AGENDA

HCESP Advisory Council Meeting

December 4, 2025 | 2:00 pm – 4:00

PACE of Cincinnati 4850 Smith Rd Cincinnati, OH 45212

TOUR OF PACE FACILITY	2:00-2:30	Lori Baker and Ken Wilson
CALL TO ORDER	2:30	Janice Hunter
COA Leadership Changes		Ken Wilson
APPROVAL OF MINUTES		
September 25, 2025 Minutes (Action Needed)	2:30-2:35	Janice Hunter
QUARTERLY REPORTS		
Program Dashboard & Financial Report	2:35-2:50	Judy Eschmann & Ronnie Spears
Program Update Report	2:50-3:00	Jennifer Heck
 Draft 2026 RFP Plan & Bidding Criteria 		
 Provider Monitoring Review Schedule 		
OLD BUSINESS		
❖ HCESP Bylaws	3:00-3:10	Ken Wilson
 Change to member terms (Action Needed) 		
Fixed Cost Sharing Implementation Update	3:10-3:20	Ken Wilson & Ronnie Spears
Proposed Changes to STEPS to Stability (Action Needed)	3:20-3:30	Judy Eschmann
NEW BUSINESS		
Five-Year Levy Projections	3:30-3:35	Ronnie Spears
2026 Meeting Schedule	3:35-3:40	Ken Wilson
HEARING THE PUBLIC	3:40-3:45	Janice Hunter
ADJOURNMENT (Action Needed)	3:45	Janice Hunter

NEXT MEETING: March 26, 2026

MINUTES HCESP ADVISORY COUNCIL MEETING

MONDAY, SEPTEMBER 25, 2025 @ 2:00 P.M.

ATTENDANCE

Members Present:	COA Staff:	Guests:
Angele Blackshear	Nan Cahall	Kelly Draggoo
Randi Burlew	Kaiya Dandy	
Janine Gage (virtual)	Judy Eschmann	
Janice Hunter	Ronnie Spears	
Holly Mundon	Jeremy Welch	
Dimity Orlet	Ken Wilson	
Excused:	Facilitator:	Scribe:
Viola Brown	Janice Hunter	Christina Adams
Absent:		

CALL TO ORDER

The September 25, 2025 meeting of the HCESP Advisory Council was called to order by Janice Hunter at 2:00 p.m.

APPROVAL OF MINUTES

Janice Hunter called for a motion to approve the July 14, 2025 Hamilton County Elderly Services Program (HCESP) Advisory Council minutes as presented.

Motion: Dimity Orlet made a motion to approve the minutes.

Second: Angele Blackshear seconded the motion.

Action: The July 14, 2025 minutes were unanimously approved.

QUARTERLY REPORTS

Program Dashboard & Financial Report (April-June 2025)

Ken provided an overview of the April-June 2025 Program Dashboard (please see the handout for full report). The 2nd quarter ended with 3,892 individuals enrolled in the Elderly Services Program (ESP) and 219 enrolled in Fast Track Home (FTH). Enrollment in the Medicaid programs was at 3,675 individuals. In January 2026, Ohio will be transitioning to NextGen MyCare which will include Anthem, CareSource, and Molina health plans. An additional health plan option, Buckeye, has been put on hold by the state for new enrollments in 2026 because they did not have a sufficient contracted provider network for Next Generation MyCare. Aetna lost their contract, so Aetna members will be receiving notification of this in October along with information about choosing a new health plan. The cost per client at the end of the 2nd quarter was \$530.60. Since managed enrollment has ended, we expect this cost to decrease over the next year as enrollment increases. The STEPS to Stability program assisted 78 clients with home modifications at a cost of \$377,195 and 947 clients received a Duke Energy utility credit at a cost of

\$469,000. We have received an additional \$363,000 in ARPA funds from Hamilton County that will be used for utility assistance. We are evaluating how to make sure that the use of these funds is fair and equitable. We will also be looking at how to improve the process for individuals to apply for the credit without flooding our front door with calls. Randi asked if the fluctuation in spending of the funds from quarter to quarter is due to seasonality. Ken noted that this is related to when funding is available as well as supply issues and seasonality.

Randi asked if we anticipate pausing new applications for the STEPS to Stability Program at the end of the year. Ken shared that the money available for the remainder of the year will be used for scheduled jobs, so we are not taking new applications at this time.

Dimity asked what the best way is to refer clients for programs such as STEPS to Stability where the demand will be higher than the service capacity. It is challenging to stay up to date on the program status and her organization does not want to suggest clients apply if the funds have been depleted. Ken is going to check if this information should be moved within our website so that it is easy to find.

Action: Ken to review the STEPS to Stability Program application information on COA's website to ensure it is easy to find and clearly states whether the program is open or closed to new applications.

Ronnie reviewed the April-June 2025 Financial Report (see handout for full details). This includes six months of actuals and six months of projections. The tax levy appropriations are on target at \$28.7M. Operating expenses are projected to be slightly over budget by 1.5%. Overall, the organization is at 0.3% of budget variance. Ken noted that the \$28.7 million matches the original five-year levy plan, so we are on target.

Program Update Report

Ronnie shared the Program Update report (please see handout for full details). Vebcom is a new adult day service (ADS) provider. Their service includes intensive and enhanced ADS along with transportation to clients that reside in Hamilton County. Go2-Pros is in the precertification process to become an additional pest control and chore service provider. Our business relations partners have requested home52 Transportation providers lower rates. The Senior Farmers Market Nutrition Program is underway. To date \$22,900 in benefits have been redeemed (updated from \$8K in report). Communication will be going out to participants to remind them to use their benefits by November 30th.

OLD BUSINESS

PACE Update

Ken provided an update on PACE of Cincinnati which opened in on August 27, 2025. In September there were four enrollments and there are an additional six enrollments that will begin in October. Ken asked the Advisory Council if they would like to hold the December 2025 or March 2026 at the facility. The Advisory Council would like to hold a meeting at PACE and have a tour of the facility. Ken will work with PACE to schedule.

Action: Ken will work with the PACE team to schedule a HCESP Advisory Council meeting to be held at PACE of Cincinnati along with a tour.

Janice asked what the requirements are to enroll in PACE. Ken shared that a Hamilton County resident must be age 55 or older with a nursing home level of care and be eligible for Medicaid or dual eligible for Medicare and Medicaid.

NEW BUSINESS

HCESP Bylaws Update

Ken discussed proposed changes to the bylaws (see handout for details). The language around member terms was intended to stagger terms when the Advisory Council began. This language no longer applies and is confusing. Additionally, the term elderly in the bylaws has been updated to older adults. Ken asked the Advisory Council to review the bylaws before the December meeting when action will be taken to approve the changes.

Draft 2026 Budget

Ronnie shared the draft 2026 budget. The 2026 budget is \$30,468,263. With the new client cost-share model going into effect in October 2025 along with projected census growth, \$417,191 is budgeted for client cost share in 2026. This is \$68,626 higher than the 2025 projection of \$325,565. This draft budget projects an 8.5% increase in the average daily census due to managed enrollment ending in July 2025. There was discussion around the restructuring of intake and assessment processes to prepare for the projected increase in enrollment and to better serve older adults in Hamilton County. Randi commented on the previous discussion around the challenges with creating a safe environment for the Latino community to receive information on available services. We need to ensure that the disparity within the Latino community is not being exacerbated since managed enrollment ended, and that the community is being served equitably. Ken noted that the Community Access Workgroup is working on follow up on this topic and will present this at the December meeting.

Janice requested a motion to approve the draft 2026 budget.

Motion: Randi Burlew made a motion to approve the draft 2026 budget.

Second: Dimity Orlet seconded the motion.

Action: The draft 2026 budget was unanimously approved.

Service Specification Change

Ronnie reviewed the change Medical Recovery and Extended Care Services service specification (see handout for details). The billing section has been simplified to billing for the total number of overnight bed stays.

Janice requested a motion to approve the Medial Recovery and Extended Care Services service specification changes.

Motion: Angele Blackshear made a motion to approve the Medial Recovery and Extended Care

Services service specification change.

Second: Holly Mundon seconded the motion.

Action: The Medial Recovery and Extended Care Services service specification change was

unanimously approved.

Advocacy Updates

Nan provided an update on federal and state advocacy and shared credible sources for advocacy information (please see handouts for full details). Nan explained the difference between budget reconciliation and appropriations, and highlighted ongoing congressional negotiations, noting that while the President's recommended budget proposed cuts to several programs, Congress has shown support for maintaining or increasing funding for these programs. Nan discussed the need to reauthorize the Older Americans Act which expired in 2024 and mentioned that U.S. Aging is working with Congress to get it reintroduced by an Ohio congressman. A new executive order on grant making by the federal government was issued by the President on August 7th. While this order does not apply to formula, block, or social security grants, it does affect the Administration on Community Living grants and other discretionary grants. This will influence how organizations discuss their work and use language in grant applications. Nan addressed concerns about potential property tax reform and a proposed constitutional amendment to abolish property taxes in Ohio.

HEARING THE PUBLIC

No requests from the public were made.

ADJOURNMENT

With no further business, Janice asked for a motion to adjourn the meeting at 3:25 p.m.

Motion: Dimity Orlet made a motion to adjourn the meeting.

Second: Angele Blackshear seconded the motion. **Action:** The meeting was adjourned at 3:25 p.m.

NEXT MEETING

December 4, 2025



Hamilton County ESP Program and Financial Report Quarter 3, 2025 (July - September 2025)



Hamilton County ESP Quarter 3, 2025 (July - September 2025) EXECUTIVE SUMMARY

Highlighted Findings

1. Traditional ESP Census Trends

- A. Compared to last year (Quarter 3, 2024), census has decreased by -600 clients (from 4,523 to 3,923) or -13.27%.
- B. Compared to last quarter (Quarter 2, 2025), census has increased by 31 clients (from 3,892 to 3,923) or 0.80%.
- * Note: Managed Enrollment ended in Hamilton County on July 7th, 2025.

2. Fast Track Home Census Trends

- A. Average length of stay decreased by -2 days when compared to Quarter 2, 2025 (from 55 to 53).
- B. New Enrollments decreased by -73 compared to Quarter 3, 2024 (from 406 to 333).
- C. Total clients who transferred to ESP from FTH had no change from Quarter 2, 2025 (remaining at 139).

3. Financials

- A. <u>Total Revenue:</u> The amount projected to be drawn down from the levy is \$28.7 million as of the third quarter as compared to \$28.7 million in the budget with no variance.
- B. <u>Total Expenses:</u> The expenses as of the third quarter are \$29.9 million as compared to \$29.8 million in the budget. The variance is over budget by \$70,528 or 0.2%.
- C. <u>Purchase Services</u>: The purchased services expenses are under by \$182,395 or 0.8% as compared to budget.

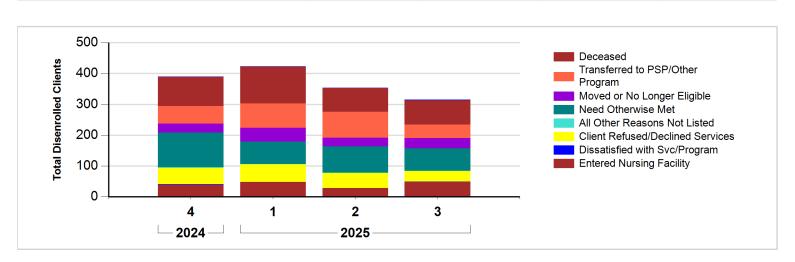


Hamilton County ESP Quarter 3, 2025 (July - September 2025) TRADITIONAL ESP CENSUS TRENDS

Quarter-End Census by Program						
Year	2024		2025			
Quarter	4	1	2	3		
ESP	4,301	4,025	3,892	3,923		
FTH	240	260	219	190		
Medicaid Programs	3,436	3,640	3,627	3.635		
Passport	571	553	570	631		
Assisted Living	136	139	150	192		
Molina	1,206	1,305	1,257	1,204		
Aetna	1,523	1,643	1,650	1,608		

Quarter-End Census, New Enrollments, and Disenrollments					
Year	2024	2025			
Quarter	4	1	2	3	
Quarter-End Census	4,301	4,025	3,892	3,923	
New Enrollments	175	136	224	386	
Disenrollments	389	422	353	313	

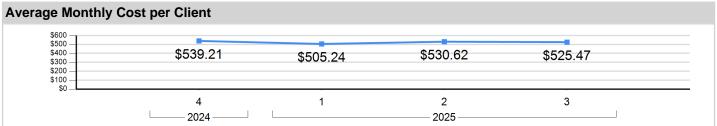
Disenrollment Outcomes				
Year	ar 2024		2025	
Quarter	4	1	2	3
Client Refused/Declined Services	53	57	49	35
Deceased	95	119	77	79
Dissatisfied with Svc/Program	2	0	0	1
Entered Nursing Facility	39	48	28	48
Moved or No Longer Eligible	29	45	29	33
Need Otherwise Met	112	73	85	72
Transferred to PSP/Other Program	57	79	84	44
All Other Reasons Not Listed	2	1	1	1
Total	389	422	353	313





Hamilton County ESP Quarter 3, 2025 (July - September 2025)

TRADITIONAL ESP SERVICE TRENDS



Distinct Clients Served by Service Group¹

Year	2024	2025		
Quarter	4	1	2	3
Adult Day Service	51	51	53	50
Consumer Directed Care	436	405	391	355
Electronic Monitoring	2,118	2,084	1,975	1,956
Home Care Assistance	1,995	1,893	1,840	1,849
Home Delivered Meals	2,539	2,415	2,346	2,325
Home Medical Equipment	89	101	104	113
Home Modification	31	35	25	40
Laundry Service	134	122	119	130
Other Services	137	107	98	106
Transportation	689	613	625	612
All Services (Unduplicated)	4,374	4,152	3,974	3,954

Units Billed by Service Group	Please see the notes page for unit of measure descriptions by service	e.

Year	2024	2025		
Quarter	4	1	2	3
Adult Day Service	1,236	1,027	1,085	1,055
Consumer Directed Care	37,489	27,716	29,871	27,350
Electronic Monitoring	6,024	5,643	5,704	5,524
Home Care Assistance	75,416	68,126	68,335	67,426
Home Delivered Meals	187,966	158,426	166,107	159,611
Home Medical Equipment	123	137	138	144
Home Modification	32	37	30	45
Laundry Service	1,110	902	951	962
Other Services	1,903	1,490	1,290	1,289
Transportation	9,564	7,721	7,858	7,558

Dollars Paid by Service Group (Purchased Services)

Year	2024	2025		
Quarter	4	1	2	3
Consumer Directed Care	\$766,402	\$567,041	\$588,320	\$531,099
Electronic Monitoring	\$107,398	\$106,858	\$108,849	\$106,185
Home Care Assistance	\$2,019,376	\$1,807,470	\$1,824,980	\$1,789,363
Home Delivered Meals	\$1,721,680	\$1,450,658	\$1,515,363	\$1,457,668
Home Medical Equipment	\$31,539	\$32,866	\$37,250	\$34,118
Home Modification	\$42,374	\$24,530	\$51,505	\$25,653
Laundry Service	\$60,303	\$53,212	\$42,899	\$54,185
Other Services	\$112,911	\$86,324	\$78,149	\$118,113
Transportation	\$435,527	\$340,346	\$342,868	\$330,983
All Services	\$5,470,780	\$4,559,167	\$4,681,211	\$4,560,293

Q3_ Respite Services are included in Other Services, nine clients served at a cost of \$38,584.

Q2_Fourteen clients served at a cost of \$7,238.

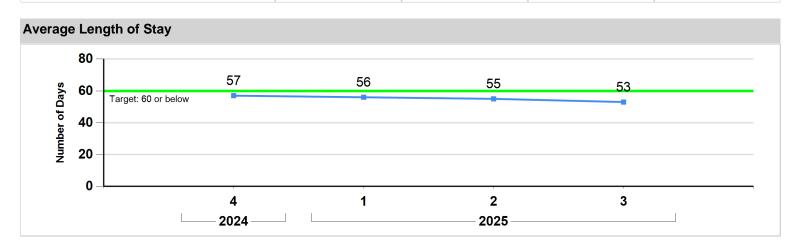
Q1_One client served served at a cost of \$7,200.



Hamilton County ESP FTH Quarter 3, 2025 (July - September 2025) FAST TRACK HOME CENSUS TRENDS

	2024	2025		
	Quarter 4	Quarter 1	Quarter 2	Quarter 3
New Enrollments	384	410	406	333
Disenrollments	389	393	453	357
Clients Transferred to ESP	152	108	139	139
Cilettis Transierreu to ESP	39.07%	27.48%	30.68%	38.94%

	2024	2025		
Enrollment Setting	Quarter 4	Quarter 1	Quarter 2	Quarter 3
Spousal Meals	8	16	9	10
Drake Rehab	5	3	3	0
Mercy Anderson Rehab	0	1	0	0
Community	3	1	4	2
Mercy Hospital Network	79	103	96	80
Premier Health Atrium	0	1	0	0
The Christ Hospital	40	35	40	28
TriHealth Hospital Network	57	79	69	70
University of Cincinnati Hospital Network	43	45	41	36
Veterans Admin - VA	5	0	5	4
Other Hospital	59	44	58	52
Skilled Nursing Facilities	45	53	43	20
Rehabilitation Facilities	31	23	33	23
Skilled HHC	1	0	0	1
Not Captured	8	6	5	7
Total	384	410	406	333





Hamilton County ESP FTH Quarter 3, 2025 (July - September 2025) FAST TRACK HOME SERVICE TRENDS

Distinct Clients Served by Service Group						
Year	2024	2025				
Quarter	4	1	2	3		
Electronic Monitoring Systems	122	131	168	158		
Home Care Assistance	163	203	230	202		
Home Delivered Meals	290	293	326	253		
Home Medical Equipment	138	150	168	124		
Home Modification	68	51	69	67		
Independent Living	1	0	2	0		
Laundry Service	31	13	14	11		
Transportation	39	46	66	54		
All Services (Unduplicated)	468	473	515	423		

Units Billed by Service Group Reference: Please see page 9 for unit of measure descriptions by service.							
Year	2024	2025					
Quarter	4	1 2 3					
Electronic Monitoring Systems	182	164	217	239			
Home Care Assistance	1,686	2,019	2,329	2,283			
Home Delivered Meals	7,522	7,653	8,225	7,209			
Home Medical Equipment	224	284	294	241			
Home Modification	71	55	75	69			
Independent Living	10	0	3	0			
Laundry Service	104	67	58	24			
Transportation	210	220	375	223			

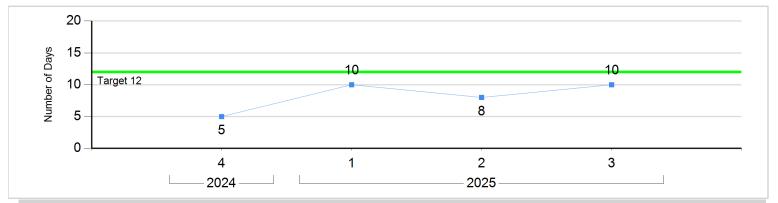
Dollars Paid by Service Group (Purchased Services)						
Year	2024	2025				
Quarter	4	1	2	3		
Electronic Monitoring Systems	\$3,453	\$3,294	\$4,448	\$4,991		
Home Care Assistance	\$44,060	\$53,620	\$62,373	\$59,660		
Home Delivered Meals	\$68,327	\$69,407	\$75,195	\$65,811		
Home Medical Equipment	\$23,359	\$23,632	\$25,646	\$20,527		
Home Modification	\$30,787	\$23,156	\$35,819	\$31,576		
ndependent Living	\$979	\$0	\$309	\$0		
_aundry Service	\$5,298	\$3,494	\$2,996	\$1,255		
Transportation	\$11,945	\$16,598	\$20,258	\$12,599		
All Services	\$188,207	\$193,200	\$227,044	\$196,419		



Hamilton County ESP Quarter 3, 2025 (July - September 2025)

Traditional ESP PERFORMANCE TRENDS

Average Number of Days from Intake Call to the Enrollment Assessment¹



Home Care Provider Network Referrals and Capacity

Year	Quarter	#Clients in Need of HCA & CDC or AddnAide	#Clients Not Matched with a Provider	% of Clients Not Matched with a Provider	% of Clts Receiving Traditional HCA	% of Clts Receiving CDC or AddnAide
2024	4	2,879	33	1%	79%	20%
2025	1	2,696	26	1%	78%	21%
2025	2	3,065	23	1%	81%	18%
2025	3	3,039	47	1%	80%	19%

Home Delivered Meals - Client Satisfaction Survey Results

Year	2024		2025	
Quarter	4	1	2	3
Overall Satisfaction	98.47%	98.59%	98.71%	98.80%
Good Choice of Meals Available	96.15%	96.36%	96.51%	97.35%

Medical Transportation - Client Satisfaction Survey Results

Year	2024		2025	
Quarter	4	1	2	3
Overall Satisfaction	96.80%	98.75%	97.01%	100.00%
Service Returns Client Home Promptly	95.65%	95.00%	95.63%	100.00%

Home Care Assistance - Client Satisfaction Survey Results

Year	2024		2025	
Quarter	4	1	2	3
Overall Satisfaction	95.90%	94.77%	95.94%	95.44%
Aide is Dependable	93.15%	92.15%	95.12%	93.09%

¹ Due to a system upgrade earlier this year, where the average number of days is stored, the Q4 2024 averages appear lower than previously reported. The criteria search has been reconfigured to provide more accurate data.



Hamilton County ESP Quarter 3, 2025 (July 2025 - September 2025) MEDICARE BENEFIT COST SAVINGS

Referrals				
Year	2024	2025	2025	2025
Quarter	Q4	Q1	Q2	Q3
Number of Clients Assisted	48	50	36	34
Over the Counter (OTC)	46	49	35	32

Number of Qualified Clients to Receive Service through Insurance					
Year 2024 2025 2025 2025					
Quarter	Q4	Q1	Q2	Q3	
Electronic Monitoring Systems	19	14	14	14	
Medical Transportation (Estimated Average)	33	40	22	21	

Total Cost Savings by Quarter					
Quarter _ Year	Q4_2024	Q1_2025	Q2_2025	Q3_2025	
Total Cost Savings(as of qtr. end date)	\$16,027	\$16,718	\$11,085	\$10,772	

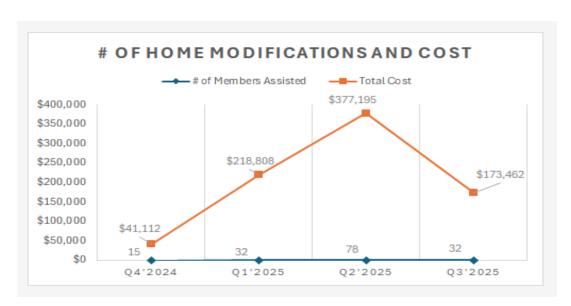
Total Annual Cost Savings	2024	2025
	\$91,264	\$38,576



STEPS to Stability Program Quarter 3, 2025 (July - September 2025)

Steps to Stability Clients Served and Cost

Home Modification					
Year	2024	2025	2025	2025	
Quarter	Q4	Q1	Q2	Q3	
Number of Clients Asssisted	15	32	78	32	
Total Cost	\$41,112	\$218,808	\$377,195	\$173,462	



Duke Energy - Electric and Gas Utility Credits						
Year	2024	2025	2025	2025		
Quarter	Q4	Q1	Q2	Q3		
Number of Clients Assisted	0	951	947	0		
Total Cost	\$0	\$478,000	\$469,000	\$0		

^{*} In quarter 3, 2025, all funds for the Duke Energy Utility Credit assistance had been exhausted.



Hamilton County ESP

Quarter 3, 2025 (July - September 2025)

FINANCIALS: Based on Actual Revenue & Expenses as of September 30th, 2025

_	Annual Projected	Annual Budget	Budget Variance	% Budget Variance
Revenue				
Tax Levy Appropriations	\$28,711,683	\$28,711,683	\$0	0.0%
Federal & State Funding	***		***	
Title III B - Supportive Services	\$59,013	\$0	\$59,013	0.0%
Title III C2 - Home Delivered Meals	38,104	201,826	(163,722)	-81.1%
Title III E - Caregiver Support	150,226	148,810	1,416	1.0%
Alzheimer's	19,582	15,591	3,991	25.6%
Nutrition Services Incentive Program	0	253,521	(253,521)	-100.0%
Senior Community Services	45,702	146,540	(100,838)	-68.8%
Other Federal (ARPA HC Utilities)	519,863	0	519,863	0.0%
Client Contributions				
Client Donations	1,390	3,649	(2,259)	-61.9%
Co-Pays Received	367,047	360,462	6,586	1.8%
Total Revenue	\$29,912,610	\$29,842,082	\$70,528	0.2%
Expenses				
Operating Expenses				
Administrative	\$1,825,652	\$1,818,296	(\$7,356)	-0.4%
Intake & Assessment	327,383	208,960	(118,423)	-56.7%
FTH Case Management	1,419,248	1,446,187	26,939	1.9%
Case Management	4,294,318	4,140,234	(154,084)	-3.7%
Total Operating Expenses	\$7,866,601	\$7,613,677	(\$252,924)	-3.3%
Purchased Services				
Home Care Assistance	\$7,589,688	\$7,198,839	(\$390,850)	-5.4%
Respite Services	49,861	50,000	139	0.3%
Consumer Directed Care	2,258,702	2,637,953	379,250	14.4%
Laundry Service	226,311	234,367	8,056	3.4%
Independent Living	231,909	260,928	29,020	11.1%
Minor Home Modifications	279,447	454,228	174,781	38.5%
Pest Control	13,970	38,753	24,783	64.0%
Major House Cleaning	16,447	70,911	54,464	76.8%
Home Medical Equipment	242,373	267,233	24,861	9.3%
Emergency Response Systems	456,383	450,985	(5,399)	-1.2%
Home Delivered Meals	6,244,043	6,620,197	376,154	5.7%
Adult Day Service	366,866	502,302	135,435	27.0%
Behavioral Health Services	0	0	0	0.0%
Adult Day Transportation	90,069	125,349	35,280	28.1%
Medical Transportation	1,106,032	1,333,517	227,486	17.1%
Non-Medical Transportation	332,586	408,384	75,798	18.6%
ARPA Hamilton County Utility Program	519,863	0	(519,863)	100.0%
Transportation Coordination	274,459	274,459	(317,803)	0.0%
Steps to Stability (Utilities Home Mod Progra		1,000,000	(447,000)	-44.7%
Senior Homeless Medical	300,000	250,000	(50,000)	-20.0%
Guardian Gap Program	0	50,000	50,000	100.0%
Gross Purchased Services	\$22,046,010	\$22,228,405	\$182,395	0.8%
Gross Program Expenses	\$29,912,610	\$29,842,082	(\$70,528)	-0.2%
Client Census	4,225 *	4,479	254	5.7%
Cost of Services per Client	381.21	394.99	13.78	3.5%



Hamilton County ESP Quarter 3, 2025 (July - September 2025) REPORT NOTES

1. Census Trends

- A. <u>Quarter-End Census by Program</u> is a client count based on a one-day snapshot of clients with a status of 'Enrolled' or 'Suspended' on the last day of the quarter. It is used as an approximation of how many clients are being served on any given day.
 - The Service Trends section shows the client count based on billing data. This shows the number of clients whom services were delivered and invoiced. Given these differences, the quarter-end census and the client count for all services will not match.
- B. <u>New Enrollments</u> are calculated by taking the total number of clients who have an enrollment date during the quarter and an approved care plan.
- C. Disenrollment Outcomes
 - 1. <u>All Other Reasons Not Listed</u> includes: Dissatisfied with Service/Program, Refused Cost, Share/Verification, Health/Safety, and Unable to Meet Client Need.
 - 2. <u>Client Non-Compliant</u> includes: Declined Call/Visit, Delinquent Balance, Refused, Transfer to Passport/Other Program and Unable to Contact.
 - 3. Adding the difference between *New Enrollments* and *Disenrollments* in a given quarter to the previous *Quarter-end Census* may result in a discrepency due to the timing of census reporting and back dating client enrollments and disenrollments.

2. Service Trends

- A. <u>Average Monthly Cost per Client</u> is based on the average monthly cost of Intake and Assessment, Administration, Care Management and Provider Services divided by the quarter-end census.
- B. <u>Clients Served by Service Group</u> is based on billing data. These numbers represent the unduplicated client counts within each service group and overall. The All Services client count will not equal the sum of the service group subtotals because many clients receive more than one service.
- C. Home Care includes homemaking, personal care, companion, and respite services.
- D. <u>Other Services</u> includes Environmental Services, Adult Day Transportation, Independent Living Assistance and Caregiver-Respite.
- E. <u>Dollars Paid by Service Group</u> represents the total from the financial system. Clients Served and Units Billed represent when service was provided, dollars paid represents when services were paid.

3. FTH Census Trends

- A. <u>Clients Enrolled in ESP</u> is calculated by taking the clients who disenrolled from Fast Track Home within the quarter then determining the clients who have an active registration with the traditional ESP.
- B. <u>Community Enrollment</u> may include emergency referrals to ESP FastTrack service such as: Community Paramedicine, APS referral or other agency referral for FTH specific services.

4. FTH Service Trends

A. Other Services includes Pest Control.

5. Unit of Measure Descriptions by Service

- A. Adult Day Number of Days
- B. Consumer Directed Care Number of Hours
- C. Electronic Monitoring Number of Months
- D. Home Care Number of Hours
- E. Home Delivered Meals Number of Meals
- F. Medical Transportation Number of Trips
- **6. N/A**: This is displayed on a case-by-case basis, but is most frequently related to a rate or unit change. The metric should display data in subsequent quarters after the change has taken effect.

7. Benefit Cost Savings:

OTC Medicare cards help cover the cost of over-the-counter drugs for seniors enrolled in certain Medicare Advantage plans. Not every Medicare Advantage plan offers this benefit, and limitations vary between the plans that do.

Hamilton County Program Update Report

December 2025

Adult Day Services (ADS)

No new updates

Electronic Monitoring Systems (EMS)

On August 20th, Modivcare (parent company of Guardian Medical Monitoring) filed for voluntary, court-supervised restructuring which provides the opportunity to reduce debt, improve stability and to continue delivering consistent, uninterrupted care to all service lines including ESP. There have been no issues with ESP clients receiving new equipment installations, repairs, or more importantly assistance with medical/non-emergency responses from the call center.

Guardian Medical Monitoring sponsored equipment training on November 3rd and 4th with 79 staff across the four counties in attendance. Guardian allowed staff to test equipment, presented the differences between the in-home and mobile devices and gave suggestions on how clients can better utilize the medication dispenser. Staff satisfaction with the event was high as reflected by survey question below:

3. Overall, how satisfied are you with the event?



Environmental Services

The precertification review for pest control and chore services continues with Go2-Pros Pest Control. The remaining portion of the review pertains to the employee background check and orienting field staff to ESP.

Independent Living Assistance (ILA)

No change since last report

Home Care Assistance (HCA)

No change since last report

home 52 Transportation

Business Relations Partners worked with home52 transportation providers to lower rates and meet other key program needs. The new rate structure was agreed upon and expanded from 10/1/25 through 9/30/26.

Home Delivered Meals (HDM)

No change since last report

Home Medical Equipment (HME)

As of October 8, 2025, the hold on referrals for Janz's Medical Supply was lifted, and they are now actively accepting referrals for Home Medical Equipment (HME).

Additionally, staff have been retrained on CareDirector to ensure accuracy and efficiency in processes. Janz's Medical Supply has also added new billing staff, who have received comprehensive training on billing procedures within CareDirector.

Minor Home Modifications and Repairs (MHM)

No change since last report

Senior Farmers Market Nutrition Program

The 2025 Senior Farmers' Market Nutrition Program (SFMNP) concluded on November 30th. Hamilton County was issued over \$93,000 in benefits for the year. However, redemption rates were significantly lower than expected, with only \$38,280 in benefits utilized. Strategy for improvement for next year has been discussed with Ohio Department of Aging.

Maximum Reimbursement Rates for Hamilton County effective 10/1/25 – 9/30/26

Service		ate	Unit of Measure	
Adult Day Service - Transportation	\$	27.79	One Way Trip	
Adult Day Service	\$	47.53	Per 1/2 Day	
Consumer Directed Care	\$	3.76	Per 15 Min	
Electronic Monitoring System (Med Dispenser)	\$	20.00	Per 1/2 Month	
Home Delivered Meals (Mechanically Altered)	\$	10.57	Per Meal	
Home Medical Equipment (Electric Hospital Bed)	\$	2,495.00	Per Unit	
Home Care Assistance	\$	6.87	Per 15 Min	
Independent Living Assistance	\$	28.63	Per 15 Min	

2025 Provider Monitoring Schedule

HAMILTON COUNTY ESP PROVIDER MONITORING SCHEDULE

(Please find below the list of Hamilton County Providers of ESP Services and the tentative dates for annual review for 2025.)

tentative dates for annual review for 2025.)			
Hamilton County ESP Providers	Review Type	Review Tentative Date	
360 Total Care	Annual	May-25	
A Best Home Care	Annual	October-25	
A Miracle Home Care	Annual	August-25	
Active Day Cincinnati	Annual	December-25	
Always There Healthcare	Annual	May-25	
Amaramedical Health Care Services	Annual	January-25	
American Ramp Systems	Biennial	November-25	
Arrow Heating Cooling and Home Maintenance, LLC	Annual	November-25	
Bayley Adult Day	Annual	August-25	
Bernens Medical Pharmacy	Biennial	December-25	
Bethesda Medical Transportation	Annual	August-25	
Cincinnati Medical Transport	Biennial	November-25	
Comfort and Care Home Health Agency	Annual	September-25	
Custom Home Elevator	Biennial	August-25	
Day Share, Senior Services	Annual	December-25	
Deupree Community MOW	Annual	June-25	
Eastern Personnel Services	Annual	October-25	
Elite Xpress Transportation LLC	Biennial	December-25	
Guardian Medical Monitoring	Biennial	November-25	
Help at Home (Prime Home Care)	Annual	January-25	
Hillebrand Home Health	Annual	August-25	
Home Care by Blackstone - Assisted Care by Blackstone	Annual	February-25	
Home First Non-Medical	Biennial	December-25	

I Care Transportation LLC	Annual	August-25
Interim HomeStyles of Greater Cincinnati	Annual	September-25
Janz Medical Supply (fka Mullaney's)	Annual	June-25
Jewish Family Service of the Cincinnati Area	Annual	March-25
Kemper Shuttle (Universal Work & Power)	Biennial	January-25
LCD Home Health Agency	Annual	July-25
Lincoln Heights Outreach	Annual	August-25
Mayerson Jewish Community Center	Annual	April-25
MedAdapt Ltd.	Biennial	May-25
Milt's Termite & Pest Control	Biennial	July-25
Northwest Adult Day Service	Annual	October-25
Nova Home Care Company	Annual	October-25
Ny's Transportation	Biennial	January-25
Otterbein Lebanon Adult Day Service	Annual	June-25
Partners In Prime	Annual	June-25
Premier Transportation	Annual	April-25
PWC People Working Cooperatively, Inc.		May-25
Quality Care Anr		September-25
Queen City Medical Transport	Biennial	May-25
Right at Home	Annual	June-25
Senior Helpers of Southern Ohio (SH of Southern Ohio)	Annual	August-25
Shaddai Transportation	Annual	July-25
Superior Home Care	Annual	May-25
T and R Transportation	Annual	May-25
Timmons Tender Care	Annual	January- 25
Up and Walk Transportation	Annual	June-25
Wesley/Meals on Wheels of Southwest OH & Northern KY	Annual	March-25
Western Hills Home Care	Annual	June-25

Proposed 2026 Draft Request for Proposals (RFP) Schedule

COA potentially may issue the following RFPs during 2026:

- Home Care Assistance
- home52 Transportation Service

Council on Aging of Southwestern Ohio

HAMILTON COUNTY ELDERLY SERVICES PROGRAM BY LAWS

ARTICLE I - NAME

The name of the organization shall be the Hamilton County Elderly Services Program (ESP) Advisory Council of the Council on Aging of Southwestern Ohio (COA).

ARTICLE II - PURPOSE

Section 1 - The Elderly Services ProgramESP Advisory Council (ESPAC) shall provide a means by which the views of the consumers of elderly-services, the general public, individuals involved in the field of aging, and community leaders synthesize recommendations to the Council on Aging (COA) Board of Trustees. The ESPAC shall oversee the operation of the Elderly Services ProgramESP, address such issues related to the provision of elderly-services to older adults in Hamilton County as may be presented by the Board of County Commissioners (BOCC) and/or the COA, and shall resolve any open disputes between the COA and an Elderly Services Program client. The ESPAC shall operate as a public body in compliance with the Public Records Act, RC§149.43, and the Open Meetings Act, §121.22.

ARTICLE III - GOALS AND OBJECTIVES

Section 1 - The goals and objectives of the ESP Advisory Council are:

- a) To establish a consortium of representatives of consumers of services, knowledgeable persons in the field of aging, and other community representatives.
- b) To maintain an active working arrangement with area local planning agencies related to services to older people and to approve policy as it relates to serving the ESP client.
- c) To maintain an appropriate relationship with local government, businesses, industries, and care providers for the purpose of service coordination and planning for local funding.
- d) To assist in the assessment of service needs and the development of program plans.
- e) To assist in evaluating the impact of the ESP.

f) To maintain an active advocacy role in support of the service needs and issues of older adults.

ARTICLE IV - STRUCTURE

Section 1 - Members

Members shall be business and community representatives in Hamilton County with a demonstrated interest in elderly services and ESPAC service. Members are appointed by the Board of County Commissioners, unless otherwise noted. The BOCC shall select such persons for appointment to the ESPAC from those recommended by the COA or such other persons the BOCC may identify.

Section 2 - Terms

Appointments shall be for a term of three years. The first two appointments shall be for a term of one year, the next two appointments shall be for a term of two years, and the remaining appointments shall be three year terms. Thereafter all appointments shall be three year terms. The ESPAC shall elect a Chair and Vice Chair, to act as presiding officers, from its membership for terms not to exceed two years. Any member of the ESPAC who demonstrates a pattern of non-attendance at regular meetings shall be considered for replacement by the BOCC.

Section 3 - Officers

- a) The ESP Advisory Council shall elect from its membership a Chair, Vice Chair, and a Secretary for a term of two (2) years at the final annual meeting in even-numbered years. Newly elected officers shall assume office at the close of this meeting.
- b) The Chair of the ESP Advisory Council and the Executive Director of COA, or their designee, shall prepare each meeting agenda, giving due consideration to matters proposed by ESP Advisory Council members or the general public.

Section 4 - Committees

- a) The Chair shall appoint a Nominating Committee, which will be responsible for submitting the names of potential candidates for the ESP Advisory Council's approval prior to submission to the Board of Trustees and the Commissioners for their approval.
- b) Elected officers; i.e., Chair, Vice Chair, Secretary and two (2) additional ESP Advisory Council members, designated by the Chair and approved by the ESP Advisory Council, shall constitute the

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Executive Committee of the ESP Advisory Council, for consideration and/or transaction of urgent or special business when, in the judgement of the Chair or the Vice Chair (in the absence of the Chair), it would be inconvenient or impossible to assemble a sufficient number of ESP Advisory Council members to constitute a quorum for a full ESP Advisory Council.

c) Other committees shall be appointed by the Chair as needed.

Section 5 - **Meetings**

- a) All meetings are open to the public.
- b) There shall be a minimum of four (4) meetings a year and others, as needed, determined by the Chair in consultation with the Executive Director.
- A quorum will consist of a majority of the current members of the ESP Advisory Council, not to include nonvoting members.
- d) Roberts Rules of Order shall govern all meetings.

ARTICLE V - AMENDMENTS

These Bylaws may be amended by a two-thirds (2/3) vote of the ESP Advisory Council at any regular meeting provided that any proposed amendment is submitted in writing to all members of the ESP Advisory Council at that meeting of the ESP Advisory Council, which immediately precedes the meeting at which the vote on the amendment is taken. The amended Bylaws must have final approval by a majority vote of the Board of Trustees and the Commissioners.

ARTICLE VI - FUNCTIONS

The functions of the ESP Advisory Council are subject to review by the Executive Director, the Board of Trustees, and the Commissioners. The organizational structure and the operation of the ESP Advisory Council shall be in keeping with all pertinent federal and state regulations for the implementation of which the Board of Trustees is responsible.

ARTICLE VII - CONFLICT OF INTEREST

Membership on the ESP Advisory Council shall not redound be to the advantage of members. In the consideration of any matter, the outcome of which may result in a personal gain for one

or more members, or the agencies or organizations they represent, those members shall declare the existence of a conflict of interest and shall abstain from voting to decide the issue.

Draft: April 23, 1993

Revised: May 30, 1995

November 3, 1998 March 6, 2003 June 22, 2023

September 25, 2025

New ESP Cost Share Process

Updates

- Implemented October 1, 2025 3 months earlier than anticipated
- Established new processes and tool for calculating cost share amount for any **NEW** ESP clients
- Developed and provided training to all ESP staff & partner county colleagues
- Developed & Updated Materials
 - Client Agreement
 - ESP Financial Disclosures
 - Cost Sharing Policy, Over Cost Request
 - Cost Sharing Fact Sheet
 - Talking Points for ESP Staff and Accounting Staff
- Transitioned ("grandfathered in") all **existing** ESP cost share clients with a pre-determined rate based upon payment and service history, reducing burden on staff and clients to complete a new tool.
 - 1207 total ESP clients transitioned
 - 447 Butler County
 - 359 Hamilton County
 - 330 Warren County
 - 71 Clinton County
 - Eliminated fees for existing clients owing \$5 or less reducing burden on clients as well as an administrative burden on staff.
 - Clients received a letter the first week of October describing the change and a point of contact to call for questions:
 - Established a call in-line specifically for addressing cost share questions and concerns. Since October 9, 2025 we have received 104 calls (besides one not tied to a county):
 - 44 Hamilton County; 30 Butler County; 26 Warren County; 3 Clinton County
 - 50% of calls were addressed by staff responding to the call, other calls were transferred to Accounting or to a Care Coordinator
- Early Findings
 - Streamlined processes and reduced administrative burden
 - Established consistency across county programs
 - Established an equitable process (created an opportunity when individuals are facing a hardship)
 - Increase in the number of clients wishing to be on auto-pay
- Challenges
 - Unexpected issues and delays with Care Director and developing work-arounds until issues can be resolved
 - Anticipating and having a fix for every scenario had several 'one-off' concerns which were quickly addressed

Next Steps

- o Continue to monitor any questions/concerns from clients, staff and partners
- o Continue with a reconciliation process with accounting
- o Monitor program revenue generation will provide a financial report in future
- o Modifications to Care Director in January 2026 to streamline reporting
- Evaluation Report to be completed after one year of implementation to be shared with the advisory boards.

Steps to Stability Program - Proposed Changes for 2026

Current Services	Current Amounts	Suggested Change
Senior Utility Credit	or Utility Credit \$250 if eligible for HEAP \$500 for non-HEAP eligible applicants	
Home Modifications	No budget cap – each request is evaluated individually. Examples of requests not eligible for consideration: Roof repair/replace Drive and walkway repairs/replace Concrete work repair/replace Major plumbing repair (water main repair, septic tanks, main stack repairs, etc.) Appliance repair/replace Yard work Exterior/interior painting	No change is requested.

Proposal to Add Additional Services in 2026

These additional services were identified through a LiveWell report, ADRC inquiries and suggestions from ESP program staff. They are listed in priority order.

Proposed	Discussion	Suggested Benefit Level
Service		
Transportation	This is an ongoing unmet need verified by both LiveWell and ADRC. In 2025, COA began addressing this unmet need through limited grant funding.	Bundle of trips to be authorized for a 3-month period. Hardship requests may receive another bundle of trips for 3 additional months.
	Note: Grant funded transportation may be available to address additional needs.	
Attendant	This is an unmet need identified by ADRC inquiries.	This service is authorized on a
Services for	Older adults often need to have someone with them	per occurrence cadence.
Medical and	when they attend medical appointments and	
Outpatient Procedures	outpatient procedures. Often the outpatient procedure requires the individual not be left alone for up to 24-hours after the procedure. COA would like to offer this service through contracted home care agencies.	Need to explore contracting considerations.
Assistance	This is an unmet need related to housing identified	One time authorization.
with Moving	by ADRC inquiries. Affordable housing is a concern	
Residences	for many older adults. One barrier for older adults to	

	obtain affordable housing is the inability to move	Need to explore contracting
	their belongings.	considerations.
Grocery	Food Insecurity was identified as an unmet need by	This service is authorized for 3
Shopping and	LiveWell. ADRC currently provides food pantry	occurrences in a 3-month
Delivery	resources to address this. The recommended	period.
Service	service would include education and technology	
	training for online grocery shopping and delivery. It	Need to explore contracting
	includes \$100 towards food purchases.	considerations.



LATEST COA PROJECTION: Nov 2025	0	0	0	0	0	· ·
	Year 1 2023 Actuals	Year 2 2024 Actual	Year 3 2025 Projected	Year 4 2026 Projected	Year 5 2027 Projected	5-Year Total
Revenue	2025 Actuais	2024 Actual	2025 Frojecteu	2020 Frojecteu	2027 Frojected	
Beginning Fund Balance	26,634,426	21,731,120	20,349,955	17,965,458	13,926,749	26,634,426
Levy Revenue (Cash Basis)	27,129,420	27,773,502	27,773,502	27,773,502	27,773,502	138,223,428
COA Levy Draw	30,461,910	28,018,931	28,711,683	30,512,211	33,402,575	151,107,310
Title III and State Funding (Accrual Basis)	2,094,161	2,335,372	312,628	984,127	1,338,773	7,065,060
Other Revenue	62,717	2,333,372	512,020	-	1,556,775	62,717
Client Donations (Accrual Basis)	3,263	3,512	1,390	2,945	3,221	14,332
Client Co-Payments (Accrual Basis)	472,867	441,982	367,047	422,382	439,114	2,143,393
Total Revenue to support ESP	33,094,917	30,799,797	29,392,748	31,921,666	35,183,684	160,392,812
Total Available Revenue (incl. previous year carryover)	56,396,854	52,285,488	48,804,522	47,148,415	43,481,359	174,143,356
COA Operational Expenses	20,250,001	22,200,100	10,00 1,022	17,110,110	10,101,005	1.1,110,000
Provider Services ESP (Accrual Basis)	23,617,511	22,330,080	18,681,402	20,602,643	23,080,323	108,311,959
Healthy Aging Grant	(610,914)	(1,881,828)		,,		(2,492,742)
Provider Services FTH (Accrual Basis)	838,829	728,559	823,286	856,735	900,282	4,147,691
Intake & Assessment (Accrual Basis)	56,049	121,258	327,383	587,169	604,105	1,695,964
Care Management (Accrual Basis)	4,887,480	4,876,509	4,294,318	4,719,477	5,282,899	24,060,683
FTH Care Management	1,119,042	1,412,674	1,419,248	1,476,061	1,580,592	7,007,617
On-Demand Transportation	167,043	220,316	274,459	282,693	291,174	1,235,685
Steps to Stability*	1,000,000	862,429	1,447,000	1,151,670	1,000,000	5,461,099
Senior Homeless Medical	-	250,000	300,000	250,000	250,000	1,050,000
Guardianship Gap Program	_	-	-	50,000	50,000	100,000
Program Management (Accrual Basis)	2,019,878	1,879,800	1,825,652	1,945,219	2,144,309	9,814,858
Total COA Operational Expenditures	33,094,917	30,799,797	29,392,748	31,921,666	35,183,684	160,392,812
Job and Family Services (Cash Basis)	400,000	400,000	400,000	400,000	400,000	2,000,000
Veteran's Services (Cash Basis)	184,726	163,451	250,000	250,000	250,000	1,098,177
Levy Administration (Cash Basis)	531,484	401,838	546,316	400,000	500,000	2,379,638
Patient navigation	59,682	-	-	-	-	59,682
Senior Homeless Medical	250,000	_	_	_	_	250,000
Care for Caregivers	269,360	170,447	250,000	250,000	250,000	1,189,807
Total Levy Expenditures	34,790,169	31,935,533	30,839,064	33,221,666	36,583,684	167,370,116
	2 1,1 2 4,2 42	,,		,,		,
Adjustment	(14,734.63)					
	(* 1,12 1102)					
Actual & Estimated Fund Balance	21,621,419	\$20,349,955	\$17,965,458	\$13,926,749	\$6,897,675	6,897,675
Tetturi & Estimated 1 and Banate	-	\$20,0 17,700	\$17,500,100	010,920,77	\$0,077,070	3,027,070
Year Ending Client Census (Includes FTH)	5,468	4,541	4,225	4,625	4,985	
Tent Ending Chefit Census (Includes F 111)	3,400	7,341	7,223	7,023	7,703	
Annual Clients Served	8,988	8,321	7,494	8,389	8,789	
Annual Chems Serveu	6,788	6,321	7,474	8,387	6,787	

Assumptions:

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Since managed enrollment has been lifted, census has increased and it is projected to grow on average 30 clients each month (based on averages prior to restricted enrollment). FTH census is projected to grow from the current 190 to reach on average 230 clients/month by May 2026. Levy revenue for 2025-2027 is projected at the level of 2024 actuals (provided by county auditor).

Title III funds blended into the program included additional ARPA funding in 2023 and 2024. Starting in 2025 the blending will be at pre-pandemic levels annually, estimated to be \$1,074,053. The 2025 funding is reduced to reflect some blending in Q4 2024 as well as reduced NSIP award. Annual non-COA expenditures have been extended through this cycle, using average values from current cycle, as well as projections from the 2024 auditor sheet.

Steps to Stability program replaces the Utilities and Home Modifications program. The estimated additional clients served through the expansion of the projection for the remainder of the cycle. 2025 total spending in this program is estimated to be \$1,447,000 Intake & Assessment expenses are based on budgeted salaries and increased assessment needs due to removal of enrolllment restrictions; Care Management expenses are projected based on a PMPM cost + EMR cost.

Provider Services are forecasted on a Cost per Client basis.

Home Delivered Meals - the increase in Cost per client reflect the weighted average yearly increase prices, as submitted in the most recent RFP bids; this calculated increase was applied in Q4, starting with 2024.

HCA rates are calculated based on cost per client, with consideration given to utilization of service (# clients using service) and intensity (# of units per client using service); Every October the estimated cost is increase based on a weighted average of the RFP bids for this service.

Consumer Directed Care has a projected CPC 5% increase yearly, applied in Q4.

Adult Day Services and Transportation are projected at pre-pandemic utilization levels, with cost adjusted to reflect the new RFP bids.

Transportation coordination is projected at \$226,926 in 2025; the remaining years are projected at estimated cost if no grants were available (to date, we have reduced this cost with ARPA, OKI and other grant funding).

EMRS RFP was successful in identifying a high quality provider that would save the levy ~\$350K, which allows us to increase the number of clients served over this cycle; New pricing took effect Oct 2024.

Senior Homeless Medical spending for 2025 was increased from \$250,000 to \$300,000.

We are projecting \$50,000/year starting in 2026 for the Guardianship program.

In 2023 and 2024, COA received the Healthy Aging grant; the amount allocated to Hamilton County of \$2,492,742. COA used this grant to reduce the Provider services cost to the county, and in effect lowered Admin cost base, which also reduced the Program Management cost to the county.

HAMILTON COUNTY ELDERLY SERVICES PROGRAM (ESP) ADVISORY COUNCIL

2026 MEETING SCHEDULE

4th Thursday in March, June, September, and December Unless otherwise noted with asterisk (*)

March 26, 2026	September 24, 2026
June 25, 2026	*December 3, 2026

Time & Location of meetings:

2:00 – 3:30 p.m.

COA Office – 4601 Malsbary Road, Blue Ash, OH 45242 COA Boardroom

*December meeting moved to 1st Thursday due to Christmas

Please contact Chris Adams via phone (513-446-0799) or email cadams@help4seniors.org if you are not able to attend a meeting.