

## AGENDA

### CCESP Advisory Council Meeting

December 2, 2025 | 9:00 am – 10:30 am

Clinton County Office Annex, 111 S. Nelson Avenue, Wilmington OH 45177

Entrance B, Community Room A

<https://zoom.us/j/93243362821?pwd=oPhlhAvLRaE3NfZlsRFPuUgSgaZby.1>

Meeting ID: 932 4336 2821 | Passcode: 921383

<b>CALL TO ORDER</b> <ul style="list-style-type: none"><li>❖ COA Leadership Changes</li></ul>	Nicole Rodman Ken Wilson
<b>APPROVAL OF MINUTES</b> <ul style="list-style-type: none"><li>❖ September 16, 2025 Minutes (Action Needed)</li></ul>	Nicole Rodman
<b>QUARTERLY REPORTS</b> <ul style="list-style-type: none"><li>❖ Program Dashboard &amp; Financial Report</li><li>❖ Program Update Report<ul style="list-style-type: none"><li>○ Draft 2026 RFP Plan &amp; Competitive Bidding Criteria</li><li>○ Provider Monitoring Review Schedule</li><li>○ Katy's Home Care Transition</li></ul></li><li>❖ Renewed County Contract with COA</li></ul>	Judy Eschmann & Ronnie Spears  Jennifer Heck   Ken Wilson
<b>OLD BUSINESS</b> <ul style="list-style-type: none"><li>❖ Fixed Cost Sharing Implementation Update</li><li>❖ Senior Center Grant Application Review<ul style="list-style-type: none"><li>○ Request for Annual Report</li><li>○ History of Awards</li></ul></li></ul>	Ken Wilson & Ronnie Spears  Jennifer Heck
<b>NEW BUSINESS</b> <ul style="list-style-type: none"><li>❖ Five-Year Levy Options &amp; Projections<ul style="list-style-type: none"><li>○ 2026 or 2027 Levy</li></ul></li><li>❖ Community Engagement<ul style="list-style-type: none"><li>○ Senior Center Outreach</li></ul></li><li>❖ 2026 Meeting Date Schedule</li></ul>	Ronnie Spears & Ken Wilson  Hayley Allgood  Nicole Rodman
<b>HEARING THE PUBLIC</b>	Nicole Rodman
<b>ADJOURNMENT</b> (Action Needed)	Nicole Rodman

**NEXT MEETING:** March 17, 2026

**MINUTES**  
**CCESP ADVISORY COUNCIL MEETING**  
**TUESDAY, SEPTEMBER 16, 2025 @ 9:00 A.M.**

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**ATTENDANCE**

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<b><i>Members Present:</i></b>	<b><i>COA Staff:</i></b>	<b><i>Guests:</i></b>
Tim Blackburn Sue Caplinger Stella Cramer Donald Gephart Timothy Hawk David Moore Jeffrey Orth Meda Pittser Nicole Rodman	Judy Eschmann Jennifer Heck Stephanie Seyfried Ronnie Spears	
<b><i>Excused:</i></b>	<b><i>Facilitator:</i></b>	<b><i>Scribe:</i></b>
	Nicole Rodman	Christina Adams
<b><i>Absent:</i></b>		

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**CALL TO ORDER / INTRODUCTIONS**

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The September 16, 2025 meeting of the CCESP Advisory Council was called to order by Nicole Rodman, Chair, at 9:00 a.m., and introductions were made.

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**APPROVAL OF MINUTES**

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The minutes from the June 3, 2025 CCESP Advisory Council meeting were presented for approval. Nicole asked for any questions, additions, or corrections. Stella noted that a correction is needed on the motion to adjourn in the minutes. Chris advised that this correction will be made.

**Motion:** Stella Cramer made a motion to approve the June 3, 2025 minutes with the correction to be made.

**Second:** David Moore seconded the motion.

**Action:** The June 3, 2025 minutes were unanimously approved with the correction to be made.

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**QUARTERLY REPORTS**

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***Program Dashboard & Financial Report***

Stephanie reviewed the Program Dashboard (Please see handout for full details). The second quarter (April-June 2025) census ended with 450 Elderly Service Program (ESP) clients, 6 FastTrack Home (FTH) clients, and 156 Medicaid program clients. Next Generation MyCare will be rolled out in January 2026 with three health plan options for clients who are dual eligible for Medicare and Medicaid. Available health plans are Anthem, CareSource, and Molina. A fourth health plan, Buckeye, has been put on hold by the state to take new enrollments in 2026. Aetna lost their contract, so current Aetna clients will be choosing one of the three available health plans during open enrollment. These clients will be receiving a letter with information on how to select a new plan. Individuals who do not select a new plan will be

auto enrolled by the state.

Stella asked how providers will be assigned to clients who select a new health plan and how providers will be reimbursed. Stephanie shared that the Department of Medicaid has strict requirements for service to continue as clients transition to a new health plan for a set period, then the need for service will be reevaluated. Stephanie is going to share the specific language that addresses services as clients transition on to a new health plan.

**Action:** Stephanie to share the guidelines for continued services and provider billing/reimbursement during health plan transition.

In the 2<sup>nd</sup> quarter, there were 17 new enrollments into Fast Track Home (FTH) and 8 clients who transferred from FTH to ESP. The FTH program is for individuals who are transitioning home from the hospital or a skilled nursing facility. Services are provided for up to 60 days.

Tim asked if we know the number of clients who live alone. Stephanie noted that in the 2024 Clinton County Annual report, 53% of clients were reported to live alone.

In the second quarter, six clients were assisted with accessing their Medicare Advantage Plan benefits, saving the program \$2,700.

Ronnie shared the Q2 (April-June 2025) Financial Report (please see handout for full details). Tax levy appropriations are projected to be under budget which will leave \$156,939 in the fund for future years. Overall, we are projecting to spend \$2.1 million, which is \$172,000 under the \$2.26 million budget.

Sue asked if the program is providing any funding for the new adult day center, Extended Family.

Jennifer Heck shared that we are in the process of contracting Extended Family as a home care assistance provider and then moving towards adult day service once they are established.

Don asked if we receive interest on the money that the county holds for the program.

Ronnie and Nicole noted that there is specific language around the use levy funding and interest earned on levy funding. Don asked if we could find out the amount of interest earned on the money during the term. Ronnie will ask the auditor's office for the amount of interest that has been earned on levy funds during the levy cycle.

**Action:** Ronnie to review the language around interest earned on levy funding and ask the auditor's office for the amount of interest earned on this fund.

Jeff asked why the budgeted cost per client is \$279.67 in the financial report and the average monthly cost per client is reported as \$355.50 for the 2<sup>nd</sup> quarter in the dashboard service trends.

Ronnie shared that the cost per client in the financial report reflects services only and the average monthly cost per client in the dashboard includes assessment, administration, care management, and services.

### ***Program Update Report***

Jennifer Heck reviewed the Program Update Report (please see handout for full details). Margaret's Heart Senior Day Center has been contracted as a new adult day service (ADS) provider for Clinton County clients. This includes ADS transportation. An additional pest control provider, Go2-Pros Pest Control, is undergoing precertification for pest control and chore services. Provider Services is working to procure additional home care assistance providers. Janz Medical Supply remains on hold for new referrals until documentation for their annual structural compliance review is received and it is evidenced that they are in compliance. The Senior Farmers Market Program has 128 participants in Clinton County. Redemption rates are lower than expected, prompting communication efforts to

encourage spending by the end of November. Clinton County received \$8,000 in funding and the state has issued \$6400. The redeemed amount is below \$600. We have communicated this concern to the Ohio Department of Aging who will be looking into the low redemption.

#### Senior Center Grant

Clinton County Senior Center submitted two applications to receive grant funding for parking lot repair and replacement of concrete in the area from the back parking lot to the kitchen door of the Aging Up Center. The Advisory Council approved the applications on June 3, 2025, pending clarification from the Senior Center on the quotes and the work that needs to be completed. Follow up was attempted with HMB Paving to ask if they could complete both jobs and provide a price break. HMB Paving has not been responsive, so an additional quote for the paving service was requested and received from Trampler Brothers Paving. A recommendation was made to remove HMB Paving from consideration to do the work due to their lack of a response. Following discussion, the Advisory Council determined that Trampler Brothers Paving is the best option for repairing the parking lot and chose Domain Roofing & Construction to replace the concrete leading to the kitchen door. Don made a recommendation that future grant applications require a senior center to provide the prior year's financial report for the Advisory Council to review in consideration of a grant amount requested. Tim Blackburn suggested a senior center's prior year annual report be requested.

**Action:** Jennifer to update Senior Center Grant application includes the senior center's prior year annual report.

Nicole requested a motion to approve Trampler Brothers Paving to complete the parking lot repair at the Clinton County Senior Center.

**Motion:** Don Gephart made a motion to approve Trampler Brothers Paving to complete the parking lot repair at the Clinton County Senior Center.

**Second:** Tim Hawk seconded the motion.

**Action:** Trampler Brothers Paving was unanimously approved to complete the parking lot repair.

**Abstention:** Stella Cramer

Nicole requested a motion to approve Domain Roofing & Construction to replace the concrete leading to the kitchen door at the Clinton County Senior Center.

**Motion:** Tim Hawk made a motion to approve Domain Roofing & Construction to replace the concrete leading to the kitchen door.

**Second:** Don Gephart seconded the motion.

**Action:** Domain Roofing & Construction was unanimously approved to complete the concrete replacement.

**Abstention:** Stella Cramer

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#### **OLD BUSINESS**

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There was no old business to report.

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## NEW BUSINESS

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### *Draft 2026 Budget*

Ronnie shared the 2026 draft budget (see handout for details). To serve more older adults in 2026, we are proposing an increase of \$352,502 (17.6%) in tax levy appropriations. The increased budget is to support outreach efforts to serve more eligible older adults in the county as well as to expand provider and FastTrack home services. The senior center funding budget is proposed to increase to from \$50K to \$100K. This increase will also help establish adult day service.

Nicole requested a motion to approve the draft 2026 budget.

**Motion:** David Moore made a motion to approve the draft 2026 budget.

**Second:** Jeff Orth seconded the motion.

**Action:** The draft 2026 budget was unanimously approved.

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## HEARING THE PUBLIC

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No one from the public was present.

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## EXECUTIVE SESSION

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Nicole asked for a motion to move into executive session at 10:06 a.m.

**Motion:** Sue Caplinger made a motion to move into executive session.

**Second:** David Moore seconded the motion.

**Action:** It was unanimously agreed to move into executive session at 10:06 a.m.

Following discussion, Nicole made a motion to exit the executive session and return to the regular session.

**Motion:** Tim Hawk made a motion to return to regular session.

**Second:** David Moore seconded the motion.

**Action:** It was unanimously agreed to exit executive session and return to regular session at 10:30 a.m.

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## ADJOURNMENT

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With no further business to discuss, Nicole requested a motion to adjourn the meeting at 10:32 a.m.

**Motion:** Don Gephart made a motion to adjourn.

**Second:** Tim Hawk seconded the motion.

**Action:** The meeting was adjourned at 10:32 a.m.

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## NEXT MEETING

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December 2, 2025



**Clinton County ESP  
Program and Financial Report  
Quarter 3, 2025 (July - September 2025)**

## Highlighted Findings

### 1. Census Trends

- A. Compared to last year (Quarter 3, 2024), census decreased by -19 clients (from 451 to 432) or -4.21%.
- B. Compared to last quarter (Quarter 2, 2025), census decreased by -18 clients (from 450 to 432) or -4.0%.

### 2. Fast Track Home

- A. Average length of stay has increased by 3 days compared to Quarter 2, 2025 (from 49 to 52).
- B. New Enrollments decreased by -1 when compared Q2, 2025 (17 from to 16).
- C. Total clients who transferred to ESP from FTH decreased by -3 from Quarter 2, 2025 (from 8 to 5).

### 3. Financials

- A. Total Levy Revenue: The amount projected to drawn down from the levy is \$2.0 million in 2025, as compared to the budgeted amount of \$2.2 million. The variance as compared to budget is under by \$112,241 or 5.2%
- B. Total Expenses: The projected expenses are \$2.1 million as compared to \$2.3 million in the budget. The variance as compared to budget is under by \$126,073 or 5.6%
- C. Purchase Services: The projected expense for in home services is lower by \$137,664 or 8.0% as compared to budget.

# Clinton County ESP

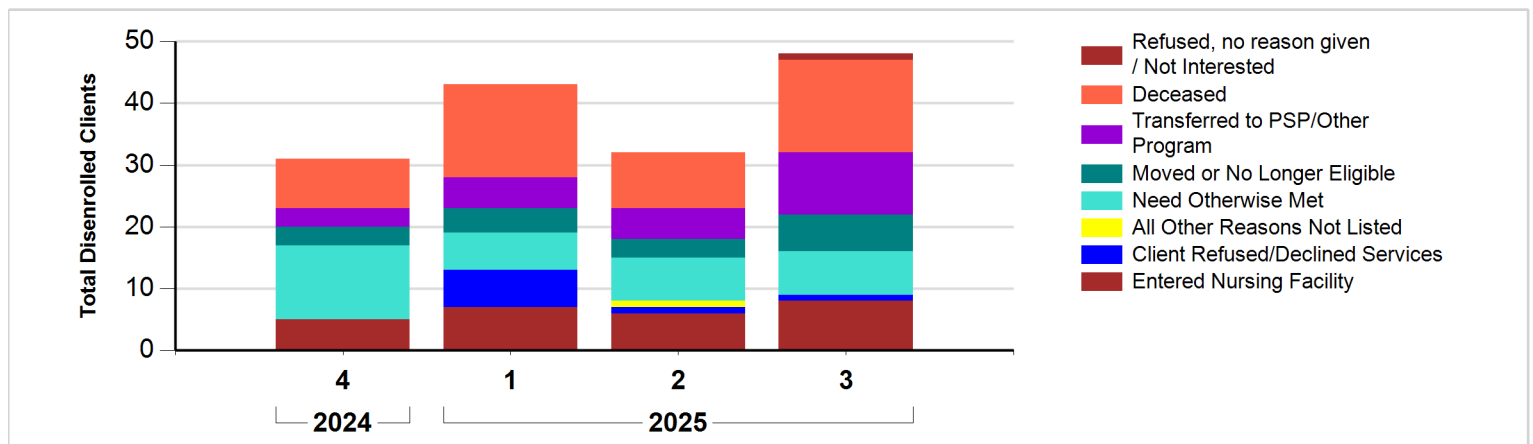
Quarter 3, 2025 (July - September 2025)

## TRADITIONAL ESP CENSUS TRENDS

Quarter-End Census by Program				
Year	2024	2025		
Quarter	4	1	2	3
ESP	448	443	450	432
FTH	4	11	6	9
Medicaid Programs	147	157	153	149
Passport	20	19	22	31
Assisted Living	4	2	1	1
Molina	54	59	53	43
Aetna	69	77	77	74

Quarter-End Census, New Enrollments, and Disenrollments				
Year	2024	2025		
Quarter	4	1	2	3
Quarter-End Census	448	443	450	432
New Enrollments	29	37	44	31
Disenrollments	31	43	32	48

Disenrollment Outcomes				
Year	2024	2025		
Quarter	4	1	2	3
Refused, no reason given / Not Interested	0	0	0	1
Client Refused/Declined Services	0	6	1	1
Deceased	8	15	9	15
Entered Nursing Facility	5	7	6	8
Moved or No Longer Eligible	3	4	3	6
Need Otherwise Met	12	6	7	7
Transferred to PSP/Other Program	3	5	5	10
All Other Reasons Not Listed	0	0	1	0
<b>Total</b>	<b>31</b>	<b>43</b>	<b>32</b>	<b>48</b>





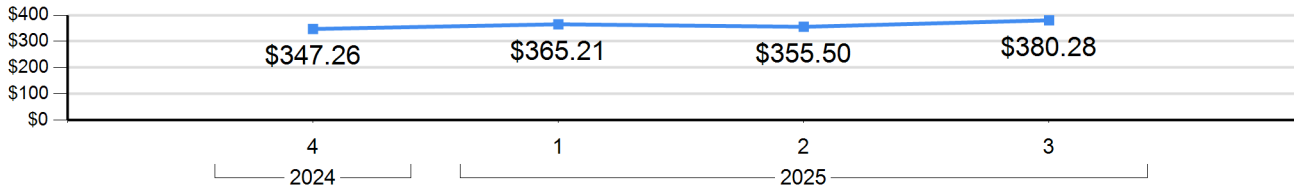


# Clinton County ESP

## Quarter 3, 2025 (July - September 2025)

### TRADITIONAL ESP SERVICE TRENDS

#### Average Monthly Cost per Client



#### Distinct Clients Served by Service Group<sup>1</sup>

Year	2024	2025		
Quarter	4	1	2	3
Adult Day Service	0	0	1	1
Consumer Directed Care	24	26	33	40
Electronic Monitoring	259	269	255	240
Home Care Assistance	236	244	214	209
Home Delivered Meals	173	191	201	201
Home Medical Equipment	16	14	5	7
Home Modification	2	8	6	8
Other Services	1	0	1	0
Transportation	16	12	10	12
<b>All Services (Unduplicated)</b>	<b>435</b>	<b>461</b>	<b>449</b>	<b>436</b>

#### Units Billed by Service Group *Please see the notes page for unit of measure descriptions by service.*

Year	2024	2025		
Quarter	4	1	2	3
Adult Day Service	0	0	9	11
Consumer Directed Care	1,643	1,406	1,693	2,444
Electronic Monitoring	750	723	737	692
Home Care Assistance	4,501	4,302	4,109	3,844
Home Delivered Meals	11,474	12,283	13,106	12,713
Home Medical Equipment	22	22	5	10
Home Modification	2	9	9	10
Other Services	3	0	1	0
Transportation	61	42	49	62

#### Dollars Paid by Service Group (Purchased Services)

Year	2024	2025		
Quarter	4	1	2	3
Adult Day Service	\$0	\$0	\$744	\$963
Consumer Directed Care	\$34,186	\$29,796	\$35,979	\$47,037
Electronic Monitoring	\$15,489	\$15,798	\$16,086	\$15,259
Home Care Assistance	\$163,782	\$156,238	\$150,197	\$138,007
Home Delivered Meals	\$130,083	\$138,563	\$147,489	\$142,899
Home Medical Equipment	\$9,163	\$8,649	\$1,255	\$7,764
Home Modification	\$6,150	\$10,740	\$3,285	\$18,801
Other Services	\$375	\$0	\$1,650	\$5,244
Transportation	\$5,976	\$3,920	\$5,377	\$6,042
<b>All Services</b>	<b>\$365,204</b>	<b>\$363,704</b>	<b>\$362,062</b>	<b>\$382,016</b>

Respite Services are included in Other Services, two clients served at a cost of \$5,244.

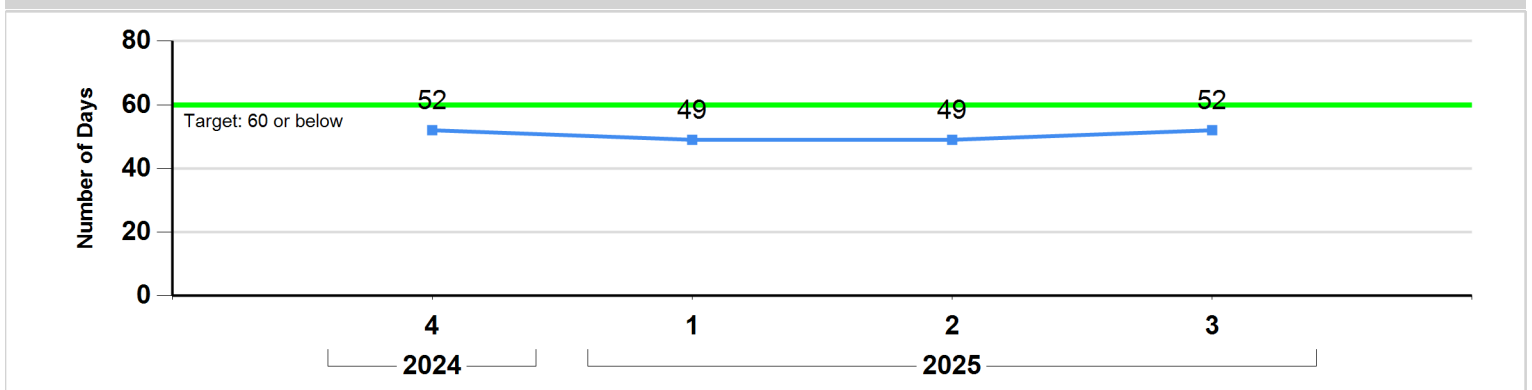
**Total Clients Served, New Enrollments, Disenrollments**

	2024	2025		
	Quarter 4	Quarter 1	Quarter 2	Quarter 3
New Enrollments	16	17	17	16
Disenrollments	19	12	22	12
Clients Transferred to ESP	15	9	8	5
	78.95%	75.00%	36.36%	41.67%

**Enrollment by Setting**

	2024	2025		
Enrollment Setting	Quarter 4	Quarter 1	Quarter 2	Quarter 3
Miami Valley Hospital	1	1	1	3
Spousal Meals	2	0	0	0
Community	0	2	0	0
Clinton Memorial Hospital	8	8	10	10
Mercy Hospital Network	0	0	1	0
The Christ Hospital	2	2	2	0
TriHealth Hospital Network	0	1	1	0
Other Hospital	0	0	1	1
Skilled Nursing Facilities	1	2	1	1
Rehabilitation Facilities	0	1	0	0
Not Captured	2	0	0	1
<b>Total</b>	<b>16</b>	<b>17</b>	<b>17</b>	<b>16</b>

**Average Length of Stay**



**Clinton County ESP FTH**  
**Quarter 3, 2025 (July - September 2025)**  
**FAST TRACK HOME SERVICE TRENDS**

**Distinct Clients Served by Service Group**

Year	2024	2025		
Quarter	4	1	2	3
Electronic Monitoring Systems	3	3	2	3
Home Care Assistance	1	4	0	1
Home Delivered Meals	9	12	11	9
Home Medical Equipment	4	0	3	1
Home Modification	0	1	1	1
Transportation	1	1	1	0
<b>All Services (Unduplicated)</b>	<b>12</b>	<b>15</b>	<b>14</b>	<b>12</b>

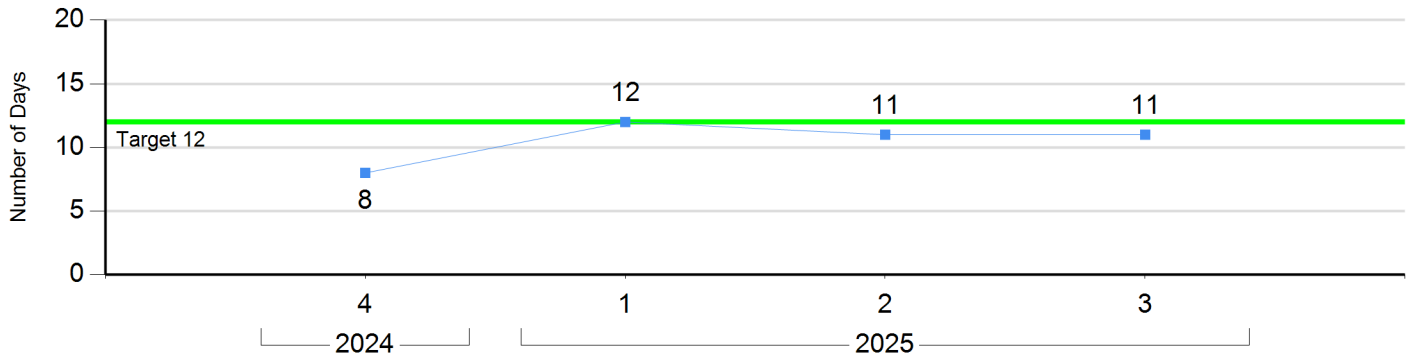
**Units Billed by Service Group** *Reference: Please see page 9 for unit of measure descriptions by service.*

Year	2024	2025		
Quarter	4	1	2	3
Electronic Monitoring Systems	4	3	3	5
Home Care Assistance	2	8	0	24
Home Delivered Meals	245	348	296	272
Home Medical Equipment	5	0	5	1
Home Modification	0	1	1	1
Transportation	2	2	2	0

**Dollars Paid by Service Group (Purchased Services)**

Year	2024	2025		
Quarter	4	1	2	3
Electronic Monitoring Systems	\$76	\$52	\$57	\$122
Home Care Assistance	\$70	\$271	\$0	\$835
Home Delivered Meals	\$2,792	\$3,989	\$3,378	\$3,104
Home Medical Equipment	\$420	\$0	\$324	\$90
Home Modification	\$0	\$755	\$545	\$940
Transportation	\$200	\$250	\$260	\$0
<b>All Services</b>	<b>\$3,558</b>	<b>\$5,318</b>	<b>\$4,563</b>	<b>\$5,091</b>

**Average Number of Days from Intake Call to the Enrollment Assessment<sup>1</sup>**



**Home Care Provider Network Referrals and Capacity**

Year	Quarter	#Clients in Need of HCA & CDC or AddnAide	#Clients Not Matched with a Provider	% of Clients Not Matched with a Provider	% of Clts Receiving Traditional HCA	% of Clts Receiving CDC
2024	4	304	17	6%	83%	11%
2025	1	348	49	14%	77%	9%
2025	2	376	44	12%	76%	12%
2025	3	329	3	1%	84%	15%

**Home Delivered Meals - Client Satisfaction Survey Results**

Year	2024		2025		
Quarter	4	1	2	3	
Overall Satisfaction	99.34%	98.60%	98.56%	98.21%	
Good Choice of Meals Available	100.00%	95.24%	95.08%	91.84%	

**Medical Transportation - Client Satisfaction Survey Results**

Year	2024	2025	
Quarter	4	1	2
Overall Satisfaction	100.00%	100.00%	95.00%
Service Returns Client Home Promptly	100.00%	100.00%	75.00%

**Home Care Assistance - Client Satisfaction Survey Results**

Year	2024	2025		
Quarter	4	1	2	3
Overall Satisfaction	92.48%	91.85%	91.69%	93.92%
Aide is Dependable	97.33%	92.41%	91.55%	98.28%

<sup>1</sup> Qtr 3 Medical Transportation SASI - no data was collected.

Referrals				
Year	2024	2025	2025	2025
Quarter	Q4	Q1	Q2	Q3
Number of Clients Assisted	5	7	6	10
Over the Counter (OTC)	5	6	6	10

Number of Qualified Clients to Receive Service through Insurance				
Year	2024	2025	2025	2025
Quarter	Q4	Q1	Q2	Q3
Electronic Monitoring Systems	5	3	4	8
Medical Transportation (Estimated Average)	2	4	5	4

Total Cost Savings by Quarter				
Quarter _ Year	Q4_2024	Q1_2025	Q2_2025	Q3_2025
Total Cost Savings(as of qtr. end date)	\$2,100	\$2,100	\$2,700	\$3,600

Total Annual Cost Savings	2024	2025
	\$6,000	\$8,400

**Clinton County ESP**  
**Quarter 3, 2025 (July - September 2025)**

**Based on Actual and Projected Revenue & Expenses as of September 30, 2025**

	Annual Expenses	Annual Budget	Budget Variance	Percent Budget Variance
<b>Revenue</b>				
Tax Levy Appropriations	\$2,047,773	\$2,160,014	(\$112,241)	-5.2%
<b>Federal &amp; State Funding</b>				
Title III B	\$19,911	\$14,886	\$5,025	33.8%
Title III C2 - Home Delivered Meals	18,464	18,685	(221)	-1.2%
Title III E - Caregiver Support	3,933	19,364	(15,431)	-79.7%
Alzheimer's	0	3,467	(3,467)	-100.0%
Nutrition Services Incentive Program (NSIP)	11,342	11,524	(182)	-1.6%
Senior Community Services (SCS)	0	0	0	0.0%
Other Federal	0	0	0	0.0%
<b>Client Contributions</b>				
Client Donations	0	0	0	0.0%
Co-Pays Received	36,645	36,201	444	1.2%
<b>Total Revenue</b>	<b>\$2,138,067</b>	<b>\$2,264,140</b>	<b>(\$126,073)</b>	<b>-5.6%</b>
<b>Expenses</b>				
<b>Operating Expenses</b>				
COA Administrative	\$135,194	\$143,166	\$7,972	5.6%
Intake & Assessment	4,052	5,689	1,637	28.8%
FTH Case Management	80,999	70,014	(10,984)	-15.7%
Case Management	339,479	329,264	(10,216)	-3.1%
<b>Total Operational Expenses</b>	<b>\$559,724</b>	<b>\$548,133</b>	<b>(\$11,591)</b>	<b>-2.1%</b>
<b>Purchased Services</b>				
Home Care Assistance	\$602,489	\$773,809	171,320	22.1%
Laundry	500	500	0	0.0%
Consumer Directed Care	168,423	174,541	6,118	3.5%
Respite Services	2,069	2,000	(69)	-3.5%
Home Medical Equipment	24,292	48,054	23,761	49.4%
Emergency Response Systems	63,531	81,702	18,171	22.2%
Minor Home Modifications	43,875	7,818	(36,056)	-461.2%
Chore	2,156	9,002	6,846	76.1%
Home Delivered Meals	586,997	543,786	(43,211)	-7.9%
Adult Day Service	3,857	0	(3,857)	0.0%
Medical Transportation	19,415	24,795	5,380	21.7%
Senior Center Funding	60,740	50,000	(10,740)	-21.5%
<b>Gross Purchased Services</b>	<b>\$1,578,343</b>	<b>\$1,716,007</b>	<b>\$137,664</b>	<b>8.0%</b>
<b>Gross Program Expenses</b>	<b>\$2,138,067</b>	<b>\$2,264,140</b>	<b>\$126,073</b>	<b>5.6%</b>
<b>Client Census</b>	<b>458</b>	<b>481</b>	<b>23</b>	<b>4.8%</b>
<b>Cost of Services per Client</b>	<b>\$279.12</b>	<b>\$279.67</b>	<b>\$0.55</b>	<b>0.2%</b>

\* projected year end census

## 1. Census Trends

- A. Quarter-End Census by Program is a client count based on a one-day snapshot of clients with a status of 'Enrolled' or 'Suspended' on the last day of the quarter. It is used as an approximation of how many clients are being served on any given day.
1. The Service Trends section shows the client count based on billing data. This shows the number of clients whom services were delivered and invoiced. Given these differences, the quarter-end census and the client count for all services will not match.
- B. New Enrollments are calculated by taking the total number of clients who have an enrollment date during the quarter and an approved care plan.
- C. Disenrollment Outcomes
1. All Other Reasons Not Listed includes: Dissatisfied with Service/Program, Refused Cost, Share/Verification, Health/Safety, and Unable to Meet Client Need.
  2. Client Non-Compliant includes: Declined Call/Visit, Delinquent Balance, Refused, Transfer to Passport/Other Program and Unable to Contact.
  3. Adding the difference between *New Enrollments* and *Disenrollments* in a given quarter to the previous *Quarter-end Census* may result in a discrepancy due to the timing of census reporting and back dating client enrollments and disenrollments.

## 2. Service Trends

- A. Average Monthly Cost per Client is based on the average monthly cost of Intake and Assessment, Administration, Care Management and Provider Services divided by the quarter-end census.
- B. Clients Served by Service Group is based on billing data. These numbers represent the unduplicated client counts within each service group and overall. The All Services client count will not equal the sum of the service group subtotals because many clients receive more than one service.
- C. Home Care includes homemaking, personal care, companion, and respite services.
- D. Other Services includes Environmental Services and Caregiver Respite.
- E. Dollars Paid by Service Group represents the total from the financial system. Clients Served and Units Billed represent when service was provided, dollars paid represents when services were paid.

## 3. FTH Census Trends

- A. Clients Enrolled in ESP is calculated by taking the clients who disenrolled from Fast Track Home within the quarter then determining the clients who have an active registration with the traditional ESP.
- B. Community Enrollment may include emergency referrals to ESP FastTrack service such as: Community Paramedicine, APS referral or other agency referral for FTH specific services.

## 4. FTH Service Trends

- A. Other Services includes Pest Control.

## 5. Unit of Measure Descriptions by Service

- A. Adult Day - Number of Days
- B. Consumer Directed Care - Number of Hours
- C. Electronic Monitoring - Number of Months
- D. Home Care - Number of Hours
- E. Home Delivered Meals - Number of Meals
- F. Medical Transportation - Number of Trips

6. **N/A:** This is displayed on a case-by-case basis, but is most frequently related to a rate or unit change. The metric should display data in subsequent quarters after the change has taken effect.

## 7. Benefit Cost Savings:

OTC Medicare cards help cover the cost of over-the-counter drugs for seniors enrolled in certain Medicare Advantage plans. Not every Medicare Advantage plan offers this benefit, and limitations vary between the plans that do.

## Clinton County Program Update Report December 2025

### Adult Day Services (ADS)

Extended Family recently became an ESP provider at the end of October and began accepting clients on November 17. The organization can accommodate up to 12 clients and is located in the Community Action building. They offer both half-day and full-day service options. Members of COA attended their ribbon-cutting ceremony on November 12, which was a well-organized and enjoyable event.

### Electronic Monitoring Systems (EMS)

On August 20<sup>th</sup>, Modivcare (parent company of Guardian Medical Monitoring) filed for voluntary, court-supervised restructuring which provides the opportunity to reduce debt, improve stability and to continue delivering consistent, uninterrupted care to all service lines including ESP. There have been no issues with ESP clients receiving new equipment installations, repairs, or more importantly assistance with medical/non-emergency responses from the call center.

Guardian Medical Monitoring sponsored equipment training on November 3<sup>rd</sup> and 4<sup>th</sup> with 79 staff across the four counties in attendance. Guardian allowed staff to test equipment, presented the differences between the in-home and mobile devices and gave suggestions on how clients can better utilize the medication dispenser. Staff satisfaction with the event was high as reflected by survey question below:

3. Overall, how satisfied are you with the event?



### Environmental Services

The precertification review for pest control and chore services continues with Go2-Pros Pest Control. The remaining portion of the review pertains to the employee background checks and orienting field staff to ESP.



## **Home Care Assistance (HCA)**

AnswerCare successfully completed a precertification review and was contracted on 6/9/25. The agency has been authorized to provide service to 11 HCA clients in Clinton County thus far.

On October 1, 2025 - A termination notice for Katy's Home Care, ESP Home Care Assistant (HCA) Provider, was issued due to a Conditions of Participation violation. This required the transition of approximately 65 clients to other providers.

We implemented a multi-step approach for the transition process. First, we contacted all existing providers to assess availability; all but one were at full capacity. Next, we reached out to providers contracted in other counties to explore expansion opportunities.

On August 29, 2025, three providers - A Best Home Care, A Miracle Home Care, and Nova Home Care expanded into Clinton County. Despite these additions, capacity issues persisted.

To further strengthen our network, we expedited a contract with Extended Family Home Health Services, a homecare provider located in Clinton County, with a start date of October 1, 2025. This provider is equipped to serve clients in hard-to-reach areas of the county and, as of November 1, 2025, is certified for both ESP Adult Day Services (ADS) and Home Care Assistance (HCA) in Clinton County.

All HCA clients previously served by Katy's Home Care were successfully transitioned without any interruption in services. New clients have also been accommodated by our existing providers, bringing the active HCA provider list in Clinton County to 10.

## Laundry Service

On September 15, 2025, we secured a new laundry service provider, Anytime Laundry, based in Clinton County. This provider is now actively delivering laundry services in the area and is committed to expanding its role within the ESP program. They are eager to support our clients by ensuring reliable and efficient laundry service.

## **Home Delivered Meals (HDM)**

No updates since last report.

## **Home Medical Equipment (HME)**

As of October 8, 2025, the hold on referrals for Janz's Medical Supply was lifted, and they are now actively accepting referrals for Home Medical Equipment (HME).

Additionally, staff have been retrained on CareDirector to ensure accuracy and efficiency in processes. Janz's Medical Supply has also added new billing staff, who have received comprehensive training on billing procedures within CareDirector.

### **Minor Home Modification and Repair (MHM)**

No change since the last report.

### **Senior Farmers Market Nutrition Program (SFMNP)**

The 2025 Senior Farmers' Market Nutrition Program (SFMNP) concluded on November 30. Clinton County was issued a total of \$6,450 in benefits for the year. However, redemption rates were significantly lower than expected, with only \$945.24 in benefits utilized. Strategy for improvement for next year has been discussed with Ohio Department of Aging.

### **Transportation Services**

No changes since the last report

### **Clinton County Senior Services Grant**

See grant summary document

### **Maximum Reimbursement Rates for Clinton County effective 10/1/25 – 9/30/26**

<b>Service</b>	<b>Max Rate</b>	<b>Unit of Measure</b>
Adult Day Service - Transportation	\$ 29.79	One Way Trip
Adult Day Service	\$ 56.63	Per 1/2 Day
Consumer Directed Care	\$ 3.75	Per 15 Min
Electronic Monitoring System (Med Dispenser)	\$ 20.00	Per 1/2 Month
Home Delivered Meals (Mechanically Altered)	\$ 12.12	Per Meal
Home Medical Equipment (Electric Hospital Bed)	\$ 2,495.00	Per Unit
Home Care Assistance	\$ 8.95	Per 15 Min

## 2025 Provider Monitoring Schedule

CLINTON COUNTY ESP PROVIDER MONITORING SCHEDULE		
(Please find below the list of Clinton County Providers of ESP Services and the tentative dates for annual review for 2025.)		
Clinton County ESP Providers	Review Type	Review Tentative Date
Active Day Cincinnati	Annual	Dec-25
American Ramp Systems	Biennial	Nov-25
Arrow Heating Cooling and Home Maintenance, LLC	Annual	Nov-25
Bayley Adult Day	Annual	Aug-25
Bernens Medical Pharmacy	Biennial	Dec-25
Clinton County Community Action Program	Annual	Sep-25
Custom Home Elevator & Lift Co.	Biennial	Aug-25
First Community Health Care Services, LLC	Annual	Dec-25
Gabriel's Angels Home Care	Annual	Aug-25
Guardian Medical Monitoring	Biennial	Nov-25
Home First Non-Medical	Biennial	Dec-25
Janz Medical Supply FKA Mullany's	Annual	Jun-25
Katy's Home Health Care LLC	Annual	Aug-25
Milt's Termite & Pest Control	Biennial	Jul-25
PWC People Working Cooperatively, Inc.	Biennial	May-25
Senior Helpers of Dayton	Annual	Sep-25

## Proposed 2026 Draft Request for Proposal (RFP) Schedule

COA potentially may issue the following RFPs during 2026:

- Home Care Assistance
- Transportation Service

## New ESP Cost Sharing Implementation Update

- Implemented as promised October 1, 2025.
- Established new processes and tool for calculating cost share amount for any newly enrolled ESP clients
- Developed and provided training to all care management staff.
- Developed & Updated Materials
  - Client Agreement
  - ESP Financial Disclosures
  - Cost Sharing Policy, Over Cost Request
  - Cost Sharing Fact Sheet
  - Talking Points for ESP and accounting staff
- Transitioned (“grandfathered in”) all **existing** ESP cost share clients with a pre-determined rate based upon payment and service history, reducing burden on staff and clients to complete a new tool.
  - 1,207 total ESP clients transitioned including:
    - 447 Butler County
    - 71 Clinton County
    - 359 Hamilton County
    - 330 Warren County
  - Eliminated fees for existing clients owing \$5 or less – a commonsense removal of a burden on clients and staff.
  - Clients received a letter the first week of October describing the change and a point of contact to call for questions:
    - Established a call in-line specifically for addressing cost share questions and concerns. Since October 9, 2025 we have received 104 calls (besides one not tied to a county):
      - 44 – Hamilton County; 30 – Butler County; 26 – Warren County; 3 – Clinton County
      - 50% of calls were addressed by staff responding to the call, other calls were transferred to accounting or to a Care Coordinator for resolution.
- Early Findings
  - Streamlined processes and reduced administrative burden
  - Established an equitable process (created an opportunity when individuals are facing a hardship)
  - Increase in the number of clients using auto-pay from a credit card or checking account.
- Challenges
  - Unexpected issues and delays with Care Director and developing workarounds until issues can be resolved
  - Anticipating and having a fix for every scenario – had several ‘one-off’ concerns which were quickly addressed

- Next Steps
  - Continue to monitor any questions/concerns
  - Continue with a reconciliation process with accounting to ensure accuracy
  - Monitor program revenue generation – will provide a financial report in future
  - Modifications to Care Director in January 2026 to streamline reporting
  - Evaluation Report to be completed by December 2027

# Clinton County Senior Services Grant

Please include the following information when submitting the attached application for the Clinton County Senior Services Grant. All completed documents should be submitted to: [Provider\\_Services@help4seniors.org](mailto:Provider_Services@help4seniors.org).

## **Explain the proposed purchase or project:**

- Provide a brief explanation of your agency's experience and commitment to the aging population.
- Why is the project or request needed?
- How will the project or request benefit Clinton County residents 60+?
- How will this project or request help to grow your services to Clinton County Residents 60+?
- Provide the estimated number of Clinton County residents 60+ who will benefit from this project or request.
- Explain how this project or request benefits those not currently engaged in service due to access barriers.?
- How long has this need gone unaddressed?

## **Proposed project budget breakdown**

- Provide as much detail as possible, as insufficient details may be reason to deny the request.
  - Provide an explanation of what other funding options have been explored.
  - Provide an explanation of how much funding your agency can contribute to the overall project expense.
    - If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.
- Attach a minimum of two quotes to the application for any purchased equipment or services.

## **Budget narrative:**

- Provide a breakdown of expenses.

## **Service Quotes:**

- Attach two service quotes for requested use of funds.

## **Owner approval letter (if applicable)**

- If senior center operates in a community building not owned by the senior center, attach owner approval letter to seek grant funding for specified project.

## **Financial Health and Stability**

- Independent Audit Report OR Prior year's tax return (All Schedules + income and balance sheets)

***Applications are due by [XX/XX/2026](#)***

Please direct any questions or concerns to [Provider\\_Services@help4seniors.org](mailto:Provider_Services@help4seniors.org)

# Clinton County Senior Services Grant

## Clinton County Senior Services Grant Application:

<b>Non-Profit Agency Name</b>	
<b>Address:</b>	
<b>Contract Person:</b>	
<b>Contract Email:</b>	
<b>Contact Phone Number:</b>	
<b>Explain the Proposed Purchase or Project:</b>	
<b>Proposed Budget Breakdown and Narrative:</b>	
<b>What other funding options have been explored?</b>	
<b>Provide an explanation of how much funding your agency can contribute to the overall project expense.</b>	

## Clinton County Senior Services Grant

<b>If your agency cannot contribute to the overall project expenditures, provide an explanation as to why not.</b>	
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\*Attach two service quotes for requested use of funds.

\* Attach Independent Audit Report OR Prior year's tax return



## Clinton County Grant Awards (2022–2025)

Year	Applicant	Project	Award
2022/2023	Blanchester Senior Citizens Center	Repair to parking lot	\$10,356.30
2022/2023	New Vienna Community Center	Bathroom Remodel	\$16,600.00
		<b>Total for 2022/2023</b>	<b>\$26,956.30</b>

2024	Clinton County Community Action Program	Flooring for main activity and dining area	\$21,168.00
2024	Clinton County Community Action Program	Replacement accordion doors in main activity and dining area	\$29,320.00
2024	New Vienna Planning Committee	Two-tone steel siding to encompass entire building	\$31,000.00
		<b>Total for 2024</b>	<b>\$81,488.00</b>

2025	Blanchester Senior Citizens	Removal of 4 trees, trimming additional trees, and brush removal	\$5,750.00
2025	Clinton County Community Action Program	Parking lot resurfacing completed by Trampler Brother	\$23,990.00
2025	Clinton County Community Action Program	Concrete replacement completed by Domain Roofing & Construction	\$10,500.00
2025	New Vienna Planning Committee – Community Center	HVAC replacement – 2 units	\$21,500.00
		<b>Total for 2025</b>	<b>\$61,740.00</b>

Clinton County Elderly Services Program

Levy Projection

CURRENT COA PROJECTION: Nov 2025						
	Year 1	Year 2	Year 3	Year 4	Year 5	
	2023 Actual	2024 Actual	2025 Est.	2026 Est.	2027 Est.	Levy Cycle Total
Revenue						
Beginning Fund Balance	252,802	751,021	1,254,874	1,488,413	1,502,207	252,802
Levy Revenue (Cash Basis)	2,267,001	2,281,312	2,281,312	2,281,312	2,281,312	11,392,250
COA Levy Draw	1,721,243	1,777,458	2,047,773	2,267,518	2,457,495	10,271,487
Title III and State Funding (Accrual Basis)	376,525	39,495	53,650	47,666	47,666	565,000
Client Donations & Co-Pays (Accrual Basis)	26,637	36,563	36,645	39,344	41,272	180,460
Total Revenue to support ESP	2,124,405	1,853,516	2,138,067	2,354,528	2,546,433	11,016,948
Total Available Revenue (incl. previous year carryover)	2,922,965	3,108,390	3,626,480	3,856,736	3,872,458	12,058,747
COA Operational Expenses						
Provider Services (Accrual Basis)	1,602,422	1,434,351	1,497,598	1,653,973	1,818,379	8,006,722
Heathy Aging Grant	-	(155,709)	-	-	-	(155,709)
FTH Provider Services	34,031	25,490	20,005	28,818	29,763	138,108
Information & Assistance (Accrual Basis)	4,794	1,796	4,052	4,916	5,063	20,619
Care Management (Accrual Basis)	270,089	306,893	339,479	346,747	358,883	1,622,093
FTH Care Management	51,783	42,005	80,999	71,193	73,328	319,308
Senior Center Funding	26,956	81,488	60,740	100,000	100,000	369,184
Program Management (Accrual Basis)	134,330	117,201	135,194	148,881	161,016	696,622
Total COA Operational Expenditures	2,124,405	1,853,516	2,138,067	2,354,528	2,546,433	11,016,948
Timing and Settlement fee adjustment adjustment	47,540					
Actual & Estimated Median Fund Balance	751,021	1,254,875	1,488,413	1,502,207	1,326,025	1,326,025
Year Ending Client Census	468	452	458	484	508	
Estimated Clients Served Annually	670	637	648	691	717	

Assumptions:

Census: Census is estimated based on the market penetration - keeping constant at current value of 39%; the census is composed of both Traditional ESP and FTH clients

Revenues:

Levy Tax Collections: 2024 annual collection is based on information from the auditor's office. COA reconciled to the auditors office with no adjustment needed; 2024 collection amount is used for the remainder of the cycle (2025-2027)

Title III revenue The 2024-2027 revenues are based on the area plan (in 2023 COA blended additional ARPA funds). In 2024, the amount of TIII E blending was reduced, since there are no ADS centers open and not enough respite stays; \$50K/year of TIII funding has been removed from the Levy blending and transferred to CCCAP (2004 through 2007)

In 2024, COA received the Healthy Aging grant, of which \$216,885 was allocated to Clinton County. COA used 70% of this grant to reduce the Provider services cost to the county, and in effect lowered the Admin cost base, which also reduced the Program Management cost to the county.

Costs:

Provider services costs are estimated on a Cost per Client basis; Home Modification costs were reduced by 50% in anticipation of using the HUD grant dollars to execute certain job requests; HUD grant is applied through June of 2026; Home Delivered Meals are calculated using census - 38% of clients enrolled use the service and receive on average 24 meals/month; the cost per meal dropped in Oct of 2023; cost will increase 4% in subsequent years, per RFP. Home Care Assistance is estimated for 47% of clients enrolled, with an average of 28 units per client per month, and cost increases in line with HCA RFP rate increases; Reduced the cost of EMRS due to new RFP, where the selected bidder cost was 80% of the previous rate  
A yearly amount of \$50,000 for Senior Centers was added for this cycle, and the service will be administered by COA in conjunction with the Advisory Council. In 2023 actual cost was \$27K; in 2024 cost was \$81.5K

UPDATES from last report

Estimates of eligible population have been updated, based on a study performed in conjunction with Miami University; Market penetration values for 2025 are estimated at 46%.

We have adjusted census growth in 2026 and 2027 to reflect 2% each year in market penetration (an average of 2/mo); FTH is projected at an average of 12 clients per month.

Projected increased HCA utilization based on adding new providers to serve members in Clinton county.

Added projected spending for Adult Day Care, since we have a new center opened in the county; currently one member receiving services.

Included increase in Care Director license cost.

2025 amount projected to spend on Senior Centers is \$61K.

**CLINTON COUNTY  
ELDERLY SERVICES PROGRAM (CCESP)  
ADVISORY COUNCIL**

**2026 MEETING SCHEDULE**

3rd Tuesday in March, June, September, and December  
Unless otherwise noted with asterisk (\*)

<b>March 17, 2026</b>	<b>September 15, 2026</b>
<b>June 16, 2026</b>	<b>*December 1, 2026</b>

**Time & Location of meetings:**

9:00 – 10:30 a.m.

Clinton County Office Annex  
111 S. Nelson Street, Wilmington OH 45177  
Entrance B, Community Room A

\*December meeting moved up due to Christmas

Please contact Chris Adams via phone (513-913-0650) or email  
cadams@help4seniors.org if you are not able to attend a meeting.