps eligible county residents age 65 and older remain safe and independent in their homes, providing help with activities of daily living (bathing, cleaning, cooking, transportation and more), and filling gaps in care that may already be provided by family caregivers.

ESP offers flexible care to meet clients' changing needs. Eligibility and care needs are determined during an in-home assessment by a professional care manager who coordinates and monitors clients' care. Income is not an eligibility factor for ESP, but some clients have a co-payment based on their income.

The program is operated by Council on Aging (COA) via a contract with Clinton County Commissioners, who appoint a board to advise on program needs and policies. Provider agencies deliver ESP services via competitive contracts with COA. In some cases, clients may hire their own service providers. Clients, caregivers and taxpayers round out the partnership. ESP is a compassionate and cost-effective alternative to nursing home care.

Cost to Taxpayers

\$344

Monthly costs for
ESP services

VS

\$6,000+

Monthly costs for
nursing home care

What is COA's Role?

As the program's operator, COA provides: eligibility assessments; care management; program development; provider management; data analytics; financial services; information technology; quality improvement and community engagement. As a state-designated Area Agency on Aging, COA provided these additional services to county residents in 2024:

78,165

requests for information and referral fulfilled

73

Clinton County older adults received support to transition from one care setting to another

236

Clinton County residents received home- and community-based services through Medicaid funded programs

\$269,442

in Title III funding allocated to local organizations for congregate meals, legal assistance, wellness education, caregiver support, transportation and other supportive services



Clinton County Elderly Services Program Levy Projection

CURRENT COA PROJECTION: May 2025

	Year 1 2023 Actual	Year 2 2024 Actual	Year 3 2025 Est.	Year 4 2026 Est.	Year 5 2027 Est.	Levy Cycle Total
Revenue						
Beginning Fund Balance	252,802	751,021	1,254,874	1,535,735	1,725,637	252,802
Levy Revenue (Cash Basis)	2,267,001	2,281,312	2,281,312	2,281,312	2,281,312	11,392,250
COA Levy Draw	1,721,243	1,777,458	2,000,451	2,091,410	2,237,551	9,828,112
Title III and State Funding (Accrual Basis)	376,525	39,495	47,685	70,516	70,516	604,737
Client Donations & Co-Pays (Accrual Basis)	26,637	36,563	39,212	39,906	40,755	183,073
Total Revenue to support ESP	2,124,405	1,853,516	2,087,349	2,201,832	2,348,822	10,615,923
Total Available Revenue (incl. previous year carryover)	2,922,965	3,108,390	3,623,084	3,927,469	4,118,221	12,101,096
COA Operational Expenses						
Provider Services (Accrual Basis)	1,602,422	1,434,351	1,438,460	1,542,706	1,659,053	7,676,992
Heathy Aging Grant	-	(155,709)	-	-	-	(155,709)
FTH Provider Services	34,031	25,490	25,677	27,546	28,458	141,203
Information & Assistance (Accrual Basis)	4,794	1,796	6,122	6,583	8,658	27,953
Care Management (Accrual Basis)	270,089	306,893	355,991	367,676	383,995	1,684,645
FTH Care Management	51,783	42,005	79,111	68,094	70,137	311,131
Senior Center Funding	26,956	81,488	50,000	50,000	50,000	258,444
Program Management (Accrual Basis)	134,330	117,201	131,987	139,226	148,520	671,264
Total COA Operational Expenditures	2,124,405	1,853,516	2,087,349	2,201,832	2,348,822	10,615,923
Timing and Settlement fee adjustment adjustment	47,540					
Actual & Estimated Median Fund Balance	751,021	1,254,875	1,535,735	1,725,637	1,769,399	1,769,399
Year Ending Client Census	468	452	467	480	492	
Estimated Clients Served Annually	670	670	654	669	682	

Assumptions:

Census: Census is estimated based on the market penetration - keeping constant at current value of 39%; the census is composed of both Traditional ESP and FTH clients

Revenues:

Levy Tax Collections: 2024 annual collection is based on information from the auditor's office. COA reconciled to the auditors office with no adjustment needed; 2024 collection amount is used for the remainder of the cycle (2025-2027)

Title III revenue The 2024-2027 revenues are based on the area plan (in 2023 COA blended additional ARPA funds). In 2024, the amount of TIII E blending was reduced, since there are no ADS centers open and not enough respite stays; \$50K/year of TIII funding has been removed from the Levy blending and transferred to CCCAP (2004 through 2007)

In 2024, COA received the Healthy Aging grant, of which \$216,885 was allocated to Clinton County. COA used 70% of this grant to reduce the Provider services cost to the county, and in effect lowered the Admin cost base, which also reduced the Program Management cost to the county.

Costs:

Provider services costs are estimated on a Cost per Client basis; **Home Modification** costs were reduced by 50% in anticipation of using the HUD grant dollars to execute certain job requests; HUD grant is applied through June of 2026; **Home Delivered Meals** are calculated using census - 34% of clients enrolled use the service and receive on average 24 meals/month; the cost per meal has dropped in Oct of 2023; cost will increase 4% in subsequent years, per RFP. **Home Care Assistance** is estimated for 49% of clients enrolled, with an average of 27 units per client per month, and cost increases in line with HCA RFP rate increases; Reduced the cost of EMRS due to new RFP, where the selected bidder cost was 80% of the previous rate

A yearly amount of \$50,000 for Senior Centers was added for this cycle, and the service will be administered by COA in conjunction with the Advisory Council. In 2023 actual cost was \$27K; in 2024 cost was \$81.5K

UPDATES from last report

Market penetration has dropped from 42% to 39% due to growth in eligible population higher than growth in population served

No additional ARPA funds were used in 2024

HDM clients as a percentage of total enrolled clients has increased from 33% to 34%, and number of monthly meals has decreased from 25 to 24

HCA clients as a percentage of total enrolled clients has decreased from 50% to 49%

FTH Case Management was reduced to reflect current staffing levels

Laundry Program Service Evaluation
Council on Aging of Southwestern Ohio

Executive Summary

The purpose of the evaluation was to assess the cost-effectiveness of implementing a laundry delivery service for older adults compared to hiring home health aides to assist with laundry tasks. Key findings indicate the laundry delivery service provided substantial cost savings while effectively meeting the needs of care recipients. By offering an alternative solution amid the ongoing shortage of paid home health aides, this program has demonstrated a practical, scalable approach to addressing essential daily living tasks for older adults, contributing to both financial efficiency and client satisfaction.

Council on Aging of Southwestern Ohio (COA) collaborated with laundry service providers, including Happy Nest, Queen City Laundry, and The Laundry Spot, leveraging their geographic coverage and operational efficiency. Costs ranged from \$1.90 to \$2.50 per pound, significantly undercutting the \$25.52 per hour cost of home health aide-assisted laundry. The pilot program has expanded across Hamilton, Butler and Warren counties, serving 240 clients as of December 31, 2024. Without this service alternative, quarterly laundry costs would exceed \$146,995.20, highlighting its fiscal efficiency. By replacing home health aide-assisted laundry with the laundry delivery program, COA has achieved substantial savings, totaling \$265,851.80:

- \$79,871.20 in Quarter 3 (2023)
- \$63,396.20 in Quarter 4 (2023)
- \$73,353.20 in Quarter 1 (2024)
- \$49,231.20 in Quarter 2 (2024)

Furthermore, client satisfaction is high regarding the laundry service program. Through an eight-question telephonic survey, 97.7% of participants interviewed expressed total satisfaction with the program, highlighting its impact on their daily lives and overall convenience.

Background and Context

COA began piloting a laundry delivery service in April 2022 as part of its FastTrack Home program in Hamilton County. Funded by the county's senior services levy tax, this initiative was launched in response to the growing shortage of home health aides, exacerbated by the COVID-19 pandemic and a broader decline in home health and personal care aides, who have left the field for other opportunities. With 55% of clients in Hamilton and Warren counties unmatched with a homecare provider, COA sought to find innovative solutions to meet their needs. Often, older adults do not need a home health aide to perform all tasks for them. Rather, they might need specific tasks completed weekly or at regular intervals due to a lack of transportation or chronic pain. Home care services, while valuable, can be expensive when used solely for a task like laundry, creating an opportunity for more specialized, cost-effective solutions. Hence, the laundry delivery service program was created to aid older adults who need help, but not full-time home care services.

COA conducted research on local companies offering laundry delivery services. While many companies specialize in commercial services, few cater to residential clients. COA identified Happy Nest, a national laundry delivery service, which partners with local laundromats to provide services based on geographic areas determined by zip codes. Happy Nest's model requires clients to physically place their laundry in a bag for outside pickup and delivery.

Happy Nest created a "parent account" for COA, allowing COA to send client information using a general template, with Happy Nest managing the account activities. In late September 2022, the pilot program expanded to include Elderly Services Program (ESP) clients in Hamilton and Warren counties. At the time, COA also contracted with Queen City Laundry, another laundry delivery provider serving most of Hamilton County. The average cost of Happy

Nest's service is \$1.90 per pound, while Queen City Laundry's average cost ranges from \$2.37 to \$2.49 per pound, with pricing dependent on the client's zip code. Most recently, COA has contracted with The Laundry Spot, a provider primarily serving Butler County, costing \$2.50 per pound.

- **Happy Nest:** \$1.90 per pound (serving Butler, Hamilton and Warren counties)
- **Queen City Laundry:** \$2.37 - \$2.49 per pound (primarily serving Hamilton County)
- **The Laundry Spot:** \$2.50 per pound (primarily serving Butler County)

While it may seem like a basic, mundane task, regular laundry service is vital for older adults who cannot manage the task on their own. Laundry can be a physically demanding task, impacted by the volume of work to be done and the location of the laundry appliances within the older adult's home. Without proper support to complete the task, these individuals may experience a decline in their personal hygiene (especially those with incontinence issues), discomfort or even health complications. Additionally, the absence of assistance could increase their likelihood of needing more intensive care services or entering long-term care facilities prematurely. By providing targeted help with laundry, this program helps older adults maintain their independence and quality of life, preventing or postponing further functional decline.

Moreover, this laundry service program frees up time for paid home health aides to focus on more important tasks while in the home and even to redirect this limited workforce to clients who have more intensive and varied care needs.

Methodology

The comparison between the laundry delivery service and home health aide-assisted laundry was conducted using a structured methodology that focused on key service models and

performance metrics. The two models compared were: (1) *a third-party laundry delivery service that manages the full laundry process, including pick-up, washing, folding, and delivery to the client*, and (2) *a home health aide (or other paid home health aide) who provides in-home laundry services as part of their broader caregiving responsibilities*. Key metrics used to evaluate these models included the cost per week and per month for each service. Additionally, the time home health aides spent on laundry tasks was compared to the operational efficiency of the delivery service. Finally, participant satisfaction rates were assessed to determine the overall impact of each model on the quality of care provided. These metrics provided a comprehensive evaluation of the cost-effectiveness, time efficiency and client satisfaction associated with each approach.

Cost Analysis

Laundry Service Providers

Happy Nest

- Cost per Pound: **\$1.90**
- Average Load Size: **6.5 pounds** (average of 6-7 pounds)
- Direct Cost per Load: **\$12.35**
- Total Cost per Month (assuming 4 loads per month): **\$49.40**

Queen City Laundry

- Cost per Pound: **\$2.37 - \$2.49**
- Average Load Size: **6.5 pounds**
- Direct Cost per Load:
 - Low Estimate: **\$15.40**

- High Estimate: **\$16.19**
- Total Cost per Month (assuming 4 loads per month)
 - Low Estimate: **\$61.60**
 - High Estimate: **\$64.74**

The Laundry Spot

- Cost per Pound: **\$2.50**
- Average Load Size: **6.5 pounds**
- Direct Cost per Load: **\$16.25**
- Total Cost per Month (assuming 4 loads per month): **\$65.00**

Paid Home health aide

- Average Wage: **\$25.52**
- Laundry Task Duration: **2 hours**
- Direct Cost per Load: **\$51.04**
- Total Cost per Month (assuming 4 loads per month): **\$204.16**

Outcome

The laundry delivery service saves approximately:

- **\$142.76/month** when using Happy Nest.
- **\$130.52 - \$127.60/month** when using Queen City Laundry.
- **\$139.16/month** when using The Laundry Spot.

	Happy Nest	Queen City Laundry	The Laundry Spot	Paid Home Health Aide
Cost per Pound	\$1.90	\$2.37-2.49	\$2.50	N/A
Average Load Size	6.5 pounds	6.5 pounds	6.5 pounds	N/A
Direct Cost per Load	\$12.35	\$15.40-16.19	\$16.25	\$51.04
Total Cost per Month	\$49.40	\$61.60-64.74	\$65.00	\$204.16
Savings vs. Paid Home Health Aide	\$142.76	\$127.60-130.52	\$139.16	N/A

2023-2024 Data

In Hamilton County, information for the program begins in Quarter 3 of 2023 with 112 clients, spending \$44,987. Client numbers increased to 149 in Quarter 4, with spending rising to \$57,296. In 2024, Quarter 1 saw a slight reduction to 143 clients, with spending at \$47,961, and in Quarter 2, the client base decreased further to 133, with expenses rising to \$54,395.

In Butler County, the program started modestly with just 2 clients in Quarter 3 of 2023, spending \$2,440. By Quarter 4, the program expanded to 12 clients, spending \$5,576. Growth continued in 2024 with 18 clients in Quarter 1 and spending of \$4,777, followed by an increase to 27 clients and a spending rise to \$6,567 in Quarter 2.

Warren County launched with 45 clients in Quarter 3 of 2023, spending \$19,697. The program expanded to 62 clients in Quarter 4, with spending at \$20,727. In 2024, the client count

rose to 72 in Quarter 1, with spending at \$20,904. Quarter 2 saw the highest increase, with 80 clients and spending reaching \$36,802.

The table provided illustrates the data in client numbers and spending, showing significant growth in both metrics across all counties.

	Hamilton County Clients	Hamilton County Spending	Butler County Clients	Butler County Spending	Warren County Clients	Warren County Spending
Q3 (2023)	112	\$44,987	2	\$2,440	45	\$19,697
Q4 (2023)	149	\$57,296	12	\$5,576	62	\$20,727
Q1 (2024)	143	\$47,961	18	\$4,777	72	\$20,904
Q2 (2024)	133	\$54,395	27	\$6,567	80	\$36,802

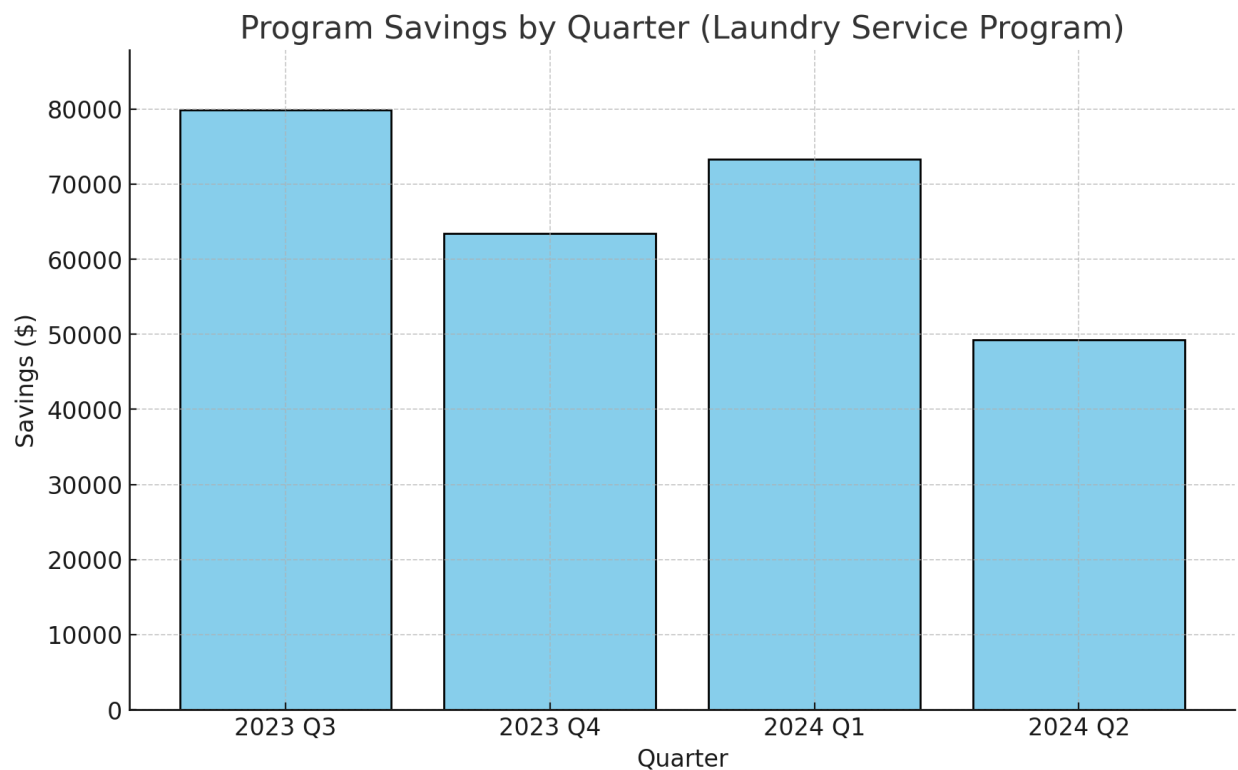
Total Savings

There are approximately 240 clients enrolled in the Elderly Services Program's laundry service delivery program, across three counties. Without this program, a paid home health aide would be required to perform laundry services for these clients. Under current guidelines, home health aides are allotted up to 2 hours weekly for off-site laundry tasks, earning \$25.52 per hour, which totals \$51.04 per client per week.

If each of the 240 clients received weekly laundry assistance from a home health aide, the program would incur costs of \$12,249.60 weekly. On a monthly basis, this would amount to

\$48,998.40. Extrapolated over a quarter, the expenses would reach \$146,995.20, or \$587,980 over the year.

Utilizing the laundry service delivery program, the Elderly Services Program saved approximately \$79,871.20 for Quarter 3 (2023), \$63,396.20 for Quarter 4 (2023), \$73,353.20 for Quarter 1 (2024), and \$49,231.20 for Quarter 2 (2024). By operating the laundry service delivery program, the Elderly Services Program effectively offsets these costs, reducing quarterly spending substantially compared to the alternative of using home health aides to provide this service. It demonstrates significant program savings while maintaining essential support for older adult clients across Hamilton, Butler and Warren counties.



Non-Cost Analysis

The non-financial benefits of both laundry delivery services and home health aide-assisted laundry programs significantly enhance the overall value provided to clients. Laundry

delivery services offer convenience through a streamlined pick-up and drop-off process, freeing up time for home health aides to focus on other tasks or to serve clients with more intensive needs. home health aide This service not only facilitates independence, but also serves as a preventive measure, reducing the need for additional home care assistance.

In contrast, home health aide-assisted laundry may provide some level of personalized support; however, clients are responsible for the costs associated with laundry supplies, such as detergent and dryer sheets, along with the costs of washing and drying. This financial responsibility can place an additional strain on clients, potentially limiting their ability to afford necessary resources. Therefore, while home health aide-assisted laundry may offer direct support, it is essential to consider the cumulative cost of laundry-related expenses, highlighting the potential financial strain on clients compared to the streamlined, cost-effective approach of laundry delivery services.

Satisfaction and Quality of Services

Sixteen older adults, all utilizing Queen City Laundry, were selected at random to participate in a telephonic, eight-question survey designed to evaluate the laundry program's services. The questions gauged how reliable the service is, the convenience of the service, and if the service allows participants to remain independent at home. Out of the 16 participants, 11 older adults responded, resulting in a response rate of 68.75%. Among the respondents, 97.7% expressed satisfaction with the program, highlighting its impact on their daily lives and overall convenience. The high satisfaction rate underscores the program's effectiveness and its positive reception among the participants. The only complaint recorded from the survey respondents was “white clothing does not come back as bright white anymore,” and the client felt the laundromat could use more bleach.

Key Quotes from Respondents

Accessibility:

- "I had back surgery, and this service allows me to avoid going up and down stairs, bending, crouching, falling, etc."

Special Needs and Care:

- "Without the service, I would have nothing clean to wear. I also have sensitive skin, and they asked what powder and detergent to use, along with the dryer sheets, just so my skin won't be irritated."
- "I had a stroke and was able to go home, but I was unable to do laundry due to loss of function. This service allowed me to be home. I think having this service is better than having a home health aide due to the caregiving staffing shortages."

Service Satisfaction:

- "I can't raise my arms past my waist, so this is a great service for me. They literally put the clothes in my closet for me, and they don't accept tips. It really takes the edge off everything, I would do a free commercial for them."

Program Preference:

- "I would prefer the laundry service over the home health aide due to a home health aide not being as efficient."

Conclusion

COA's laundry service program has proven to be an innovative and cost-effective solution, addressing the unique needs of older adults while alleviating home health aide burdens. By leveraging partnerships with professional laundry providers, the program has demonstrated substantial financial savings, operational efficiency and overwhelmingly positive client

satisfaction. With a 97.7% satisfaction rate among survey respondents and over \$250,000 saved in utilizing the service, the program has reinforced its role in enabling older adults to maintain their independence and quality of life and in helping COA serve as a good steward of taxpayer dollars.

This initiative highlights COA's commitment to adapting to the challenges posed by workforce shortages and evolving care needs. By focusing on specialized support rather than comprehensive caregiving, the laundry service program offers a scalable model for meeting essential needs in a resource-efficient manner. As the program continues to grow and evolve, it sets a precedent for innovative approaches in aging services, ensuring older adults receive the assistance they need while preserving their dignity and autonomy.