AGENDA
WCESP Advisory Council Meeting

September 9, 2026 | 9:30 am – 11:00 am

406 Justice Drive, Lebanon OH 45036 – Room 350

https://zoom.us/j/92812567562?pwd=3u0KzhWwFj5vOkG9Rp596uWfjK4YKN.1

Meeting ID: 928 1256 7562 | Passcode: 687598

CALL TO ORDER	Dave Gully
APPROVAL OF MINUTES ❖ June 10, 2026 Minutes (Action Needed)	Dave Gully
QUARTERLY REPORTS ❖ Adult Protective Services ❖ Program Dashboard & Financial Report ❖ Program Update Report ○ Services with Capacity or Quality Problems ○ HUD Modification Grant	Kimberly Frick Kim Clark & Ronnie Spears Antoinette Moore Kim Clark
OLD BUSINESS ❖ ESP Advisory Council Hybrid Policy (Action Needed) ❖ CareDirector Update ❖ Levy Update	Ken Wilson Kim Clark Kim Clark
NEW BUSINESS ❖ Draft 2027 Budget (Action Needed)	Ronnie Spears
HEARING THE PUBLIC	Dave Gully
ADJOURNMENT	Dave Gully

NEXT MEETING: December 9, 2026

MINUTES
WCESP ADVISORY COUNCIL MEETING
WEDNESDAY, JUNE 10, 2026 @ 9:30 A.M.

ATTENDANCE

Members Present:	*COA Staff:*	*Guests:*
Paul Bernard Dave Gully Jerry Harrod Don Juszczyk Jeff Moore (virtual) Martin Russell	Suzanne Burke Nan Cahall Kim Clark Antoinette Moore Paula Smith Ronnie Spears Ken Wilson	Kim Frick Konnie Hansen Alena Speed Theresa Busher Kelly Draggoo Derrico Steels
Excused:	*Facilitator:*	*Scribe:*
Kendra Couch Matt Nolan	Dave Gully	Christina Adams
Absent:		
n/a		

CALL TO ORDER / INTRODUCTIONS

The June 10, 2026 meeting of the WCESP Advisory Council was called to order by Dave Gully at 9:31 a.m. and introductions were made.

APPROVAL OF MINUTES

Dave Gully asked for approval of the minutes from the March 11, 2026 meeting of the WCESP Advisory Council.

Motion: Martin Russell made a motion to approve the minutes as presented.
Second: Jerry Harrod seconded the motion.
Action: The March 11, 2026 minutes were unanimously approved as presented.

QUARTERLY REPORTS

Adult Protective Services

Kim Frick shared the Adult Protective Services (APS) report.

Mar: 80 new referrals, 25 of those were investigated. Information was sent to 10 referrals; 6 cases sent to an Ombudsman.

Apr : 55 new referrals, 17 of those were investigated. Information was sent to 14 referrals; 1 case was sent to an Ombudsman.

May: 75 new referrals, 18 of those were investigated. Information was sent to 21 referrals; 1 case sent to an Ombudsman.

APS continues to see an increase romance and cyber-related scams. Kim noted a growing homelessness issue. There are currently three clients facing eviction or homelessness with no available shelter placements due to a waiting list. Kim is going to connect with Talbert House for resources.

Program Dashboard & Financial Report (Jan-Mar 2026)

Ken reviewed the program dashboard (please see handout for full details). ESP ended Q1 with 1,978 enrolled individuals, a slight decline from the previous quarter due to a higher number of disenrollments. The Medicaid program section of the report now reflects the census of the new Next Gen MyCare health plans; Anthem, Buckeye, and CareSource along with Molina which was an existing plan. Aetna lost their contract and those clients were migrated to a new plan. The cost per client dropped to $418.40 per month, a positive outcome of intentional cost management. The number of clients receiving home care assistance has been increasing, which reflects the improved health of the home care provider network. At the end of the 1st quarter, only 4% of clients were not matched with a provider which is normal churn as new people come into the program. There were six individuals who received assistance to utilize their Medicare benefits, saving ESP $1500. We're taking a closer look at this program right now because there's some changes in the Medicare market and there are not as many benefits available as previous.

Ronnie reviewed the financial report (see handout for details). The program is projected to be under budget by 8.2% ($880,000) for 2026, driven by lower cost per client, reduced home care services costs, consumer-directed care, and home-delivered meals. Operational expenses are under budget by 4.4% ($129,000). We continue to look for savings in the cost per client in order to delay or avoid the need for a waiting list.

Five-Year Levy Projections

Ronnie shared the five-year levy projections (see handout for details). The current five-year cycle (2022-2026) is projected to end with a $2.9 million fund balance, within the 3–6 month target range. The 2027–2031 cycle planning assumes continued cost reductions and potentially controlled enrollment to maintain a 3-month fund balance at end of cycle.

Program Update Report (Jan-Mar 2026)

Antoinette presented the program update report (see handout for details). Adult Day Services is receiving increased communication and promotion to raise awareness among service providers. An RFP is active for home care assistance, with the contract period running from October 1, 2026 through September 30, 2026 with two additional one year renewable options. An RFP is also active for ESP transportation services with the same timeline. Three categories are included in the RFP evaluations: Financial Analysis and Stability, Organization and Capabilities Overview, and Pricing. HomeCare Mattress has undergone an ownership change, now operating as Momentum Mobility. A hold on new referrals was in place during the precertification review. The review was completed and the hold has been lifted. The Senior Farmers Market is active. Warren County received $4900, a decrease from 2025 due to ARPA funding ending. There are 98 recipients enrolled and $100.89 has been redeemed to date. Recipients will receive a phone call, reminding them to spend their benefits.

Regarding the governor's fraud initiative, a press conference in May announced a review of 33 providers statewide, with a 6-month moratorium on new applicants for those providers. Council on Aging identified two Warren County providers — Comfort and Care and Quality Care — under the same owner and is conducting a compliance review in alignment with directives from the Ohio Department of Medicaid and Ohio Department of Aging. Ronnie and Ken discussed a review to terminate the ESP agreements and transition the clients to new providers to protect the integrity of the program. A decision about this is forthcoming.

OLD BUSINESS

Levy Update

Nan presented an update on the levy renewal campaign. In the 2021 election, voter turnout was 25% with a 78% passage rate which was a record for Council on Aging. The upcoming election is expected to see 60–65% voter turnout, translating to approximately 117,000 voters. Priority jurisdictions include Mason, Deerfield Township, Springboro, Lebanon, and Hamilton Township, which collectively accounted for more than 78% of support in 2021. Smaller jurisdictions showed lower support (~68%) but still above the winning threshold. The campaign strategy includes formal presentations to community and public official meetings using the annual report, attendance at community events, and outreach through Council on Aging's existing programs. Nan requested volunteers from the advisory council to represent Warren County at local jurisdiction meetings. The property tax ballot initiative (no-tax group) did not gather enough signatures and will not appear on the 2026 ballot, though a 2027 attempt is anticipated.

NEW BUSINESS

Service Specification/Conditions of Participation Changes

Antoinette reviewed the changes to the service specifications and conditions of participation related to the active RFP for Home Care Assistance (HCA) and Transportation. Key changes to the existing HCA service: Fast Track Home (FTH) identified as a separate program from ESP with a separate rate, addition of single provider senior buildings, an average rate for HCA provided in the RFP; updated language in the RFP to include a provider must have two years of providing home health services and a minimum of five clients for at least 90 days in the go-no go section; addition of a new rounding principle.

Dave Gully requested a motion to approve the service specification/conditions of participation changes.

Motion: Martin Russell made a motion to approve the service specification/conditions of participation changes.
Second: Dr. Juszczyk seconded the motion.
Action: It was unanimously agreed to approve the service specification/conditions of participation changes.

Warren County ESP Annual Report

Paula shared the Warren County ESP annual report (see handout for details). The report highlights that over 2,700 people were served in Warren County, includes success stories (notably centenarians, including a 106-year-old client who remained at home until her passing), and provides a transparent breakdown of services, costs, and revenue. The report includes a comparison of ESP program costs versus nursing home costs, demonstrating significant savings. This report also serves as a key educational and campaign tool for the levy renewal. Extra copies of the annual report, ESP brochures, and Council on Aging's annual report were made available to council members for community distribution. A suggestion was made to create a short accompanying article with a link to the ESP annual report PDF to distribute through city, township, and commissioner newsletters to maximize reach ahead of the levy campaign.

Action: Paula to write a short article to include with the PDF link to the annual report.

CareDirector Upgrade

Ken provided an informational update on the Care Director platform, built on Microsoft Dynamics, which is used to manage ESP program operations, provider payments, and data reporting. Microsoft will end support for this platform in January 2029. Council on Aging has engaged a consulting firm to assess program needs, workflows, and available options for a replacement system. This transition is viewed as an opportunity to modernize technology, improve efficiencies, and potentially reduce costs. No action was required at this meeting; further updates will follow as the evaluation progresses.

ESP Advisory Council Hybrid Policy

Ken introduced a proposed hybrid meeting policy in response to a recent Ohio law change permitting remote participation in public body meetings. The policy is being drafted with legal counsel to ensure compliance with state requirements. Key procedural changes would include roll call voting during hybrid meetings. The policy is intended primarily as an emergency option (e.g., illness, inclement weather) to avoid meeting cancellations when quorum is at risk. The draft policy is expected to be presented for adoption at the next meeting.

Action: Ken to continue to work with legal counsel to draft hybrid policy to be approved by the Advisory Council at the September meeting.

HEARING FROM THE PUBLIC

Theresa Busher (theresa.busher@ssa.gov) and Kelly Draggoo (kelly.dragoo@ssa.gov) provided information regarding individuals 65 and older who are very low income who receive supplemental security income (SSI) and do not qualify for Medicare. The State of Ohio wants to move these individuals to Medicare and buy their premiums. COA is aware of this change and will assist impacted clients with questions or identifying the appropriate contacts/resources needed.

ADJOURNMENT

With no further business, Dave Gully adjourned the meeting at 10:45 a.m.

NEXT MEETING

September 9, 2026

09/09/2026

Adult Protective Services Report – Kim Frick

June:

NEW REFERRALS: 85

NEW REFERRALS INVESTIGATED: 26

Info-23, Screenout-34, Ombudsman-2

July:

NEW REFERRALS: 88

NEW REFERRALS INVESTIGATED: 24

Info-9 , Screenout-54, Ombudsman-1

August:

NEW REFERRALS: 70

NEW REFERRALS INVESTIGATED: 27

Info-14 , Screenout-25, Ombudsman-4

Council on Aging

Warren County ESP
Program and Financial Report
Quarter 2, 2026 (April - June 2026)

Warren County ESP
Quarter 2, 2026 (April - June 2026)
EXECUTIVE SUMMARY

Highlighted Findings

1. Census Trends

A. Compared to last year (Quarter 2, 2025), census increased by 39 clients (from 1,944 to 1,983) or 2.01%.

B. Compared to last Quarter (Quarter 1, 2026), census increased by 5 clients (from 1,978 to 1,983) or 0.25%.

2. Fast Track Home Census Trends

A. Average Length of Stay decreased by 6 days when compared to Quarter 1, 2026 (from 56 to 50).

B. New Enrollments increased by 3 from Quarter 1, 2026 to Quarter 2, 2026 (from 40 to 43).

C. Total clients who transferred to ESP from FTH decreased by 1 client in Quarter 2, 2026 (from 18 to 17).

3. Financials

A. Total Revenue: The amount projected to be drawn down from the levy is $9.7 million through the second quarter, as compared to the budgeted amount of $10.7 million. The variance is under budget by $1,078,795 or 10%

B. Total Expenses: The expenses projected as the second quarter are $10.3 million as compared to $11.3 million in the budget. The variance is under budget by $1,028,169 or 9.1%.

C. Purchase Services: The projected purchased services expenses are under by $936,477 or 11.2% as compared to budget.

Warren County ESP

Quarter 2, 2026 (April - June 2026)

TRADITIONAL ESP CENSUS TRENDS

Quarter-End Census by Program

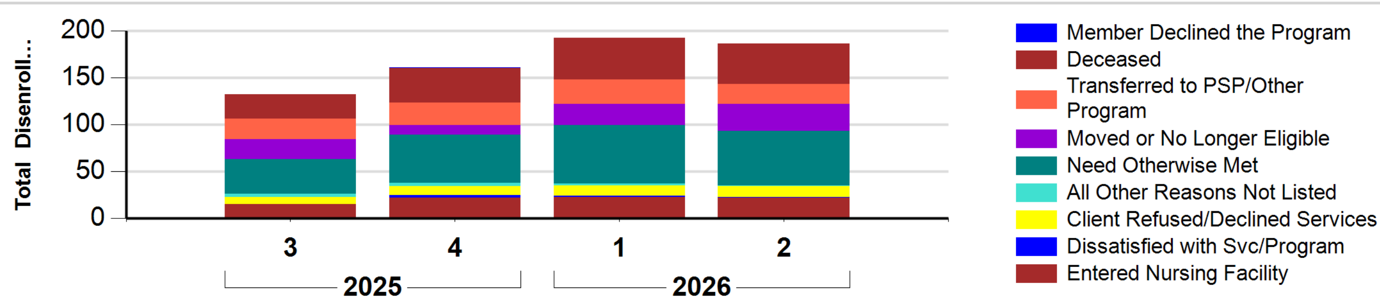
Year	2025		2026	
Quarter	**3**	**4**	**1**	**2**
ESP	**1,981**	**1,999**	**1,978**	**1,983**
FTH	**21**	**21**	**23**	**27**
Medicaid Programs	**480**	**502**	**512**	**515**
Passport	80	83	71	78
Assisted Living	56	77	38	45
Molina	137	151	192	176
Anthem			117	135
Buckeye			3	3
CareSource			91	78
Aetna	207	191	0	0

Quarter-End Census, New Enrollments, and Disenrollments

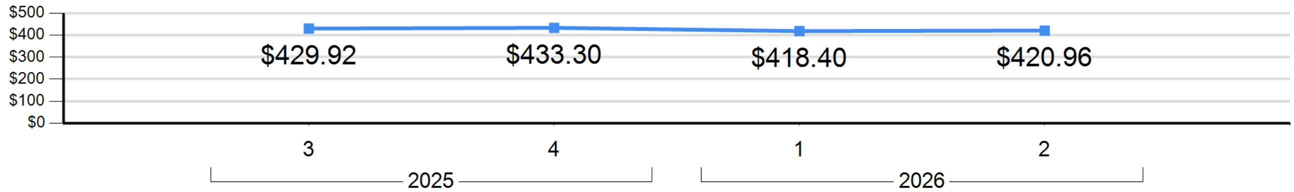
Year	2025		2026	
Quarter	**3**	**4**	**1**	**2**
Quarter-End Census	1,981	1,999	1,978	1,983
New Enrollments	167	181	170	195
Disenrollments	132	161	192	186

Disenrollment Outcomes

Year	2025		2026	
Quarter	**3**	**4**	**1**	**2**
Client Refused/Declined Services	8	10	11	11
Deceased	26	37	44	43
Dissatisfied with Svc/Program	0	3	1	1
Entered Nursing Facility	15	22	23	22
Moved or No Longer Eligible	21	10	23	29
Need Otherwise Met	37	51	62	58
Transferred to PSP/Other Program	22	24	26	21
All Other Reasons Not Listed	3	4	2	1
Total	**132**	**161**	**192**	**186**



Average Monthly Cost per Client



Distinct Clients Served by Service Group[1]

Year	2025		2026	
Quarter	3	4	1	2
Adult Day Service	19	17	17	21
Consumer Directed Care	85	79	71	69
Electronic Monitoring Systems	1,041	1,047	1,086	1,092
Home Care Assistance	768	793	802	813
Home Delivered Meals	1,059	1,053	1,069	1,075
Home Medical Equipment	39	30	22	27
Home Modification	41	35	47	19
Laundry Service	100	103	88	94
Other Services	32	35	40	43
Transportation	188	178	189	186
All Services (Unduplicated)	**2,114**	**2,161**	**2,170**	**2,171**

Units Billed by Service Group *Please see the notes page for unit of measure descriptions by service.*

Year	2025		2026	
Quarter	3	4	1	2
Adult Day Service	398	287	302	277
Consumer Directed Care	7,662	6,537	6,146	5,119
Electronic Monitoring Systems	3,018	3,006	3,074	3,120
Home Care Assistance	20,239	20,538	19,978	19,815
Home Delivered Meals	67,978	70,590	65,828	67,740
Home Medical Equipment	55	43	26	37
Home Modification	44	37	50	19
Laundry Service	945	873	813	902
Other Services	70	128	151	188
Transportation	1,808	1,583	1,604	1,778

Dollars Paid by Service Group (Purchased Services)

Year	2025		2026	
Quarter	3	4	1	2
Adult Day Service	$33,895	$24,853	$25,399	$23,794
Consumer Directed Care	$148,509	$139,347	$110,189	$100,971
Electronic Monitoring	$61,198	$61,792	$64,135	$65,707
Home Care Assistance	$596,546	$624,586	$607,311	$602,597
Home Delivered Meals	$788,502	$844,313	$785,580	$807,622
Home Medical Equipment	$11,730	$11,186	$5,852	$9,468
Home Modification	$68,203	$55,870	$55,421	$12,170
Laundry Service	$39,358	$34,288	$32,905	$36,424
Other Services	$15,605	$15,188	$18,232	$19,407
Transportation	$152,076	$131,670	$130,292	$142,263
All Services	**$1,915,620**	**$1,943,092**	**$1,835,316**	**$1,820,423**

Respite Services are included in Other Services. No cost of service was reported for Q2 2026. Q1 2026 had two clients received 8 nights overnight service total $3,365. Q4 2025 cost for service $585. For Q3 five clients received service at a cost of $10,941.

Warren County ESP FTH
Quarter 2, 2026 (April - June 2026)
FAST TRACK HOME CENSUS TRENDS

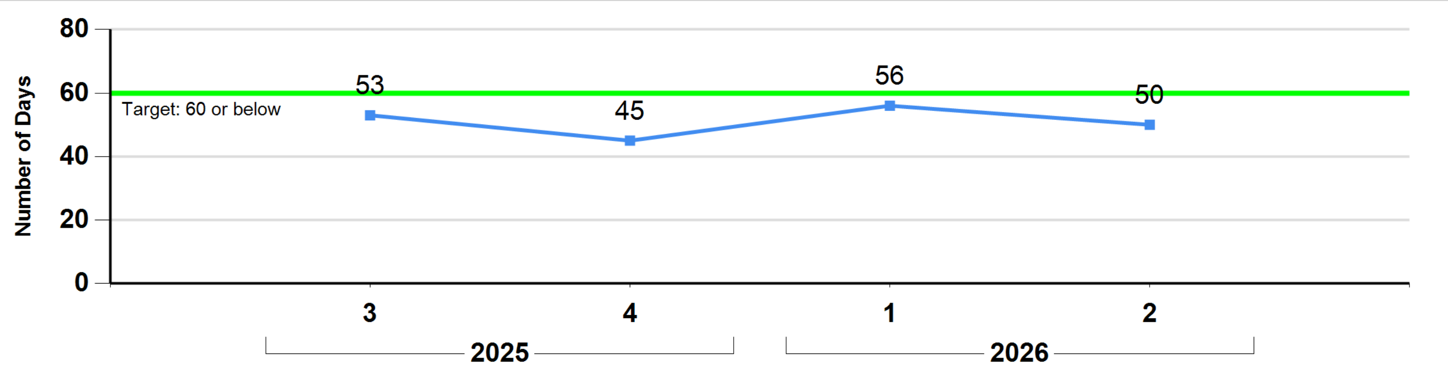
Total Clients Served, New Enrollments, Disenrollments

	2025		2026	
	Quarter 3	Quarter 4	Quarter 1	Quarter 2
New Enrollments	33	34	40	43
Disenrollments	40	34	38	39
Clients Transferred to ESP	21	16	18	17
	52.50%	47.06%	47.37%	43.59%

Enrollment by Setting

	2025		2026	
Enrollment Setting	**Quarter 3**	**Quarter 4**	**Quarter 1**	**Quarter 2**
Skilled Nursing Facility Enrollment	11	11	18	18
Hospital Enrollment	15	14	14	18
Community Enrollment	4	7	4	4
Spousal Meals	3	0	3	3
Not Captured	0	2	1	0
Total	**33**	**34**	**40**	**43**

Average Length of Stay



COA
Council on Aging

Warren County ESP FTH

Quarter 2, 2026 (April - June 2026)

FAST TRACK HOME SERVICE TRENDS

Distinct Clients Served by Service Group

Year	2025		2026	
Quarter	3	4	1	2
Electronic Monitoring Systems	16	11	15	20
Home Care Assistance	22	20	22	24
Home Delivered Meals	35	21	26	35
Home Medical Equipment	7	8	7	10
Home Modification	5	2	3	4
Laundry Service	0	0	2	3
Transportation	4	4	4	2
All Services (Unduplicated)	**53**	**44**	**40**	**51**

Units Billed by Service Group *Reference: Please see page 9 for unit of measure descriptions by service.*

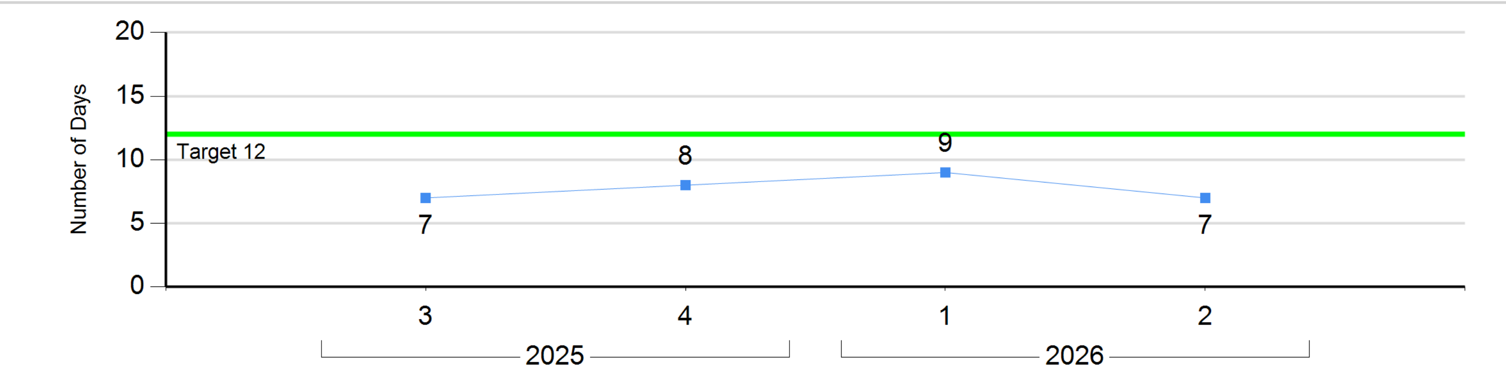
Year	2025		2026	
Quarter	3	4	1	2
Electronic Monitoring Systems	24	13	19	28
Home Care Assistance	195	204	184	181
Home Delivered Meals	956	625	777	774
Home Medical Equipment	11	11	15	13
Home Modification	5	2	3	4
Laundry Service	0	0	5	18
Transportation	85	19	11	14

Dollars Paid by Service Group (Purchased Services)

Year	2025		2026	
Quarter	3	4	1	2
Electronic Monitoring Systems	$528	$259	$369	$576
Home Care Assistance	$5,716	$6,183	$5,596	$5,515
Home Delivered Meals	$10,965	$7,444	$8,952	$8,946
Home Medical Equipment	$607	$980	$2,497	$2,149
Home Modification	$5,534	$1,345	$2,105	$2,420
Laundry Service	$0	$0	$239	$965
Transportation	$3,884	$1,036	$553	$726
All Services	**$27,234**	**$17,247**	**$20,311**	**$21,298**

Warren County ESP
Quarter 2, 2026 (April - June 2026)
Traditional ESP PERFORMANCE TRENDS

Average Number of Days from Intake Call to the Enrollment Assessment[1]



Home Care Provider Network Referrals and Capacity

Year	Quarter	#Clients in Need of HCA & CDC or AddnAide	#Clients Not Matched with a Provider	% of Clients Not Matched with a Provider	% of Clts Receiving Traditional HCA	% of Clts Receiving CDC or AddnAide
2025	3	1,124	77	7%	79%	14%
2025	4	1,016	68	7%	82%	11%
2026	1	1,050	45	4%	86%	10%
2026	2	1,085	44	4%	87%	9%

Home Delivered Meals - Client Satisfaction Survey Results

Year	2025		2026	
Quarter	3	4	1	2
Overall Satisfaction	99.19%	99.52%	99.55%	99.52%
Good Choice of Meals Available	97.72%	99.31%	99.64%	98.31%
Distinct Clients Surveyed	344	285	272	297

Medical Transportation - Client Satisfaction Survey Results

Year	2025		2026	
Quarter	3	4	1	2
Overall Satisfaction	97.26%	97.17%	98.04%	99.47%
Service Returns Client Home Promptly	96.43%	96.47%	97.83%	97.37%
Distinct Clients Surveyed	144	120	128	73

Home Care Assistance - Client Satisfaction Survey Results

Year	2025		2026	
Quarter	3	4	1	2
Overall Satisfaction	97.60%	96.94%	98.16%	96.73%
Aide is Dependable	97.17%	95.17%	97.30%	95.47%
Distinct Clients Surveyed	283	295	334	332

1

Referrals				
Year	2025	2025	2026	2026
Quarter	Q3	Q4	Q1	Q2
Number of Members Assisted	3	0	6	5
Over the Counter (OTC)	2	0	5	5

Number of Qualified Customers to Receive Service through Insurance				
Year	2025	2025	2026	2026
Quarter	Q3	Q4	Q1	Q2
Emergency Response Service	0	0	0	0
Medical Transportation (Estimated Average)	2	0	5	5

Total Cost Savings by Quarter				
Quarter _ Year	Q3_2025	Q4_2025	Q1_2026	Q2_2026
Total Cost Savings(as of qtr. end date)	$600	$0	$1,500	$1,500

Total Annual Cost Savings	2025	2026
	$5,700	**$3,000**

Warren County ESP
Quarter 2, 2026 (April - June 2026)
FINANCIALS: Based on Actual and Projected Revenue and Expenses as of June 30, 2026

	Annual Projected	Annual Budget	Budget Variance	Percent Budget Variance
Revenue				
Tax Levy Appropriations	$9,665,942	$10,744,737	($1,078,795)	-10.0%
Federal Funding				
Title III C2 - Home Delivered Meals	154,448	97,572	56,876	58.3%
Title III E - Caregiver Support	70,323	56,258	14,065	25.0%
Title III B - I&R	12,573	12,574	(1)	0.0%
Nutrition Services Incentive Program (NSIP)	85,353	85,353	0	0.0%
Other Federal (ARPA)	0	0	0	0.0%
State Funding				
Alzheimer's	16,946	13,557	3,389	25.0%
Senior Community Services	41,464	35,359	6,105	17.3%
Interest				
Earned	19,155	15,062	4,093	27.2%
Client Contributions				
Client Donations	20,405	26,438	(6,033)	-22.8%
Client Cost-share	181,183	209,052	(27,869)	-13.3%
Total Revenue	**$10,267,794**	**$11,295,963**	**($1,028,169)**	**-9.1%**
Expenses				
Operational Expenses				
COA Administrative	$626,673	$689,425	$62,752	9.1%
Intake & Assessment	110,423	126,158	15,735	12.5%
Care Management	1,938,083	1,909,060	(29,023)	-1.5%
Fast Track Case Mgmt	143,839	186,068	42,229	22.7%
Total Operational Expenses	**$2,819,018**	**$2,910,711**	**$91,692**	**3.2%**
Purchased Services				
Home Care Services	$2,422,462	$2,570,754	$148,292	5.8%
Respite Services	7,524	12,000	4,476	37.3%
Consumer Directed Care	431,024	639,984	208,960	32.7%
Laundry Service	145,904	163,754	17,850	10.9%
Independent Living	62,035	35,734	(26,301)	-73.6%
Electronic Monitoring	266,822	246,918	(19,904)	-8.1%
Minor Home Modifications	130,387	232,951	102,564	44.0%
Major Housecleaning	10,676	21,266	10,590	49.8%
Pest Control	2,275	19,630	17,355	88.4%
Home Medical Equipment	39,341	49,437	10,096	20.4%
Home Delivered Meals	3,270,863	3,644,084	373,221	10.2%
Adult Day Service	92,550	114,843	22,293	19.4%
Adult Day Transportation	0	1,511	1,511	100.0%
Medical Transportation	566,912	632,385	65,473	10.4%
Gross Purchased Services	**$7,448,776**	**$8,385,252**	**$936,477**	**11.2%**
Gross Program Expenses	**$10,267,794**	**$11,295,963**	**$1,028,169**	**9.1%**
Client Census *	**2,038**	**2,006**	**(32)**	**-1.6%**
Cost of Services per Client	**$306.65**	**$342.55**	**35.90**	**10.5%**

* Projected year end census

Warren County ESP
Quarter 2, 2026 (April - June 2026)
REPORT NOTES

1. Census Trends

A. Quarter-End Census by Program is a client count based on a one-day snapshot of clients with a status of 'Enrolled' or 'Suspended' on the last day of the quarter. It is used as an approximation of how many clients are being served on any given day.

1. The Service Trends section shows the client count based on billing data. This shows the number of clients whom services were delivered and invoiced. Given these differences, the quarter-end census and the client count for all services will not match.

B. New Enrollments are calculated by taking the total number of clients who have an enrollment date during the quarter and an approved care plan.

C. Disenrollment Outcomes

1. All Other Reasons Not Listed includes: Dissatisfied with Service/Program, Refused Cost, Share/Verification, Health/Safety, and Unable to Meet Client Need.
2. Client Non-Compliant includes: Declined Call/Visit, Delinquent Balance, Refused, Transfer to Passport/Other Program and Unable to Contact.
3. Adding the difference between *New Enrollments* and *Disenrollments* in a given quarter to the previous *Quarter-end Census* may result in a discrepency due to the timing of census reporting and back dating client enrollments and disenrollments.

2. Service Trends

A. Average Monthly Cost per Client is based on the average monthly cost of Intake and Assessment, Administration, Care Management and Provider Services divided by the quarter-end census.

B. Clients Served by Service Group is based on billing data. These numbers represent the unduplicated client counts within each service group and overall. The All Services client count will not equal the sum of the service group subtotals because many clients receive more than one service.

C. Home Care includes homemaking, personal care, companion, and respite services.

D. Other Services includes Environmental Services, Independent Living Assistance, Adult Day Transportation and Caregiver Support Services-Respite Care.

E. Dollars Paid by Service Group represents the total from the financial system. Clients Served and Units Billed represent when service was provided, dollars paid represents when services were paid.

3. FTH Census Trends

A. Clients Enrolled in ESP is calculated by taking the clients who disenrolled from Fast Track Home within the quarter then determining the clients who have an active registration with the traditional ESP.

B. Community Enrollment may include emergency referrals to ESP FastTrack service such as: Community Paramedicine, APS referral or other agency referral for FTH specific services.

4. FTH Service Trends

A. Other Services includes Pest Control.

5. Unit of Measure Descriptions by Service

A. Adult Day - Number of Days
B. Consumer Directed Care - Number of Hours
C. Electronic Monitoring - Number of Months
D. Home Care - Number of Hours
E. Home Delivered Meals - Number of Meals
F. Medical Transportation - Number of Trips

6. N/A: This is displayed on a case-by-case basis, but is most frequently related to a rate or unit change. The metric should display data in subsequent quarters after the change has taken effect.

7. Benefit Cost Savings:
OTC Medicare cards help cover the cost of over-the-counter drugs for seniors enrolled in certain Medicare Advantage plans. Not every Medicare Advantage plan offers this benefit, and limitations vary between the plans that do.

Warren County Program Update Report
September 2026

Adult Day Services (ADS)

360 Total Care self-terminated their ESP ADS contract effective 6/15/26.

Emergency Monitoring Systems (EMS)

No changes since last report

Environmental (ENVIR)

No changes since last report

Home Care Assistance (HCA)

Quality Care's ESP contract has been terminated. This was due to a contract violation. All clients have been transitioned to other eligible providers.

Request for Proposal (RFP) awards have been sent regarding new HCA contracts which will be in effect 10/1/26. Please see the 2026 RFP Awarded Services grid below showing a breakdown of awarded businesses by service.

Home Delivered Meals (HDM)

No changes since the last report

Senior Farmers Market Nutrition Program (SFMNP)

Warren County was awarded $4,900 to provide $50 benefits to 98 recipients. As of August 24, 2026, recipients have redeemed $1,320.85 of the total funding, representing approximately 27% of the award. Outreach efforts to recipients who have not used any of their benefits include 2 emails, phone calls, mailed letters, and contact from a Care Manager for recipients who are Council on Aging clients. The emailed outreach also includes a survey designed to identify barriers that may be affecting benefit redemption. The program ends on November 30, 2026; however, most markets close in September.

Home Medical Equipment (HME)

Janz Medical Supply lowered its Home Medical Equipment rates to remain competitive. The proposed rates were approved, resulting in substantial county savings—for example, 60.3% on a rollator walker and 63.6% on a bariatric 3-in-1 commode. The new rates take effect October 1, 2026.

Janz Medical Supply has a new President. A meeting was held on August 14th to meet the new staff. The new staff members will receive training and education. We will also share best practices on delivering the best quality of service for the clients.

Independent Living Assistance (ILA)

No changes since last report

Minor Home Modifications (MHM)

No changes since last report

Transportation (Transp)

Request for Proposal (RFP) awards have been sent regarding new Transportation contracts which will be in effect 10/1/26. Please see the 2026 RFP Awarded Services grid below showing a breakdown of awarded businesses by service.

2026 Request for Proposals (RFP) Awarded Services in Warren County

Providers in **bold** must first successfully complete a pre-certification review and CareDirector training with our Business Relations team to ensure they can meet program requirements before being activated for service referrals.

ESP Home Care Assistance (HCA)

A Miracle Home Care Co.	ACK Home Care LLC dba Senior Helpers of Dayton	**Addus HealthCare, Inc. dba Arcadia Home Care & Staffing**	Always There Healthcare, LLC dba Always There Homecare
AnswerCare LLC dba Help at Home	Extended Family Home Health Services, LLC	First Community Health Services, LLC	Interim HomeStyles of Greater Cincinnati, Inc. dba Interim HealthCare
LCD Agency Services	LHC Group Inc. dba Assisted Care by Black Stone	**Liberty Home Care**	Nova Home Care Co.
Prime Home Care, LLC dba Help at Home	James Annalee, Inc. dba Right at Home	SH of Southern Ohio, LLC dba Senior Helpers of Greater Cincinnati	Superior Home Care, Inc.
Vigma Enterprises, LLC dba Soothing Heart's Home Health Care			

FastTrack Home (FTH) Home Care Assistance (HCA)

A Miracle Home Care Co.	**Addus HealthCare, Inc. dba Arcadia Home Care & Staffing**	Always There Healthcare, LLC dba Always There Homecare	First Community Health Services, LLC
Interim HomeStyles of Greater Cincinnati, Inc. dba Interim HealthCare	LCD Agency Services	LHC Group Inc. dba Assisted Care by Black Stone	Liberty Home Care
Nova Home Care Co.	James Annalee, Inc. dba Right at Home	SH of Southern Ohio, LLC dba Senior Helpers of Greater Cincinnati	**Vigma Enterprises, LLC dba Soothing Heart's Home Health Care**

ESP Transportation

Warren County Community Service	Valley Transport LLC	Meda-Care Transportation Inc.	**Cincinnati Medical Transport**

Maximum Reimbursement Rates for Warren County 10/1/26 – 9/30/27

Service	Max Rate		Unit of Measure
Adult Day Service - Transportation	$	32.34	One Way Trip
Adult Day Service - Intensive	$	54.99	Per 1/2 Day
Adult Day Service - Enhanced	$	48.61	Per 1/2 Day
Consumer Directed Care	$	3.75	Per 15 Min
Electronic Monitoring System (Med Dispenser)	$	20.00	Per 1/2 Month
Home Delivered Meals (Mechanically Altered)	$	16.13	Per Meal
Home Medical Equipment (Electric Hospital Bed)	$	2,495.00	Per Unit
Home Care Assistance	$	9.06	Per 15 Min
Independent Living Assistance	$	28.40	Per 15 Min

2026 Provider Monitoring Schedule

WARREN COUNTY ESP PROVIDER MONITORING SCHEDULE (Please find below the list of Warren County Providers of ESP Services and the tentative dates for annual review for 2026.)		
Warren County ESP Providers	Review Type	Tentative Review Date
Otterbein Lebanon Adult Day Service	Annual	June 2026
Senior Helpers of Greater Cincinnati (SH of Southern Ohio)	Annual	August 2026
Senior Helpers of Dayton	Annual	September 2026
Active Day Cincinnati	Annual	May 2026
Warren County Community Services	Annual	February 2026
Assisted Care by Black Stone dba Home Care by Blackstone	Annual	February 2026
Margaret's Hearts Adult Day Services	Annual	February 2026
Wesley Community Service dba Meals on Wheels of Southwest OH & Northern KY	Annual	March 2026
Vebcom LLC Adult Day Services	Annual	April 2026
Stateline Medical Equipment	Biennial	May 2026
Tri-State Maintenance	Biennial	June 2026
Gabriel's Angels	Annual	June 2026
AnswerCare LLC dba Help at Home	Annual	July 2026

LCD Home Health Agency	Annual	July 2026
Meda-Care Transportation	Biennial	July 2026
A Miracle Home Care	Annual	August 2026
Interim HomeStyles of Greater Cincinnati	Annual	August 2026
Bayley Adult Day	Annual	August 2026
101 Mobility	Biennial	September 2026
A Best Home Care	Annual	September 2026
Warren County Care Management	Annual	September 2026
Nova Home Care Company	Annual	October 2026
Janz Medical Supply (fka Mullaney's)	Annual	October 2026
Arrow Heating Cooling and Home Maintenance, LLC	Annual	October 2026
Restoration Adult Day Services LLC	Annual	December 2026
Amaramedical Health Care Services	Annual	January 2026
Prime Home Care dba Help at Home	Annual	January 2026

2026 Request for Proposal (RFP) Schedule

COA is publishing the following RFPs during 2026:

- RFP 001-26: ESP Transportation Services was posted 4/15/26, with proposals to be submitted by Noon on 5/27/26. Proposals went through the RFP evaluation process, and awards for services starting 10/1/26 have gone out.

- RFP 002-26: ESP/FTH Home Care Assistance Services was posted 4/15/26, with proposals to be submitted by Noon on 5/27/26. Proposals went through the RFP evaluation process, and awards for services starting 10/1/26 have gone out.

We will continue to monitor client service needs as the year progresses to determine if any additional RFPs need to be published this year.

The RFP evaluations will have 3 categories:

- **Financial Analysis and Stability:** Proposals will be scored on their agency's demonstration of financial stability.

- **The Organization and Capabilities Overview:** Focus will include- emergency preparedness, quality improvement and service delivery to meet the changing needs of older adults. Proposals demonstrating a county presence will receive additional scoring.

- **Pricing:** Does the Proposal demonstrate competitive pricing with respect to other proposals received?

Virtual Meeting Policy

Warren County ESP Advisory Council

INTRODUCTION

Ohio Revised Code Section 121.221 allows certain public bodies to adopt a policy that permits members to attend and hold meetings virtually. This document is the Warren County ESP Advisory Council's virtual meeting policy under R.C. 121.221(B)(3). It explains the procedures and requirements for holding virtual meetings.

DEFINITIONS

For purposes of this policy, the following terms have the meanings listed below:

"Virtual Meeting" means a formal meeting of the Warren County ESP Advisory Council that is held fully or partly by video conference or similar electronic technology.

"Nonroutine Expenditure" means any significant cost or expense that is not part of the regular, ongoing operating expenses of ESP or the Senior Services Levy and that has not been previously budgeted by the Warren County ESP Advisory Council and/or Board of County Commissioners.

POLICY

Section 1. Calling a Virtual Meeting

To call a Virtual Meeting, the Warren County ESP Advisory Council must follow the notice requirements in Section 2. Members may inform the Chair or designated COA representative that they intend to attend virtually no later than forty-eight (48) hours before the meeting, except in an emergency. An emergency includes, but is not limited to, a medical or family emergency, natural disaster, or an unavoidable or unexpected personal or business conflict that prevents a member from attending in person. The Chair or designated COA representative may decide whether other circumstances qualify as an emergency under this provision.

The Warren County ESP Advisory Council intends to hold all meetings in person unless a member needs to attend virtually, or circumstances warrant a virtual meeting. Virtual Meetings may not be held, and members may not attend virtually, when any of the following matters are being considered:

- Nonroutine Expenditure; or
- Proposing or voting on a tax, levy issue, or increase recommendation

Section 2. Notice of Virtual Meetings

Meeting schedules, documents, agendas, locations, and virtual access information must be posted on COA's website at least seventy-two (72) hours before the meeting for members of the public who wish to participate. In an emergency, notice must be provided as soon as reasonably feasible.

<u>Section 3.</u> **Public Access to Virtual Meetings**

If a Virtual Meeting is called, the public must have access to the meeting. Council on Aging (COA) must provide a public link or access code so the public may attend or otherwise access the Virtual Meeting. The public must be able to observe and hear the members' discussion and deliberations, whether members participate in person or electronically.

<u>Section 4.</u> **Virtual Meeting Roll Call Vote**

All votes taken during a Virtual Meeting must be by roll call vote unless there is a motion for unanimous consent. If there are no objections to the motion and the vote is unanimous, the meeting minutes must reflect how members voted, including any abstentions.

<u>Section 5.</u> **Application of Law**

This policy does not limit the Warren County ESP Advisory Council's obligation to comply with the Open Meetings Act, including R.C. 121.22 and R.C. 121.221. The Warren County ESP Advisory Council may amend this policy at any time.

<u>Section 6</u>. **Effective Date and Revisions**

Effective Date: 11/1/2026

Approved by the Warren County ESP Advisory Council on: [Date]

Warren County Elderly Services Program
Draft Budget
January 1, 2027 - December 31, 2027

	2027 Proposed Budget	2026 Budget	2026 Projected	% Change: 2027 Budget to 2026 Projected	% Change: 2027 Budget to 2026 Budget
Revenue					
Warren County Levy					
Levy Appropriations	$ 9,866,318	$ 10,744,737	$ 9,665,942	2.1%	-8.2%
Total County Levy Funding	9,866,318	10,744,737	9,665,942	2.1%	-8.2%
Client Cost-share	175,604	209,052	181,183	-3.1%	-16.0%
Client Donations	23,739	26,438	20,405	16.3%	-10.2%
Interest Income	19,260	15,062	19,155	0.5%	27.9%
Total Title III and State Funding	410,674	300,674	381,108	7.8%	36.6%
Total Revenue	**$ 10,495,595**	**$ 11,295,963**	**$ 10,267,794**	2.2%	-7.1%
Expenses					
Client Services					
Intake & Assessment	112,631	$ 126,158	$ 110,423	2.0%	-10.7%
Care Management	1,981,606	$ 1,909,060	$ 1,938,083	2.2%	3.8%
Fast Track Case Mgt	146,146	$ 186,068	$ 143,839	1.6%	-21.5%
Provider Services	7,614,636	$ 8,385,252	$ 7,448,776	2.2%	-9.2%
Total Client Services	$ 9,855,019	$ 10,606,538	$ 9,641,121	2.2%	-7.1%
COA Administration	$ 640,576	$ 689,425	$ 626,673	2.2%	-7.1%
Total Expenses	**$ 10,495,595**	**$ 11,295,963**	**$ 10,267,794**	2.2%	-7.1%
County Contract subtotal					
Intake, Assessment, and Case Mgt	**$ 2,240,383**	**$ 2,221,286**	**$ 2,192,346**	2.2%	0.9%
Administration	**640,576**	**689,425**	**626,673**	2.2%	-7.1%
Total Contract Amount	**$ 2,880,959**	**$ 2,910,711**	**$ 2,819,018**	2.2%	-1.0%

Census for 2027 is budgeted to decrease by 5% from 2026 year end Projections
A 2% contingency is added to account for deviations in client enrollment and cost assumptions.

Council on Aging of Southwestern Ohio
4601 Malsbary Road
Blue Ash, Ohio 45242
(513) 721-1025
(800) 252-0155
www.help4seniors.org

Budget Highlights
For the Warren County Elderly Services Program
For the Program Year January 1, 2027 – December 31, 2027

Client Census:

- Program year 2026 – is projected to end with a census of 2,038 (Fast Track 24 clients and Traditional ESP 2,014 clients). This represents a net increase in growth of 18 clients (or 0.9%) for the year. We estimate total number of clients served to be 2,870.
- Program year 2027: To maintain a positive balance throughout the next level cycle, this budget reflects managed enrollment or reduction in cost per client. For budgeting purposes, the budget does represent a reduction of 8 clients per month in 2027. Alternatively, a 9%-10% reduction in cost per client will eliminate the need for census reduction. Total number of clients served during the year is estimated to be 2,741.

Tax Levy Revenue:

- The amount of Tax levy appropriations needed in 2027 is $9.9 million, which is an increase of $200,376 or 2.1% when compared to the 2026 projected appropriations.

Client Cost-share:

- Client Cost-share is budgeted to be $175,604 in 2027 and is a slight decrease of $5,579 or 3.1% when compared to the projection for 2026.

Client Donations:

- Donations are collected for home delivered meals. Donations are budgeted to be $23,739 in 2027, which is an increase of $3,334 or 16.3% when compared to $20,405 projected for 2026.

Interest Income:

- Interest income is budgeted to be $19,260 which is $105 lower than the 2026 projected amount of $19,155 and $4,198 higher than the 2026 budget.

Title III and State Funding:

- Traditional Title III is expected to remain at last year's award amounts. Program year 2026 reflects reduced revenue as a small portion of funds were shifted into the last quarter of 2025 to offset levy expenses. The 2027 funding is projected at the full award amount, resulting in an increase of $29,565 available funds.

Provider Services:

- The provider services budget assumes the current service package will remain unchanged. Spending is projected to increase by 2.2% compared with current projections, reflecting rate increases applied to the cost per client.

Intake & Assessment:

- Spending is budgeted to be $112,631 in 2027, which is an increase of $2,208 (2.0%) from 2026 projected spending.

Fast Track Case Management:

- Spending is projected to be $146,146 in 2027, which is an increase of $2,306 (1.6%) from 2026 projected spending. The Fast Track Home client census is projected to remain consistent at 23 clients per month through 2027.

Care Management:

- Care management is budgeted to be $1,981,606 in 2027, which is an increase of $43,523 or 2.2% when compared to the $1,938,083 projected in 2026. Care management is based on a rate per client serviced, the budget amount reflects the staffing needs based on the number of clients enrolled in the program.

COA Administration:

- Administration is based on 6.5% rate of combined services of intake, care management, fast track home, and provider services.