




Ageism and Reframing Aging

Beth Kowalczyk
Chief Policy Officer
Ohio Association of Area Agencies on Aging
kowalczyk@ohioaging.org



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Ohio Association of Area Agencies on Aging



Statewide Network of Agencies



Provides Training



Coordinates Advocacy





Creates Collective Voice

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o4a Training

- O4a Annual Conference for the Aging and Disability Network: October 20-21, 2022, in Columbus
- Webinar Series:
 - Aging in Ohio: September 20-21, 2022 – registration is open – www.ohioaging.org
 - Ohio Developmental Disabilities System Overview For The Aging Network: September 2022
 - Understanding Medicare for AAAs and Aging Professionals: December 2022
- o4a Advocacy Conference: Spring 2023

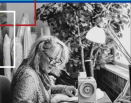
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A Social Change Endeavor designed to improve the public's understanding of aging

ReframingAging.org
@ReframingAging

Original research conducted by the FrameWorks Institute and sponsored by the Leaders of Aging Organizations



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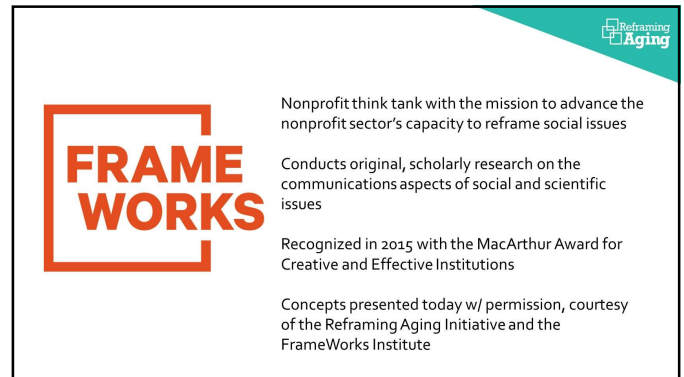
Everyone is an Advocate

- Area Agencies on Aging – all staff, boards, providers
- Ohio Department of Aging
- State Aging organizations
- Advocacy organizations
- Age Friendly Communities
- Funders
- Senior Community Service Employment Program Providers
- Adult Protective Services
- Creative Aging Institute
- University Extension Offices
- Probate Court Investigators
- College Students
- City of Worthington staff, city council, boards and commissions

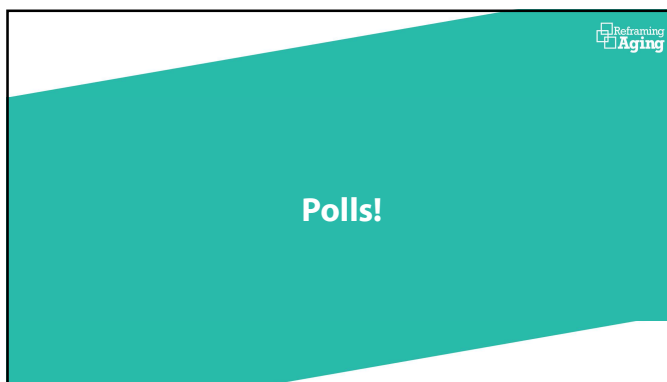
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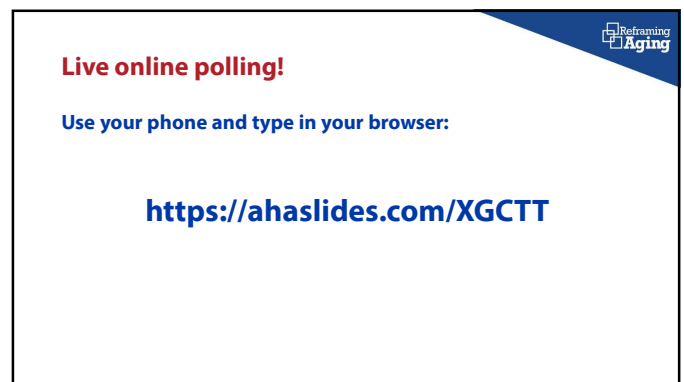
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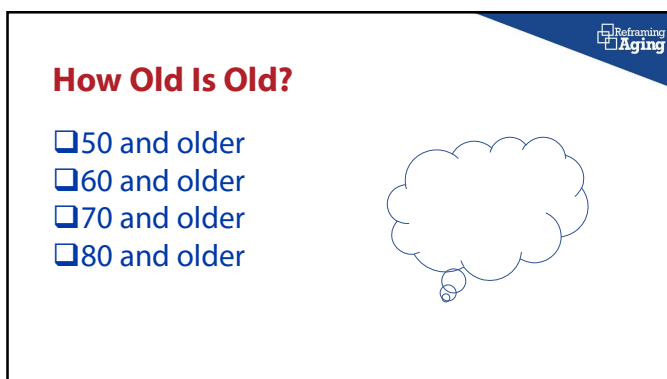
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Ageism is....

- Discrimination against persons of a certain age group, especially older adults
- Tendency to regard older persons as debilitated, unworthy of attention, or unsuitable for employment

Implicit ageism:

subconscious thoughts, feelings, and behaviors one has about older or younger people, generally negative

External and internal ageism:

perpetuated by others; perpetuated by the self



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Ageism is not publicly recognized as a problem

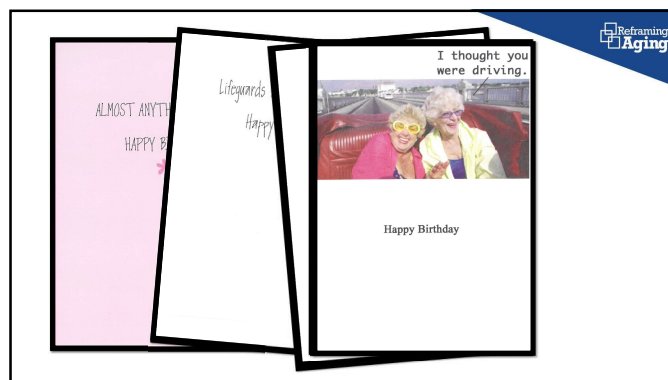
Ageism leads to social injustice and unequal treatment or exclusion. Ageism begins with biases that are implicit and unseen.

Common, unproductive assumptions about ageism:

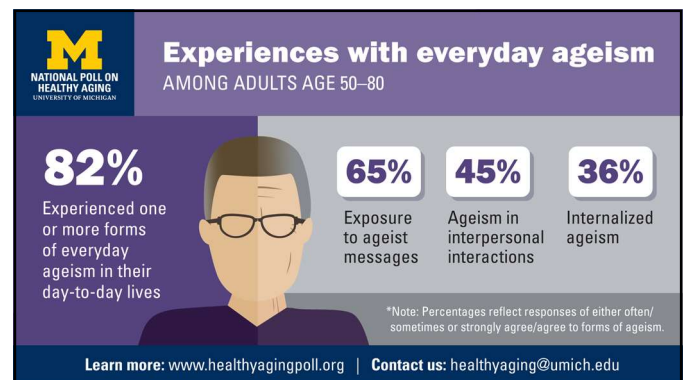
- Ageism is less serious than other forms of discrimination
- Ageism is not considered a policy issue
- Ageism is impossible to address



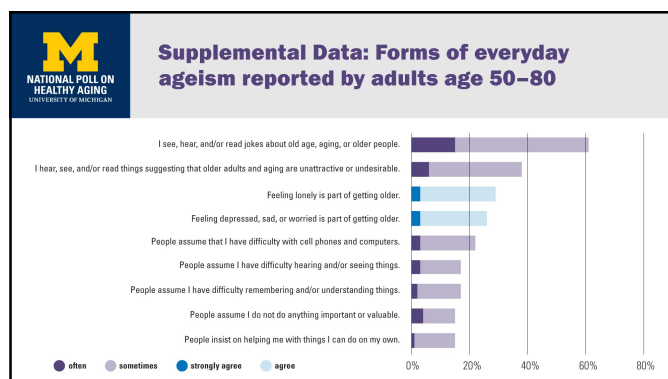
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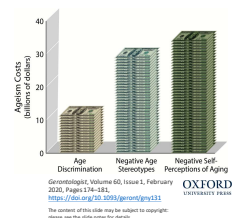


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Ageism's Impact on Health

- 1-year cost of ageism \$63 billion
- \$1 in every \$7 spent for 8 most expensive health conditions
- Negative attitudes and beliefs
 - Predictor development of Alzheimer's biomarkers
 - Decrease lifespan by 7.5 years

Figure 1. Health care costs of age discrimination, negative age stereotypes, and negative self-perceptions of aging in ...



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Individual or Internalized Ageism

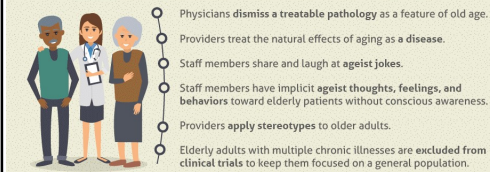
People with negative self-perceptions of aging

- Less likely to seek medical treatment or preventive care
- More likely to persist with health risks (smoking or drinking)
- More likely to experience a cardiovascular event
- More likely to experience functional decline
- More likely to experience depression

Chang E-S, Kantho S, Levy S, Wang S-Y, Lee JI, Levy BR (2020) Global reach of ageism on older persons' health: A systematic review. PLoS ONE 15(1): e0220857. <https://doi.org/10.1371/journal.pone.0220857>

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EXAMPLES OF AGEISM IN HEALTH CARE



Why Ageism in Health Care Is a Growing Concern <https://online.regiscollege.edu/blog/why-ageism-in-health-care-is-a-growing-concern/>

- 1 in 5 adults over age 50 have experienced discrimination in health care settings.
- Frequent exposure to ageism in health care worsens disabilities.

Rogers SE, Thrasher AD, Miao Y, et al. Discrimination in Healthcare Settings is Associated with Disability in Older Adults: Health and Retirement Study, 2008–2012. Journal of General Internal Medicine 30, 1413–1420 (2015).

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The Good News

- Positive self-perception leads to 7.5 years longer, healthier lifespan
- Older persons with positive age beliefs who carry one of the strongest genes for developing dementia were nearly 50% less likely to develop the disease than their peers who held negative beliefs.



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Positive views on aging AMONG ADULTS AGE 50–80



Learn more: www.healthyagingpoll.org | Contact us: healthyaging@umich.edu

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How we talk about aging is important – aka Framing


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Framing Is about Choices


Frames are sets of choices about how information is presented:



What to emphasize






How to explain it



What to leave unsaid


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When a Frame “Works,” It Shifts Thinking in Multiple Ways


	Knowledge increases
	Attitudes improve
	Policy Support grows

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What does it take to reframe an issue?



Map the terrain



Develop a strategy to navigate to higher ground



Build a caravan, equip the travelers, and start moving


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Public Understanding About Aging

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You Say...They Think

AAA



Expert/Advocate

BBB




Public

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You Say...They Think

Aging populations pose a challenge to the fiscal and macroeconomic stability of many societies through increased government spending on pension, healthcare, and social benefits programs for the elderly. This may hurt economic growth and overall quality of life if governments need to divert public spending from education and infrastructure investment to finance programs for the elderly.



Expert/Advocate

I am tired of all of the taxes I pay being used to help other people. I am struggling too because I am taking care of my older family members. People need to stop depending on the government for taking care of their responsibilities. And I need to see benefits now of all those taxes I pay.



Public

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Cultural Models Drive People's Thinking

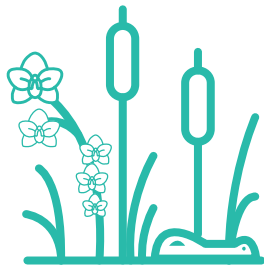


- Cultural models are patterns of thinking created through years of experience and expectation.
- They are taken-for-granted and largely automatic assumptions.
- People rely on cultural models to interpret, organize and make meaning out of all sorts of stimuli, including experiences, feelings, thoughts ... and your communications.

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The Swamp of Public Thinking about Aging

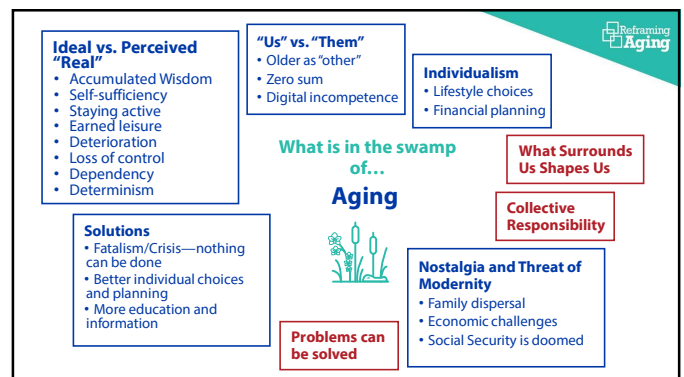
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What patterns of thinking about aging did you hear in this video?

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Ideal vs. Perceived "Real"


- Accumulated Wisdom
- Self-sufficiency
- Staying active
- Earned leisure
- Deterioration
- Loss of control
- Dependency
- Determinism

Solutions

- Fatalism/Crisis—nothing can be done
- Better individual choices and planning
- More education and information

What is in the swamp of... Aging

Challenges, aka Alligators



Individualism

- Lifestyle choices
- Financial planning

"Us" vs. "Them"

- Older as "other"
- Zero sum
- Digital incompetence

Nostalgia and Threat of Modernity

- Family dispersal
- Economic challenges
- Social Security is doomed

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Ideal vs. Perceived Real

Ideal

- Accumulated Wisdom
- Self-sufficiency
- Staying active
- Earned leisure




Example:
"One of the advantages of getting older is you get to relax more."


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Ideal vs. Perceived "Real"

Perceived "Real"

- Deterioration
- Loss of control
- Dependency
- Determinism

Example:
"Getting older means that you have more health issues, which means more doctor's visits and medications"



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Us vs. Them

- Older as "other"
- Zero sum
- Digital incompetence

Example:
"We cannot support everyone, if we increase support for older people, we won't be able to support the needs of others"




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#IN THIS TOGETHER Ohio



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o4a @o4advocacy

Kudos to @GovMikeDeWine for #ReframingAging in question about vaccine access! Q: When can average Ohioans get the vaccine? A: "I think a lot of the people who are getting the vaccine now consider themselves average Ohioans." @ReframingAging



Feb 4, 2021 #COVID19 Update with Governor Mike DeWine
Ohio Governor Mike DeWine and Lt. Governor Jon Husted will hold a media availability today at 2:00 p.m. to give an update on the status of the Coronavirus ...
@youtube.com

5:55 PM · Feb 6, 2021 · Twitter Web App


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Individualism

- Lifestyle choices
- Financial planning

Examples

- "To age well all you have to do is exercise and eat healthy"
- "You have to ensure you're saving enough money to be able to retire, poor decisions now will have consequences later."



Reframing Aging


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Solutions

- Fatalism/Crisis—nothing can be done
- Better individual choices and planning
- More education and information

Examples:

- "The "silver tsunami" is coming and we're not prepared"
- "We need to teach young people how to make better health and financial choices, so they're prepared"



Reframing Aging

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Nostalgia and Threat of Modernity

- Family dispersal
- Economic challenges
- Social Security is doomed

Examples:

- "Older people have to be able to pay to take care of themselves, especially when family isn't close by anymore"
- "In the good old days..."




Will Your Social Security Be Enough?

Reframing Aging

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What is in the swamp of... Aging

Challenges, aka Alligators



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Reframing Aging


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QUIZ

Reframing Aging

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What Alligators Might This Message Cue?



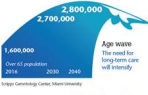
- ☐ Ideal
- ☐ Perceived Real
- ☐ Us vs Them – Older as "other"
- ☐ Zero Sum
- ☐ Fighting Aging
- ☐ Individualism – better choices and planning
- ☐ Crisis Messaging/Fatalism
- ☐ Nostalgia
- ☐ Threat of Modernity

Reframing Aging

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What Part of the Swamp (Alligators) Might This Message Cue?

"By 2030, adults 65 years and older will make up nearly 25% of Ohio's population, up from 14% today. This dramatic change in life span is a cause for both celebration and concern. The massive numbers of the "oldest old" will unleash a torrent of Medicaid spending that threatens the state treasury. The burden falls to Medicaid because many individuals deplete their assets to pay for long-term care that Medicare doesn't cover."



Legend:

- ☐ Ideal
- ☐ Perceived Real
- ☒ Us vs Them – Older as "other"
- ☐ Zero Sum
- ☒ Fighting Aging
- ☒ Individualism – better choices and planning
- ☒ Crisis Messaging/Fatalism
- ☐ Nostalgia
- ☐ Threat of Modernity




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What Part of the Swamp (Alligators) Might This Message Cue?

"According to the U.S. Census Bureau 11 million, or 28% of people aged 65 and older, lived alone at the time of the census. As people get older, their likelihood of living alone only increases. Additionally, more and more older adults do not have children, reports the AARP, and that means fewer family members to provide company and care as those adults become seniors."

- ☐ Ideal
- ☐ Perceived Real
- ☐ Us vs Them – Older as "other"
- ☐ Zero Sum
- ☒ Fighting Aging
- ☒ Individualism – better choices and planning
- ☒ Crisis Messaging/Fatalism
- ☒ Nostalgia
- ☒ Threat of Modernity




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What Part of the Swamp (Alligators) Might This Message Cue?

"Anyone who stops learning is old, whether at twenty or eighty. Anyone who keeps learning stays young. The greatest thing in life is to keep your mind young." -- Henry Ford

- ☒ Ideal
- ☐ Perceived Real
- ☒ Us vs Them – Older as "other"
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What Surrounds Us Shapes Us

Collective Responsibility

Nostalgia and Threat of Modernity

- Family dispersal
- Economic challenges
- Social Security is doomed

Problems can be solved



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Opportunities a.k.a. Orchids

What is in the swamp of... Aging




- What Surrounds Us Shapes Us
- Collective Responsibility
- Problems can be solved

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QUIZ

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What Orchids Might This Message Cue?

- What Surrounds us Shapes Us
- Collective Responsibility
- Problems Can Be Solved




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What Part of the Swamp (Orchids) Might This Message Cue?

“How well we thrive as we age is really a question of how well-equipped our communities are to tap into this resource by enabling us to be engaged participants. Everyone is more likely to enjoy positive aspects of aging like good health, personal growth, longevity and expanded productivity if we start to think a little differently about how we shape the places we live. Area Agency on Aging programs provide dignity, self-determination, and quality of life for us as we age. We must ensure adequate funding and system resources are dedicated to the full spectrum of supports to enable us to live healthy, engaged and secure lives and access the supports we need in our homes and communities.”

- What Surrounds us Shapes Us
- Collective Responsibility
- Problems Can Be Solved




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What to avoid


- Don't lead a story with demographic shifts; don't say silver tsunami or age wave or crisis messaging
- Don't use language that refers to older people as “other”
- Pay attention to pronouns. Example: Change “what older people need” to “what we need when we are older.”
- Don't be overly positive.

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In one stage of the experiment, participants were provided with one of five terms for older people (older person, older adult, senior, senior citizen, and elder) and asked to rate them on a five-point scale across a number of competence-related adjectives (e.g. “technologically capable,” “frail,” “independent,” or “wise”). These were averaged to create an overall measure of perceived competence. The resulting analysis reveals a clear continuum of competence associated with different labels:



Another part of the experiment gave people one of these labels and asked them to indicate how old they thought the person was. Responses from all participants were averaged—and the mean ages were as follows:



While older adults is the current preferred term among leading progressive voices in the aging field, this study suggests that this term calls to mind someone in their mid-fifties. As many of the field's desired policies and reforms focus on people quite a bit older than that, this isn't optimal.

The resulting recommendation: Advocates should consistently use the term *older people*. This term evokes, in the public mind, people aged 60 or older, and at the same time, brings with it the most positive, least paternalistic views of the age group described.

“Finding the Frame: An Empirical Approach to Reframing Aging and Ageism.” Frameworks Institute. Published April 7, 2017 <https://www.frameworksinstitute.org/publication/finding-the-frame-an-empirical-approach-to-reframing-aging-and-ageism/>

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NEW ON AP STYLEBOOK ONLINE
AP STYLE TIP

older adult(s), older person/people

Preferred over *senior citizens*, *seniors* or *elderly* as a general term when appropriate and relevant.

It is best used in general phrases that do not refer to specific individuals: *concern for older people; a home for older adults*. Aim for specificity when possible: *new housing for people 65 and over; an exercise program for women over 70*.

apstylebook.com

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Reframing Frailty

- What is needed to prevent decline
- Frailty is not the whole story of aging
- Talking about policies that can meet the needs of people who are vulnerable or at risk of vulnerability without being paternalistic
- Ageism – exclusion based on age


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Telling a New Story about Aging : The Embracing the Dynamic Narrative



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Old Think




Any Story Will Do

New Think



What Will That Story Do?

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An Effective Narrative

Builds understanding, shifts attitudes, generates support for policy solutions

Why does this matter?

Values


How does this work? If it's not working, why not?

Metaphors

What can we do about it?

Solutions

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Step 1:

Use the *Ingenuity* value to establish what's at stake

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Values



Guide individuals' attitudes and behaviors

Establish why an issue matters and what is at stake


Me vs. **We**




Prime a "common good" mindset

Tap emotions like curiosity, concern, and can-do

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Ingenuity

Your issue matters because:

We are resourceful and can find new and creative solutions for the challenges that come as we get older

Strategic way to redirect away from challenges in Swamp:

- Fatalism
- "Us versus Them" thinking

Move public thinking towards:

- Collective agency
- Find ideas that work
- Implementing solutions
- Collective benefits accrue when older people can contribute

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Before

Studies show that Experience Corps works. After one year, many students who work with Experience Corps volunteer tutors achieve as much as 60% improvement in critical literacy skills compared to their peers. Volunteers provide an average of 6-15 hours of support each week throughout the school year.

The Experience Corps approach is simple, but effective. As an anti-poverty strategy, AARP Foundation Experience Corps is helping to provide both older adults and children with opportunities to enrich their lives through literacy.

Reframing Aging

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Reframed with Ingenuity

Solving our society's challenges requires us to think creatively about what resources we have available. Experience Corps is a perfect example of this kind of ingenuity. Experience Corps volunteers are older adults who provide 6-15 hours of tutoring to students each week.

After one year, many students in the program improve their critical literacy skills by as much as 60% compared to peers. By tapping into the talent and energy of older adults, the Corps is a smart way to help both children and older people to thrive.

Reframing Aging

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Which example best uses the Ingenuity value?

A	If we don't start coming up with better ways to solve our aging crisis, we're doomed. Government, business, the nonprofit sector ... all of us ... need to start finding more innovative solutions, and fast
B	We've solved difficult problems before as a society -- remember CFCs and the hole in the ozone layer? -- and we can find solutions to our demographic challenges, too. We just need to be resourceful and put our best ideas on the table.
C	It may require some resourcefulness and creative problem-solving, but the average family can manage the challenges that come with older age.

Reframing Aging

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Reframing Aging

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Framing Practice

Using Ingenuity
Answering the question "what do you do?"

"We need creative solutions to prevent isolation among older people in rural communities, because that can lead to depression and poor health. My agency looks for innovative programs that improve connectedness in rural areas through things like ride-sharing, mobile businesses, and online communications access and activities so we can support our communities with smart, forward-thinking solutions."

Reframing Aging

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Step 2:
Use the **Building Momentum** metaphor to increase understanding.

Reframing Aging

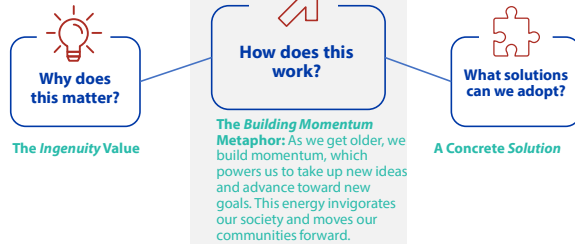
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Metaphors Work

- Using metaphors to explain works because we think in metaphor
- Metaphors channel attention to certain features of an issue and redirect attention away from others
- Metaphors help people remember important points
- Metaphors are sticky and pass easily from person to person

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A Reframing Aging Narrative: Embracing the Dynamic



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Building Momentum

The story you are telling:

As we get older we gather momentum, which powers us to take up new ideas and advance toward common goals. This energy powers up our society and helps move our communities forward.

Redirect away from

- Us versus them
- Aging as discrete categories
- Decline and deterioration
- Aging as a "battle" or "fight"
- Dependency

Move thinking towards

- Aging as opportunity
- Policies support well-being as we age
- Collective benefits accrue older people can contribute

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Using the Building Momentum Metaphor



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Before

Our expectations and dreams for our future are higher than ever before -- most of us strive to remain independent and lead fulfilling lives as we grow older. Understanding the home and community-based service options that exist today and convening ideas and plans for developing and innovating new service models will provide valuable insight and opportunities for the future of aging services. Working collaboratively to strengthen existing services and identify new service opportunities will bring communities together to facilitate solutions.

Reframed with Momentum

As we age, we build momentum -- wisdom, insights, rich experience -- that "powers up" our communities. Improving the home and community-based service options that allow us to remain rooted in our communities as we age makes it possible for older people to continue contributing that momentum to our social and civic life. Working collaboratively to strengthen services and identify new opportunities will bring communities together to facilitate solutions that can help older people make the most of the energy, power, and dynamism that comes with aging, and that benefits us all.

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Framing Practice

Using Building Momentum

Use the *Building Momentum* metaphor to explain some aspect of your work on aging-related issues. Here's an example:

I'm Nancy, and my work makes sure that all the energy of older people is available to move our communities forward. I run a program that keeps everyone connected by making sure older people have safe and affordable housing.

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Framing Practice

Using Building Momentum Creatively

- Synonyms (words and phrases)
 - Energy, power, dynamism, force, propulsion, thrust, impulse, drive, strength, impetus, vitality
- Antonyms (opposites)
 - Lethargy, weakness, inertia, stagnant, immobile

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Framing in Practice

Using Building Momentum Creatively

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Framing in Practice

Using Building Momentum Creatively

Age Strong Shuttle Redesign

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Building Momentum in Practice



Age-Friendly Communities:

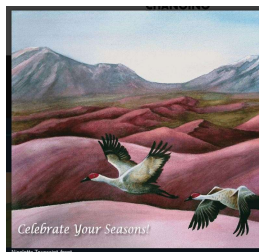
People of all ages benefit from the adoption of policies and programs that make neighborhoods walkable, feature transportation options, enable access to key services, provide opportunities to participate in community activities, and support housing that's affordable and adaptable.

Well-designed, age-friendly communities foster economic growth and make for happier, healthier residents of all ages.

<https://www.aarp.org/livable-communities>

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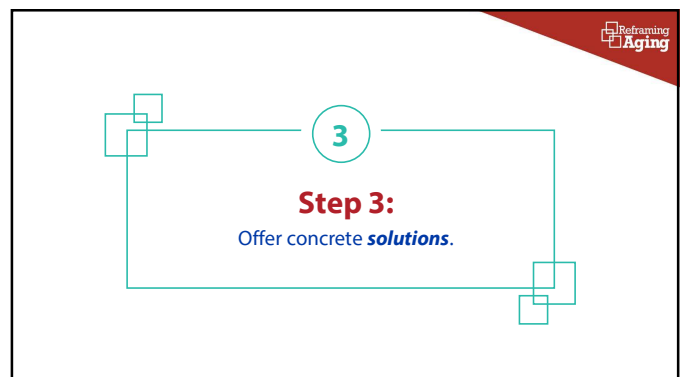
Building Momentum in Practice



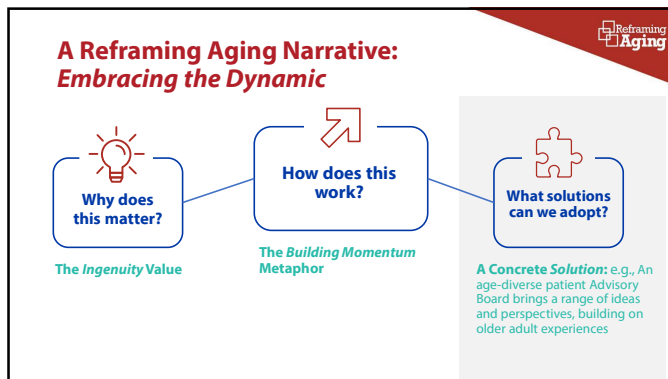
Happy birthday to majestic,
wise, and venerable you!

<https://changingthenarrativeco.org/anti-ageist-birthday-card-gallery/>

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Effective Solutions: Example 1

"engAGED: The National Resource Center for Engaging Older Adults is a national effort working to increase the social engagement of older adults, people with disabilities and caregivers by expanding and enhancing the Aging Network's capacity to offer social engagement."

engAGED
The National Resource Center for Engaging Older Adults

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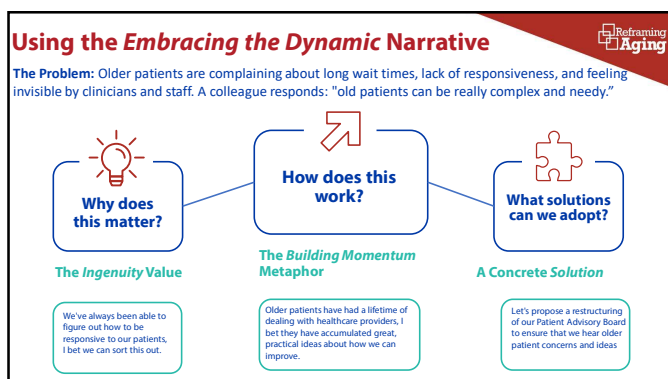
Effective Solutions: Example 2

"The Campus Dining Program connects college students and older adults at an on campus congregate meal site. The program, a partnership between the Ohio District 5 Area Agency on Aging, Inc., Ohio State University at Mansfield and North Central State College, provides older adults with flexible dining hours, fresh food choices and intergenerational programming that promotes lifelong learning, positive aging and mentorship."

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Bringing It All Together

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Framing Practice

Making solutions concrete:

Think through the following questions:

1. Do my talking points contain any technical terms or jargon that need definition or explanation?
2. Do the proposals we suggest seem feasible and do-able?
3. Do my talking points focus on the broader impacts for all?

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Reframing Aging

If our communities learned anything from the pandemic, it's that we can come together to support each other in tough times. We made new connections and tried new ideas. Older adults in our communities were impacted most severely by the pandemic; it prevented many from being connected and engaged in their communities as they sought to stay safe. Our Area Agency on Aging network quickly realized how fortunate our communities are to have so many older adults serving as volunteers as they stopped being able to contribute out of concern for their own safety.

More: Holiday gift-giving program for elderly carries added resonance amid coronavirus pandemic

One of the supports Ohioans rely on is the food assistance program known as SNAP (Supplemental Nutrition Assistance Program). During the pandemic, programs such as SNAP have responded to the greater need. An increase in monthly SNAP benefits has had a significant positive impact for older Ohioans.

More: Meals on Wheels needs volunteers to handle demand tied to COVID-19 pandemic

The enhanced benefits will soon end, but the need will continue. Older Ohioans will soon represent close to a quarter of all food pantry visits statewide. We need Ohio's leaders to consider immediate investments so we are prepared when those enhanced benefits end. For the longer term, we need sound public policy and innovative approaches to improve how our society supports us all as we age. We are all aging, and this is important to us all.

6/14/2022, 8:41 A
n. Elderly to turn to food pantries when SNAP benefits are cut <https://www.dispatch.com/story/opinion/letters/2022/06/13/elderly-older-adults/>

Beth Enckelwicz, Chief Policy Officer, Ohio Association of Area Agencies on Aging, Columbus

Embracing the Dynamic Example:

Letter to the Editor

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Reframing Aging

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The Columbus Dispatch

LETTERS | Opinion This piece expresses the views of its author(s), separate from those of this publication.

Letters: SNAP benefits to be slashed soon. Elderly will turn to food pantries to stay fed.

Letters to the Editor
Published 11:49 a.m. ET June 13, 2022

Support for elderly important

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Reframing Aging

Embracing the Dynamic Example: Press Conference

"As we live longer and healthier lives, this presents new opportunities for our communities. It's up to us to figure out how to make the most of them. Now is the time to try out new ideas and innovative approaches to improve how our society supports older people and responds to aging. We are all aging, and this is important to all of us."



"As we get older, we gather momentum through the build-up of experiences and insights. We gain the power of perspective. Our abilities move us forward toward more complex goals. Each of us contributes to the forward motion and progress of our communities. The energy that we build up as we get older is what powers us to move our communities forward."

These positive outcomes are possible but aren't guaranteed. Society has an opportunity to benefit from this momentum, but that will require changes to our policies, practices, and public structures. By 2025, more than 1 in 4 Ohioans will be age 60 and older. We need to enact policies and foster environments that help build our momentum to move our communities forward. That's why I'm here today – to share why it's so important to promote policies and legislation that seek to support and improve the lives of older adults, like the bills everyone is talking about today. For example, we can't thrive in our homes and communities as we age if we can't afford to stay there."

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Reframing Aging

Telling a New Story about Aging

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Reframing Aging

Avoid

- Individual action drives aging outcomes
- Aging is the process of decline
- Older people as other
- Aging (population) is a crisis
- Fixed, finite resources
- Just another -ism

Advance

- Context shapes decisions and outcomes
- Future is a time for improvement
- We are all better off by being inclusive
- Interventions can change outcomes
- Solution stories: systems, structural supports
- How ageism works

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Reframing Aging

Questions?

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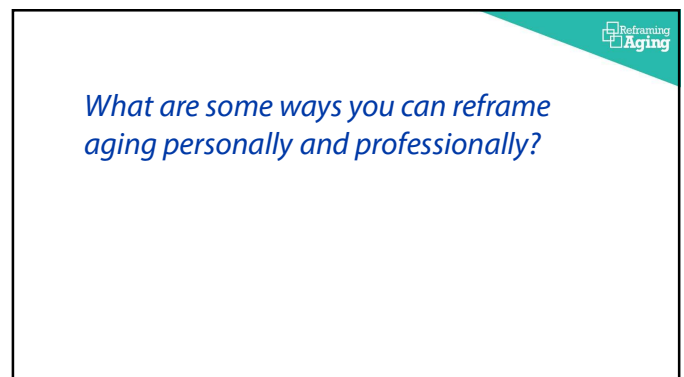
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Beth Kowalczyk
Chief Policy Officer
Ohio Association of Area Agencies on Aging
kowalczyk@ohioaging.org
www.ohioaging.org
www.reframingaging.org

Reframing Aging